

ANNUAL REPORT  
2021

For personal use only

**RPMGLOBAL**

## CONTENTS

RPMGlobal Holdings Limited  
ABN 17 010 672 321

Chairman's Report .....	1
Managing Director's Report .....	3
Directors' Report .....	8
Auditor's Independence Declaration.....	24
Consolidated Statement of Comprehensive Income .....	25
Consolidated Statement of Financial Position .....	27
Consolidated Statement of Changes in Equity .....	28
Consolidated Statement of Cashflows .....	29
Notes on the Financial Statements .....	30
Directors' Declaration .....	73
Independent Auditor's Report .....	74
Corporate Governance Statement .....	79
Shareholder Information .....	80
Corporate Directory .....	82

For personal use only

# CHAIRMAN'S REPORT

Dear Fellow Shareholders,

Financial Year 2021 (FY2021) was a year dominated by COVID. All of our operations around the world were affected. Many of our staff were in lockdown for the full year, and a number contracted and have recovered from COVID. There were very few situations where we were able to meet with our customers or prospects in person, increasing the demand for technical innovation. Everything was done behind a camera.

I am pleased to report that even under such trying conditions the business continued to grow. The Total Contracted Value (TCV) of combined subscription and perpetual software sales made during FY2021 was \$52.9 million, up 28% from FY2020 (\$41.4 million) of which only \$9.0 million was recognised in the FY2021 financial accounts.

On 30 June 2021, the company finished the year with total annual recurring software revenue of \$38.7 million, made up from a combination of software subscriptions and the renewal of support (maintenance) agreements from perpetual license sales concluded in previous years.

The strong growth in software sales delivered a corresponding increase in the company's share price over the same period (from \$1.05 to \$1.78) which increased the company's market capitalisation by \$172.8 million to \$408.4 million.

This time last year, because of the global economic impact of COVID, we predicted a contraction in the growth of new software sales, which pleasingly did not occur. We also predicted an increase in our software market share, which has certainly occurred.

As at 30 June 2021 the company had \$65.7 million in pre-contracted software subscription revenue which will be recognised in future years, up \$29.8 million from the same time a year earlier (\$35.9 million).

With the market capitalisation of the business having increased significantly, we have

similarly increased the size, diversity and skill sets on the Board. I was appointed a non-executive director in July 2020 and subsequently became Chairman in March 2021. We welcomed Paul Scurrah as a non-executive director in January 2021 and Angeleen Jenkins as a non-executive director in July 2021.

The Board recognises the increased importance of Environmental, Social and Governance (ESG) considerations, both globally and within the mining industry.

The company is very focused on advancing its ESG capabilities and credentials and, in July 2021, we acquired Nitro Solutions Pty Ltd, an Australian ESG mining advisory business. At the same time, the Company centralised all of its ESG professionals together into one division under one leader. When the company announced this acquisition, it also made it clear that this was just the start of RPM's ESG journey, and that the company intends to build a global mining-focused ESG offering.

In August 2021, the company announced it had entered into an agreement to divest its GeoGAS business via a Management Buy Out (MBO) to GeoGAS staff. The GeoGAS operation is a business 100% focused on underground coal laboratory testing and is, therefore, a business not aligned with RPM's long term strategic direction and social responsibility to assist the mining industry to reduce its carbon footprint and thereby help reduce its impact on climate change.

Continuity and quality of service for GeoGAS's underground coal mining clients is paramount and was central to the Board's strategy to support a MBO and privatisation approach. GeoGAS's customers have been very supportive of this approach, and we know that the GeoGAS staff and management team will continue to provide outstanding service to them. We wish them well in their new endeavour.

The divestment of GeoGAS means the company once again has two core and

# CHAIRMAN'S REPORT

complementary businesses (mining Advisory and mining Software).

While international travel restrictions continue to impact our advisory business, we have seen a lift in demand for our metals and new ESG divisions. There is significant activity in the mining industry currently and as such we expect a better year from our advisory business in FY2022 than it achieved in FY2021.

At a time when other software vendors to the mining industry were reducing their software investments, due to the impacts of COVID, RPM once again increased its investment with the acquisitions of Revolution Mining Software Inc in July 2020 and IMAFS Inc in November 2020. The Company also increased staffing levels in the development team throughout the year to accelerate the transition of RPM's software solutions to the cloud. These investments continue to open new opportunities for the company while enabling the company to provide a more comprehensive service offering to its customers.

Management continues to investigate acquisition opportunities that have the potential to add further operational and financial value to the business.

RPM maintains a strong balance sheet with over \$44.6 million of cash in the bank as at 30 June 2021 and no debt.

During FY2021, the company paid out \$2.2 million for Revolution and IMAFS.

As at 1 July 2020, the company had 10,671,342 options on issue (4.8% of the shares on issue at that time). During the year 5,196,486 options were exercised by employees (and 505,065 lapsed).

During FY2021, the Board introduced a structured long-term incentive grant plan utilising annual grants of zero-exercise-price options (ZEPOs) that vest three years after the grant date subject to continued employment and market based hurdles linked to continued performance of the Company's share price as against the S&P ASX 300 Accumulated index

(AXKOA). During the year a total of 2,940,177 options were issued resulting in a total of 7,909,968 options on issue (3.45% of the shares on issue) at the end of the financial year.

The company started FY2021 with 224,238,684 shares on issue and as a result of options being exercised finished the year with 229,435,170 shares on issue.

The Board has resolved not to pay a dividend this financial year.

I would once again like to acknowledge the effort and commitment of our staff, who continue to perform especially well during these difficult times. We continue to do everything we can to support their health and wellbeing and appreciate the sacrifices they are making to enable our business to operate to the best of its ability.

The Board is particularly pleased with the ability of our management and staff to execute on a clearly defined strategy that we believe will continue to result in increased value for our shareholders.

The Board thanks its shareholders for their ongoing support of the company's software strategy and remains firmly of the opinion that the software investments made by the company will support the business in FY2022 and beyond.



**Stephen Baldwin**

Chairman

# MANAGING DIRECTOR'S REPORT

## Market Commentary

Driven by COVID related government stimulus and a global surge in funding for decarbonisation activities, FY2021 saw most commodity prices reverse their recent falls and grow strongly, particularly base metals, battery minerals and coal. Whilst the China and US trade war was secondary to the massive COVID government stimulus, the impact of trade sanctions from China towards Australian exports and especially coal saw a meaningful redistribution of the global seaborne coal market with countries that historically had exported low quantities of coal to China (Indonesia, South Africa) seeing a major increase in demand. Whilst the initial impact of the coal ban resulted in a sharp drop in demand for most Australian producers, by the start of calendar year 2021 these miners had found alternative markets and the coal price recovered strongly.

Most miners were defined as 'essential' businesses under the various government COVID mandates which saw them continue to operate. The impact on the junior end of the market was tougher in that whilst the juniors have plenty of capital, their ability to spend it on projects in Africa and Latin America (which they cannot easily physically travel to) limited their ability to invest.

One clear impact of operating under COVID restrictions has been the inability for staff to travel across country and state borders to complete their work. As a result of this, salaries are lifting quickly, and it feels like the recruitment and retention boom times of the last mining super cycle have returned in some markets.

While most long-term consensus forecasts for FY2022 show a moderately positive trend, bulk commodities are expected to remain flat with iron ore expected to drop over time with increased demand offset by increases in capacity as Brazil ramps up after a horror run of accidents and extended COVID impact. Longer term the development of large Chinese

backed iron ore projects such as Simandou in Guinea are seen as a way for China to bring leverage to the negotiation table and we would expect iron ore prices at that time to go back to the longer-term averages of 70-80 USD/t.

Precious metals are forecast to continue to remain strong with the long-term consensus for gold of USD\$1,600 – USD\$1,700/ounce forecast to continue beyond 2025. This strong price, especially in AUD terms, will allow precious metals miners to continue to invest in both grass root project development and organic growth through M&A.

The requirement for miners to tackle all aspects of ESG in their day-to-day business undertakings has been the most significant shift in the industry over the last 12 months. This has been driven by a combination of social/shareholder activism, ratification of the Paris Accord and the need for companies to set greenhouse and decarbonisation targets, pressure from financiers/investors and insurers to the industry and soon the need to report on ESG as part of public filings on the various stock exchanges. This year alone saw most major producers set Scope 1 and 2 greenhouse gas targets with a few going as far as setting scope 3 goals. Whilst this will appease most financiers to the industry, for now, real work will be required to meet these targets with several major collaborations between industry, OEM's and research institutes being recently established to look at the potential avenues for decarbonising mining. Tackling decarbonisation of transportation seems to be the first priority, followed closely by power generation. The significant work required to decarbonise mining and to report against sustainable ESG targets has yet to be fully quantified. It is expected to drive a significant growth in services and technology in the ESG space.

In a high commodity price environment M&A is usually quite subdued. This however is not the case in coal where global miners continue their decarbonisation drive to divest coal assets and also in the battery mineral and

# MANAGING DIRECTOR'S REPORT

battery related (Copper, Nickel) space, with large government backed players scouring the world for offtake to support the electrification of transportation. This focus on battery minerals is also resulting in a significant investment in new and emerging processing technologies to produce battery grade end products cheaply and in a more environmentally responsible way.

Competition for funding of new and expansion projects is high from both traditional commercial debt and private equity. With new players coming in at the earlier development stages to support battery mineral specific projects.

## Mining Technology's move to the cloud

In last year's annual report, I commented that "mining companies, like all companies, now fully appreciate how important it is in uncertain times to be able to operate their businesses "remotely" through technology enablement". We have seen this intensify over the last twelve months as the major mining companies start to map out their journey to the cloud.

We have accelerated the evolution of our product suite to offer cloud solutions for clients and have made significant progress over the past twelve months in releasing cloud offerings to the market.

The new Haulage as a Service (HaaS) cloud solution is now in production with three customers using it. All customers are increasing their transaction volumes as they deploy access to the cloud service across additional operations. As a cloud-based solution HaaS has been able to easily scale to support the additional transaction load and demonstrates the advantages of the new architecture for our customers.

Our new Reserving as a Service (RaaS) solution has already been adopted by one of the global majors and is an important step in building out this key cloud-based component which will be reused across all of our scheduling solutions.

This functionality has already allowed us to make significant performance improvements in our XECUTE product.

The recent acquisition of the IMAFS product has seen us transition this solution from a "hosted infrastructure as a service" offering to a full "software as a service" (SaaS) offering thereby allowing us to reduce our support costs whilst improving the product's performance, availability and ease of adoption.

Our AMT solution continues to be adopted by large, diversified miners as well as OEM dealers and mining contractors often in a hosted environment. Work is well progressed on migrating this product to a full SaaS model which we believe will add considerable value to our current and future customers.

The transition to a full cloud offering across our full product portfolio is being enabled due to our above industry average investment in research and development (as a percentage of reported revenue). We see this investment as providing a real competitive advantage for the business now and into the future.

## High Level Summary of Financial Results

In financial year 2021 the company reported a net revenue reduction of \$1.9 million down to \$66.9 million (FY2020: \$68.8 million).

However, it is important to understand that the \$66.9 million reported does not include \$43.9 million of software licenses that were sold during the financial year, but where the attributable revenue will be reported over the next three to five years.

During FY2021 RPM sold \$47.7 million in Total Contracted Value (TCV) subscription revenue up \$13.2 million (38%) on the previous year (2020: \$34.5 million).

At the end of financial year 2021 the company had \$65.7 million in pre-contracted software subscription revenue which will be recognised in future years up \$29.8 million from the start of the year (\$35.9 million).

# MANAGING DIRECTOR'S REPORT

The company's Annual Recurring Revenue (ARR) from software subscriptions at the beginning of FY2022 is \$21.9 million up \$9.2 million from a year earlier.

The company again increased its investment in software development spending \$13.2 million in FY2021 up \$1.6 million from the previous year. Most of this increased investment was targeted at moving the company's products to the cloud.

Total operating expenses (excluding development cost) dropped \$4.7 million year on year in response to the spread of COVID around the world.

Earnings before Interest, Tax, Depreciation, and Amortisation (EDITDA) grew 30% to finish the year at \$5.2 million (FY2020: \$4.0 million).

With the disposal of the GeoGAS business in August 2021 the company wrote off all the Goodwill (\$4.9m) associated with that business in its FY2021 financial accounts.

Cash inflows from operations for FY2021 were \$7.9 million.

## Software

With the world in the grasps of COVID in the first quarter of FY2021 they understandably got off to a slow start, but they certainly finished the year with "wind in their sails".

The teams from Revolution Mining and IMAFS slotted easily into the development, consulting, support and sales teams and both product sets released significantly more software to the market last year than they have before.

Our Dynamic Lifecycle Costing product (AMT) had a standout year, and we expect it will do so again this upcoming financial year. With the help of our customers, we released three new AMT modules in the last 12 months (Budgeting Permissions, Shutdown / Turnaround and Budget Risk Management) and with a new state of the art AMT mobile application scheduled for release this calendar year I expect AMT to be adopted by more and more

of the world's mining companies in the years ahead.

During FY2021 we finished the last of our commodity specific XPAC Scheduling Solutions (Underground Coal and Underground Potash) which means we can now concentrate on getting this suite of 12 products to the cloud as quickly as we can.

The industry's adoption of XECUTE continued nicely in FY2021 with another 12 miners committing to the product. Again, with the help of our customers, we have now extended this product's functionality outside of the mining pit and into the stockpiles with the release of a new module "Staged Stockpiles". Our products have always been best in class in terms of product blending during the mining operation and now we are best in class in stockpile blending. The reason this module is so exciting is that it lays the foundation for our full Pit-to-Port product which we are working on now and expect to release during FY2022.

One of our key imperatives is to advance the mining industry's drive to decarbonisation which has seen us introduce support for electric and hybrid vehicles across our product suites. We are currently adding support for hydrogen vehicles and are working with our new ESG advisory team to identify the next set of features and functions to develop.

The breadth and depth of our innovative software offering resulted in 39 new customers signing new product contracts with us since the start of FY2021. While all of these customers have purchased software to address a specific need, our expectation is that over time they will purchase and roll out additional products from our integrated suite of products.

## Advisory

International travel restrictions introduced to reduce the spread of COVID resulted in a significant impediment on our ability to travel and undertake site visits which is an important part of many advisory engagements.

# MANAGING DIRECTOR'S REPORT

FY2021 was a year of two halves for the advisory division with revenue dropping by 27% in the first half, but then increasing by 27% in the second half of FY2021.

The first half of the year was tough as clients put projects on hold so they could respond to the challenges of COVID. However, in the second half of the year, demand for our advisory services lifted substantially and we started adding staff again. During the fourth quarter of the year the team were run off their feet.

After year end, we purchased our first pure services business in 13 years. The business case for acquiring Nitro Solutions included an expectation that the ESG services this team provides will be of significant and increasing value to our global customer base and this has proven to be the case. We are already looking to grow this team based on forward demand.

## GeoGAS

Revenue was again down for this division particularly for compliance testing after China announced it had stopped importing Australian coal. It is likely coal testing revenue will continue to drop given the strong global drive towards decarbonisation.

In 2007 when RPM acquired the GeoGAS business most of RPM's revenue was derived from coal and therefore owning and operating a coal gas testing business made strategic sense. 14 years later RPM's proportion of revenue derived from coal is a fraction of what it was and as a result GeoGAS effectively became more 'non-core' as time passed.

As a public company, RPM has a social responsibility to ensure that it operates in a sustainable manner and turning a blind eye to that responsibility to prioritise profitability of a division focused solely on coal mining activities was not in the long term interests of the company or its shareholders.

While GeoGAS has been run independently for some time, RPM's management have been ultimately responsible for decision making and

all corporate functions for GeoGAS have been performed by RPM's corporate team (including company returns, accounts payables, billing, accounts receivables, payroll tax returns, pay-as-you-go withholding, business activity statements, goods and service tax, fringe benefits tax, banking, recruitment, termination, payroll, timesheets, industrial relations support, workers compensation, contract review and negotiation, leases, insurance, IT systems and support, marketing, legal dispute resolution etc.) without any of those costs having been included in GeoGAS's previously reported results.

## Future Outlook

There is no doubt that the COVID Delta variant is impacting the business negatively, particularly in terms of "on-again off-again" lock downs around the world. These lockdowns affect us and our customers especially as they relate to closing deals, undertaking advisory site visits and implementing software.

Having said that, there is momentum in the mining industry, metal miners are investing in their operations, there is strong demand for ESG services and companies are looking to technology to enable them to operate their mines more profitability and remotely.

Our advisory division has started the year well and we expect them to have a good year.

The company invested another \$13.2 million on its software products during FY2021 so we have a more complete and richer set of products than we did this time last year.

During FY2022 we will release four valuable new software modules (Pit-to-Port, AMT Mobile, Multi-Period Scheduling Optimiser, and Gas Drainage) along with support for Hydrogen vehicles. We will also continue moving our software products to the cloud.

Supporting our mining clients with their ESG requirements is also front and centre of our strategy and we expect to build out the ESG advisory team and make further progress on

# MANAGING DIRECTOR'S REPORT

incorporating ESG support into our product suite.

With a strong balance sheet, healthy cashflow, plenty of M&A opportunities, competitive advisory and software offerings and new software products in the pipeline, we are excited and optimistic about the year ahead.



**Richard Mathews**

Managing Director and Chief Executive Officer

For personal use only

# DIRECTORS' REPORT

Your Directors present their report on RPMGlobal Holdings Limited (the "Company" or "RPM") and its subsidiaries (referred to hereafter as the "Group") for the year ended 30 June 2021.

## 1. Directors

The Directors of RPMGlobal Holdings Limited at any time during or since the end of the period were:

### Non-executive

Stephen Baldwin – Chairman (from 1 March 2021)

Angeleen Jenkins – effective 1 July 2021

Paul Scurrah – effective 1 January 2021

Ross Walker – *interim Chairman* (from 30 June 2020 to 28 February 2021)

### Executive

Richard Mathews – CEO and Managing Director

## 2. Principal Activities

The Group's principal activities during the financial year consisted of:

- a) Software licensing, consulting, implementation and support;
- b) Technical, advisory and training services; and
- c) Laboratory coal gas testing.

There were no significant changes in the nature of the Group's principal activities during the financial year.

## 3. Dividends

No dividends were paid or declared during the financial year (2020: nil).

## 4. Review and Results of Operations

Net Revenue from continuing operations in the 2021 financial year declined by 2.8% to \$66.9 million (2020: \$68.8 million) with that reduction attributable to a decline of advisory revenue (29.1%) and consulting revenue (8.8%) primarily due to COVID related travel restrictions.

	2021	2020	Change
	\$m	\$m	%
Software			
- Perpetual Licence Sales	5.2	6.9	-24.6%
- Licence subscriptions	15.5	10.0	55.0%
- Maintenance and Support	17.9	20.6	-13.1%
- Consulting	10.3	11.3	-8.8%
Total Software	48.9	48.8	0.2%
Advisory	17.5	24.7	-29.1%
Other Revenue	3.7	1.8	105.6%
<b>Total Revenue</b>	<b>70.1</b>	<b>75.3</b>	<b>-6.9%</b>
Direct Costs	(3.2)	(6.5)	-50.8%
<b>Net Revenue</b>	<b>66.9</b>	<b>68.8</b>	<b>-2.8%</b>

# DIRECTORS' REPORT

## 4. Review and Results of Operations (Continued)

Analysis between IFRS and non-IFRS financial performance items used in the Directors Report is presented below:

	2021 \$m	2020 \$m	Change %
<b>Net Revenue</b>	<b>66.9</b>	<b>68.8</b>	-2.8%
Operating Expenses	(61.7)	(64.8)	4.7%
<b>EBITDA</b>	<b>5.2</b>	<b>4.0</b>	30.0%
Depreciation and Amortisation	(6.9)	(6.3)	-9.5%
iSolutions Earn out Provision	-	(0.2)	n/a
Net Finance (costs)/income	(0.1)	0.1	n/a
<b>Loss before income tax</b>	<b>(1.8)</b>	<b>(2.4)</b>	25.0%
Income tax expense	(0.6)	(0.9)	33.3%
<b>Loss from continuing operations</b>	<b>(2.4)</b>	<b>(3.3)</b>	27.3%
Profit/(Loss) from discontinued operations	(3.1)	2.6	n/a
<b>Loss for the period</b>	<b>(5.5)</b>	<b>(0.7)</b>	-685.7%
<b>Earnings Per Share from continuing operations (cents per share)</b>	<b>(0.10)</b>	<b>(0.15)</b>	-33.3%

<sup>1</sup> Earnings before Interest, Tax, Depreciation, Amortisation is a non-IFRS disclosure. In the opinion of the Directors, the Group's EBITDA reflects the results generated from ongoing operating activities and is calculated in accordance with AICD/Finsia principles. The non-operating adjustments outlined above are considered to be non-cash and/or non-recurring in nature. These items are included in the Group's consolidated statutory result but excluded from the underlying result. EBITDA has not been audited or reviewed.

From a management viewpoint, we monitor software subscription revenue in terms of Total Contracted Value (TCV<sup>2</sup>) being the total revenue to be received over the committed term of each contract. While only a portion of the TCV is recognised as revenue during the financial year, we incentivise our sales team on TCV and monitor our financial performance on TCV. As such, we often refer to subscription sales during the year in terms of TCV rather than the amount of subscription revenue received or recognised as revenue during that financial year.

Perpetual licence sales and subscription revenue recognised during the year was \$20.7 million compared to \$16.9 million in the previous year. However, more importantly, total contracted licence revenue was \$52.9 million, comprising \$47.7 million in TCV subscription revenue and \$5.2 million in perpetual software licence sales, compared to total contracted licence revenue of \$41.4 million in the prior year.

Other revenue included \$3.7 million from government COVID subsidies from around the world (2020: \$1.8 million).

EBITDA from continuing operations increased by \$1.2 million to \$5.2 million (2020: \$4.0 million).

The Group's loss after tax of \$5.5 million included a \$3.1 million loss (before corporate costs attributable to the GeoGAS business) from GeoGAS' operations (2020: 2.6 million profit) due to impairments to this business unit following a decision to divest this coal testing business.

The Group delivered \$7.9 million in net operating cash inflows and had cash reserves of \$44.6 million (2020: \$40.0 million) and no bank debt at the end of the financial year.

During the year, the Group paid \$2.2 million for new software businesses acquisitions and received \$3.2 million in payments from employees exercising employee share options granted in previous years.

### Software Division

The Software division provides mine operations, financial costing/budgeting, simulation and asset management software solutions to the mining industry. It also provides software consulting, implementation, training and support for these products.

<sup>2</sup> Total Contracted Value is a non-IFRS disclosure. In the opinion of the Directors, the Group's TCV better reflects software sales generated from ongoing operating activities. TCV has not been audited or reviewed.

# DIRECTORS' REPORT

## 4. Review and Results of Operations (Continued)

Software revenue was comparatively flat on last year; however, the revenue mix was very different as the Group progresses its journey towards subscription licence sales.

Subscription revenue increased by \$5.5 million to \$15.5 million (2020: \$10.0 million) and perpetual licence sales reduced by \$1.7 million to \$5.2 million (2020: \$6.9 million). Maintenance revenue decreased by \$2.7 million to \$17.9 million (2020: \$20.6 million) as more customers decided to give up their perpetual licences and purchase subscription licences.

The Annual Recurring Revenue (ARR<sup>1</sup>) run rate for subscription software licences as at year end was \$21.9 million (June 2020: \$12.7 million).

Consulting revenue has reduced by \$1.0 million to \$10.3 million (2020: \$11.3 million) due to COVID related travel restrictions.

The Group increased its investment in R&D to \$13.2 million (2020: \$11.6 million).

The Company concluded agreements during the financial year with 39 new customers who purchased software from RPM for the first time.

### *Advisory Division*

The Advisory division provides independent consulting and advisory services which cover technical and economic analysis and assessment of mining activities and resources on behalf of mining companies, financial institutions, government agencies and suppliers to mining projects. The market for Advisory services is heavily reliant on expansion, development, financing and transacting of mining assets and projects.

Revenue from Advisory services for the year declined by \$7.2 million to \$17.5 million (2020: \$24.7 million). The division's performance was growing strongly in metals but was impacted by travel restrictions and lower demand for coal consulting.

### *GeoGAS*

The GeoGAS business provides mine gas consulting and laboratory testing services primarily to the coal industry on the East Coast of Australia.

Revenue from the GeoGAS business decreased by 2% to \$4.1 million (2020: \$4.2 million).

The Board resolved to discontinue operations and divest the GeoGAS business during the financial year as a result of determining the business was not a fit for the long term strategic direction of the company and the interests of its shareholders.

## 5. Likely Future Developments - Business Strategies and Prospects for Future Financial Years

There is no doubt that the COVID Delta variant is impacting the business negatively particularly in terms of 'on-again off-again' lock downs around the world. These lockdowns affect us and our customers especially as they relate to closing deals, undertaking advisory site visits and implementing software.

Having said that, there is momentum in the mining industry, metal miners are investing in their operations, there is strong demand for ESG services and companies are looking to technology to enable them to operate their mines more profitably and remotely.

Our advisory division has started the year well and we expect them to have a good year.

<sup>1</sup> Annual Recurring Revenue is a non-IFRS disclosure. In the opinion of the Directors, the Group's ARR better reflects software subscription revenue from ongoing operating activities. ARR has not been audited or reviewed.

# DIRECTORS' REPORT

## 5. Likely Future Developments - Business Strategies and Prospects for Future Financial Years (Continued)

The company invested another \$13.2 million on its software products during FY2021 so we have a more complete and richer set of products than we did this time last year.

During FY2022 we will release four valuable new software products (Pit-to-Port, AMT Mobile, Multi-Period Scheduling Optimiser, and Gas Drainage) along with support for Hydrogen vehicles. We will also continue moving our software products to the cloud.

Supporting our mining clients with their ESG requirements is also front and centre of our strategy and we expect to build out the ESG advisory team further and make further progress on incorporating ESG support into our product suite.

With a strong balance sheet, healthy cashflow, plenty of M&A opportunities, competitive advisory and software offerings and new software products in the pipeline we are excited and optimistic about the year ahead.

## 6. Information on Current Directors and Company Secretary

Directors	Experience	Special responsibilities
Stephen Baldwin	<p>Non-executive Director and Company Chairman (from 1 March 2021). Stephen joined the Board effective 1 July 2020 and is a professional company director and currently sits on the Board of five companies (Axicom, Taumata, Tiaki, Wameja Ltd, Lignor Ltd). Stephen started his career as a chartered accountant with Price Waterhouse (now PwC), working in three different countries over a decade. He then went into funds management, initially with Hambro-Grantham and subsequently with Colonial First State where he rose to become that group's Head of Private Equity. Stephen currently represents one of Australia's larger superannuation funds (UniSuper) as a director on the Boards of three of their private market investments.</p> <p>Qualifications: Bachelor of Commerce (Honours), ACA.</p> <p>Other listed company directorships in last three years: Wameja Ltd (ASX:WJA)</p>	<p><i>Company Chairman (1 March 2021 – 30 June 2021)</i></p> <p><i>Independent Director</i></p> <p><i>Non-executive Director</i></p> <p><i>Member of ARC</i></p> <p><i>Chairman of HRRC (up to 19 March 2021)</i></p> <p><i>Member of HRRC (up to 30 June 2021)</i></p>
Richard Mathews	<p>Appointed Managing Director 28 August 2012. Richard's previous roles includes Senior Vice President, International at J D Edwards, CEO of Mincom Ltd, Chief Executive Officer and then Non-Executive Chairman of eServGlobal Limited.</p> <p>Qualifications: Bachelor of Commerce, Bachelor of Science, ACA</p> <p>Other listed company directorships in last three years: None in the last three years. Richard is a director on the Telstra Health Pty Ltd Board.</p>	<p><i>Managing Director, Chief Executive Officer (CEO)</i></p> <p><i>Member of HRRC (up to 30 June 2021)</i></p>

# DIRECTORS' REPORT

## 6. Information on Current Directors and Company Secretary (Continued)

Directors	Experience	Special responsibilities
Angeleen Jenkins	<p>Non-executive Director. Joined the Board on 1 July 2021.</p> <p>Angeleen has been involved in the multi-national construction and forestry industries for over 30 years at both executive and non-executive levels. Angeleen is currently a Director of Central Highlands Water, VicForests, Mayflower Enterprises (Hyne Group), Tiaki Plantations Company and Taumata Plantations Limited. Former Executive Director of McConnell Dowell Corporation Limited.</p> <p>Qualifications: Bachelor of Arts in Psychology and is a Fellow of the Australian Institute of Company Directors and a Member of the Institute of Directions New Zealand.</p> <p>Other listed company directorships in last three years: none</p>	<p><i>Independent Director</i></p> <p><i>Non-executive Director</i></p> <p><i>Member of HRRC (effective 1 July 2021)</i></p>
Paul Scurrah	<p>Non-executive Director. Paul joined the Board in December 2020.</p> <p>Paul has been involved in the transportation, logistics, travel and aviation industries for over 25 years at both executive and non-executive levels.</p> <p>Paul is currently the Managing Director &amp; CEO of Pacific National, Non-Executive Director at Whizz Technologies and Non-Executive Director of the Gold Coast Suns AFL Team.</p> <p>Qualifications: Finance for Senior Executives Harvard Business School</p> <p>Other listed company directorships in last three years: Director of Virgin Australia Holdings Limited.</p>	<p><i>Independent Director</i></p> <p><i>Non-executive Director</i></p> <p><i>Chairman of ARC</i></p> <p><i>Chairman of HRRC (from to 19 March 2021) Member (from 1 January 2021 to 19 March 2021)</i></p>
Ross Walker	<p>Non-executive Director. Joined the Board in March 2007.</p> <p>Joined Pitcher Partners Brisbane (previously Johnston Rorke) in 1985, Managing Partner in 1992 – 2008 and again from 2014 to 2017.</p> <p>Predominantly involved in corporate finance, auditing, valuations, capital raisings and mergers and acquisitions for the past 20 years.</p> <p>Qualifications: Bachelor of Commerce, FCA</p> <p>Other listed company directorships in last three years: Wagners Holding Company Limited since its IPO in December 2017 and Sovereign Cloud Holdings Limited since December 2017</p>	<p><i>Company Chairman (1 July 2020 – 1 March 2021)</i></p> <p><i>Independent Director</i></p> <p><i>Non-executive Director</i></p> <p><i>Chairman of ARC</i></p> <p><i>Member HRRC (up to 30 June 2021)</i></p>

### Company Secretary

James O'Neill, Group General Counsel and Company Secretary joined RPMGlobal Holdings Limited in December 2012. Qualifications: Bachelor of Laws and Bachelor of Information Technology from the Queensland University of Technology, Graduate Diploma in Applied Corporate Governance from the Governance Institute of Australia, Solicitor and Member of the Queensland Law Society and Associate Member of the Governance Institute of Australia (AGIA) and Chartered Institute of Secretaries (ACIS).

# DIRECTORS' REPORT

## 7. Meetings of Directors

The number of meetings of the Company's Board of Directors and of each Board Committee held during the year ended 30 June 2021 and the number of meetings attended by each Director were as follows:

	Full meetings of Board of Directors		Audit & Risk Committee		HR & Remuneration Committee	
	Attended	Held	Attended	Held	Attended	Held
Stephen Baldwin	9	9	4	4	3	3
Richard Mathews	9	9	4 (by invite)	4	3	3
Angeleen Jenkins <sup>1</sup>	N/A	N/A	N/A	N/A	N/A	N/A
Paul Scurrah <sup>2</sup>	4	4	2 (by invite)	3	2	2
Ross Walker	9	9	4	4	3	3

<sup>1</sup> A Jenkins commenced as a Director on 1 July 2021 (and was not eligible to attend directors meetings during FY2021).

<sup>2</sup> P Scurrah commenced as Director on 1 January 2021 and attended all meetings that he was eligible to attend.

## 8. Directors' Interests

The relevant interest of each Director in the shares and options issued by the Company, as notified by the Directors to the ASX in accordance with section 205G(1) of the Corporations Act 2001, at the date of this report is as follows:

RPMGlobal Holdings Limited	Ordinary shares	Options over ordinary shares
S Baldwin	3,272,987	-
R Mathews <sup>1</sup>	8,220,138	-
A Jenkins	-	-
P Scurrah	26,741	-
R Walker	1,000,000	-

<sup>1</sup> Includes 175,560 shares held by R Mathews as trustee under a bare trust arrangement for a third party.

## 9. Shares Under Option

Unissued ordinary shares of RPMGlobal Holdings Limited under option at the date of this report are as follows:

Date options granted	Expiry date	Issue price of shares	Number under option
09/02/2017 <sup>1</sup>	09/02/2022	\$0.59	545,000
08/06/2017	08/06/2022	\$0.57	16,668
1/10/2017 <sup>1</sup>	31/10/2022	\$0.77	885,001
15/03/2018	15/03/2023	\$0.67	150,000
14/09/2018 <sup>1</sup>	14/09/2023	\$0.61	1,673,510
14/12/2018 <sup>1</sup>	14/12/2023	\$0.58	479,671
15/03/2019	15/03/2024	\$0.58	946,668
7/06/2019	07/06/2024	\$0.60	200,000
14/09/2020	14/09/2025	\$1.15	200,000
11/11/2020 <sup>1</sup>	11/11/2025	\$0.00	1,323,835
23/03/2021 <sup>1</sup>	23/03/2026	\$0.00	1,296,282
			<b>7,716,635</b>

<sup>1</sup> Included in these options were options granted as remuneration to the five highest remunerated officers during the year. Details of options granted to the five highest remunerated officers who are also key management personnel are disclosed in section 20E of the Remuneration Report. There are no Officers in the Company who are not also identified as key management personnel.

No option holder has any right under the options to participate in any other share issue of the Company or any other entity.

# DIRECTORS' REPORT

## 10. Shares issued on the exercise of options

During the financial year the following shares were issued following exercise of previously issued share options:

Option Grant Date	Number of shares issued	Exercise price paid, \$
15/07/2015	11,500	6,555
8/09/2015	1,335,000	747,600
29/11/2016	100,000	54,000
9/02/2017	853,334	503,467
8/06/2018	113,334	64,600
31/10/2017	945,000	727,650
15/03/2018	141,667	94,917
13/09/2018	1,063,323	648,627
14/12/2018	283,330	164,331
15/03/2019	249,998	144,999
07/06/2019	100,000	60,000

## 11. Indemnity and Insurance of Officers

The Company has indemnified the Directors and Officers of the Company for costs incurred, in their capacity as a Director or Officer, for which they may be personally liable, except where there is a lack of good faith.

During the financial year, the Company paid insurance premiums to insure the Directors and Officers of the Company against certain risks associated with their activities as Officers of the Company. The terms of that policy prohibit disclosure of the nature of liability covered, the limit of such liability and the premium paid.

## 12. Environmental Legislation

RPMGlobal Holdings Limited and its controlled entities are not subject to any particular and significant environmental regulation under a law of the Commonwealth or of a State or Territory.

## 13. Non-audit Services

Details of the amounts paid or payable to the Company's auditor and related practices of the auditor for audit and non-audit services provided during the year are set out below. The Board has considered the position and in accordance with advice received from the Audit & Risk Committee, is satisfied that the provision of non-audit services is compatible with the general standard of independence of auditors imposed by the Corporations Act 2001.

	2021	2020
<b>BDO Services Pty Ltd</b>	<b>\$</b>	<b>\$</b>
Preparation of Income tax return, transfer pricing and other taxation advice	70,249	18,412

## 14. Indemnity of Auditors

The Company has agreed to indemnify and hold harmless its auditors, BDO Audit Pty Ltd, against any and all losses, claims, costs, expenses, actions, demands, damages, liabilities or any other proceedings whatsoever incurred by the auditors in respect of any claim by a third party arising from or connected to any breach by the Company.

## 15. Auditor's Independence Declaration

In accordance with Section 307C of the Corporations Act 2001, a copy of the auditor's independence declaration is enclosed on page 25.

# DIRECTORS' REPORT

## 16. Legal Proceedings on Behalf of the Group

No person has applied for leave of the Court to bring proceedings on behalf of the Group or intervene in any proceedings to which the Group is a party for the purpose of taking responsibility on behalf of the Group for all or any part of those proceedings.

## 17. Significant Changes in the State of Affairs

There was no matter or circumstance during the financial year that has significantly affected the state of affairs of the Group not otherwise disclosed.

## 18. Matters Subsequent to the End of the Financial Year

As detailed in the ASX announcements released by the company on 16 June and 1 July 2021, the company has successfully completed the acquisition of 100% of the issued share capital of Australian headquartered Environmental, Social and Governance (ESG) services company, Nitro Solutions Pty Ltd. The initial consideration for the acquisition of \$1.7 million has been paid from RPM's existing cash reserves and RPM issued 95,941 ordinary shares worth \$170,000. Future consideration includes a working capital adjustment two months after completion. The total consideration to be paid for the acquisition is expected to be \$2.2 million.

On 16 August 2021 the company announced a divestment of its GeoGAS business for \$0.5 million with completion expected to be finalised on 31 August 2021.

The Directors considered the impact of COVID-19 and disclosed it in section 5 of the Directors Report. Other than the above matters, no other matters or circumstances have arisen since 30 June 2021 that have significantly affected the Group's operations, results or state of affairs, or may do so in future years.

## 19. Rounding of Amounts

The Company is a type of company referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 and therefore the amounts contained in this report and in the financial report have been rounded to the nearest \$1,000, or in certain cases, the nearest dollar.

## 20. Remuneration Report - Audited

The remuneration report is set out under the following main headings:

- A. Principles used to determine the nature and amount of remuneration;
- B. Service agreements;
- C. Details of remuneration;
- D. Bonus and share-based compensation benefits;
- E. Equity instruments held by key management personnel; and
- F. Other transactions with key management personnel.

### 20A. Principles Used to Determine the Nature and Amount of Remuneration

Remuneration and compensation have the same meaning in this report.

This report discusses the Group's policies in regard to compensation of key management personnel (KMP). The identified KMP have authority and responsibility for planning, directing and controlling the activities of the Group.

# DIRECTORS' REPORT

## 20. Remuneration Report - Audited (Continued)

### 20A. Principles Used to Determine the Nature and Amount of Remuneration (Continued)

In addition to the Directors, the Company assessed the Chief Financial Officer, Group General Counsel & Company Secretary and the Executive General Manager of the Advisory Division as having authority and responsibility for planning, directing and controlling all activities of the Group, directly or indirectly, during the 2021 financial year.

The Executive General Manager of the Advisory Division, whilst remaining employed by the Group, ceased authority and responsibility for planning, directing and controlling all activities of the Group, directly or indirectly, in April 2020 resulting in the company reassessing his position as ceasing to be a KMP.

The Board has established a HR and Remuneration Committee to assist with remuneration and incentive policies enabling the Group to attract and retain KMP and Directors who will create value for shareholders and support the Group's mission. The HR and Remuneration Committee obtains independent advice if required on the appropriateness of compensation packages given trends in comparative companies. In the 2021 financial year the Committee did not use a remuneration consultant. The Group's Corporate Governance Statement provides further information on the role of this Committee. The compensation structures explained below are designed to attract suitably qualified candidates, reward the achievement of strategic, operational objectives and achieve the broader outcome of creation of value for shareholders.

#### **Executive Director and other Key Management Personnel**

The compensation structures take into account:

- The capability and experience of the KMP;
- Their ability to control the relevant segment's performance; and
- The segment or Group earnings.

Compensation packages include a mix of fixed, short-term and long-term performance-based incentives. In addition to their salaries, the Group also provides non-cash benefits to its KMP and contributes to a defined contribution superannuation plan (or equivalent pension plan) on their behalf.

#### **Fixed Compensation**

Fixed compensation is calculated on a total cost basis and includes salary, allowances, non-cash benefits, employer contributions to superannuation funds and any fringe benefits tax charges related to employee benefits, including motor vehicles parking provided.

Compensation levels are reviewed using an individual approach, based on evaluation of the individual, and a comparison to the market. A KMP's compensation is also reviewed on promotion.

#### **Performance Linked Compensation**

Performance linked compensation includes both short-term and long-term incentives and is designed to reward each KMP for meeting and exceeding their Key Performance Objectives (KPOs). The Short-Term Incentive (STI) is an 'at risk' incentive provided in the form of cash, while the Long-Term Incentive (LTI) is provided as options over ordinary shares of the Company under the rules of the Employee Share Option Plan (ESOP) (see note 23 to the financial statements). The current long-term performance incentive structure was first implemented in the 2013 year and was most recently approved by shareholders at the 15 October 2019 Annual General Meeting.

The table below sets out the performance-based compensation paid to KMP together with earnings for the same period. Performance based compensation consists of STI cash bonus and LTI share-based payments.

# DIRECTORS' REPORT

## 20. Remuneration Report - Audited (Continued)

### 20A. Principles Used to Determine the Nature and Amount of Remuneration (Continued)

Year ended 30 June	Performance based compensation			EBITDA <sup>1</sup> \$'000	EPS cents	Share price \$
	STI \$'000	LTI \$'000	Total \$'000			
2017	968	70	1,038	4,582	0.02	0.55
2018	-	46	46	4,369	0.11	0.62
2019	217	119	336	5,877	(2.7)	0.59
2020	867	68	935	6,913	(0.3)	1.05
<b>2021</b>	<b>867</b>	<b>55</b>	<b>922</b>	<b>7,816</b>	<b>(2.4)</b>	<b>1.78</b>

<sup>1</sup>Earnings before Interest, Tax, Depreciation, Impairment and Restructuring costs (non-IFRS disclosure)

#### Short-term Incentive

Effective 1 July 2012, the Group implemented a variable pay structure, referred to as the Executive Incentive Plan (EIP). Each of the identified KMP has a portion of their remuneration linked to the EIP. The key objective of the EIP is to create clear alignment between individual and business performance and remuneration by providing a performance-based reward to participants in line with their relative contribution to the Group. The EIP achieves the alignment by focusing participants on achieving goals which contribute to sustainable shareholder value and providing a clear link between performance and the Group financial result.

During 2019 the business began transitioning from selling once-off perpetual software licenses to offering subscription licenses. In FY2020 as a reflection of the strategic importance of growing subscription revenue, the Board introduced a software sales Total Contracted Value (TCV) target as a significant part of the EIP.

There is, and remains, a clear correlation between the growth in TCV from software subscription sales and the increase in shareholder value through the positive movement in the company's share price. Because of this, the Board's logic was if management could grow the company's TCV which delivers committed revenue to the company over future years, then there should be a corresponding increase in the company's share price and therefore financial return to shareholders.

This logic continued to be correct. In 2021 the company's software TCV from subscriptions increased by 38% and the company's share price increased by 70% (from \$1.05 to \$1.78). This share price increase helped the company's market capitalisation increase. The 38% increase in software subscription TCV effectively resulted in the management targets in the EIP being achieved and therefore 100% of the EIP was awarded.

Cash bonuses are paid, provided for or forfeited in the year to which they relate.

The Board assessed performance of the KMP for the 2021 Financial Year as shown in the table below:

	Fixed Compensation	Variable Compensation	STI awarded	STI forfeited
R Mathews	50%	50%	100%	-
M Kochanowski	74%	26%	100%	-
J O'Neill	74%	26%	100%	-

#### Long-term Incentive

Options were issued in the 2015, 2016, 2017, 2018, 2019 and 2021 financial years under the Company's Employee Share Option Plan (ESOP) to KMP at the discretion of the Board. Consistent with the current ESOP plan terms last approved by shareholders at the Company's 2019 Annual General Meeting, the rules of the ESOP Plan enable the

# DIRECTORS' REPORT

## 20. Remuneration Report - Audited (Continued)

### 20A. Principles Used to Determine the Nature and Amount of Remuneration (Continued)

Board to determine the applicable vesting criteria and to set a timetable for vesting of options in the Offer Document, including vesting in tranches over a defined period.

The Board has the discretion on whether or not to set performance hurdles for vesting or to link vesting solely to a defined service period in order to drive key staff retention and reward longevity of service. The options issued between November 2013 to September 2020 vest in tranches over a three year period from the date of grant, have vesting conditions solely linked to the holder maintaining employment with the Group over that period and are issued at an exercise price based on the volume weighted average price of the Company's shares in the five days prior to each grant.

The options issued from November 2020 are zero exercise price options that vest in one single tranche three years from the grant date, with vesting conditions linked to the holder maintaining employment with the Group over that period and Total Shareholder Return on the company's shares outperforming the ASX 300 accumulated index (AXKOA).

The Board has a Margin Loan policy that restricts Directors and Executives of the Group from entering into financial contracts secured by shares and other securities of the Company. This policy requires the approval of the Chairman of the Board for any financial arrangements or facilities related to Company shares held by the Directors and Executives.

#### **Non-executive Directors**

Fees and payments to Non-executive Directors reflect the demands which are made on, and the responsibilities of the Directors. Non-executive Directors' fees and payments are reviewed periodically by the Board and are determined within an aggregate Directors' fee pool limit, which is periodically recommended for approval by shareholders. The pool currently stands at \$500,000, unchanged since it was approved in the 2009 Annual General Meeting.

### 20B. Service Agreements

Non-executive Directors' base remuneration was last reviewed with effect from 1 July 2018. Both the Chairman's and Non-executive Directors' remuneration is inclusive of committee fees. Details of contracts with the current Directors and KMP of the Group that received remuneration during the 2021 financial year are set out below.

	Terms of agreement	Base salary including superannuation	Termination benefit <sup>1</sup>	Notice Period
S Baldwin	Unlimited in term	\$100,000	Nil	Nil
R Walker	Unlimited in term	\$80,000	Nil	Nil
P Scurrah	Unlimited in term	\$80,000	Nil	Nil
R Mathews	Unlimited in term	\$650,000	6 months	6 months
M Kochanowski	Unlimited in term	\$339,450	3 months	3 months
J O'Neill	Unlimited in term	\$339,450	3 months	3 months

<sup>1</sup> Termination benefit includes notice period at Base salary rate including superannuation plus statutory entitlements

### 20C. Details of Remuneration

The KMP are also entitled to receive upon termination of employment their statutory entitlements of accrued annual and long service leave (where applicable), together with any superannuation benefits (where applicable). Compensation levels are reviewed each year to meet the principles of the remuneration policy.

For the 2021 financial year, the Directors and Key Management Personnel were:

# DIRECTORS' REPORT

## 20. Remuneration Report - Audited (Continued)

### 20C. Details of Remuneration (Continued)

#### Directors

##### Executive Directors

Richard Mathews – CEO and Managing Director

##### Non-executive Directors

Stephen Baldwin – Chairman (appointed director 1 July 2020, appointed chairman from 1 March 2021)

Ross Walker – Non-executive Director and Interim Chairman from 1 July 2020 to 28 February 2021

Paul Scurrah - Non-executive Director (appointed 1 January 2021)

#### Other Key Management Personnel

In addition to executive Directors mentioned above, the following persons were assessed by the Company as the executives who had the greatest authority and responsibility for planning, directing and controlling all activities of the Group, directly or indirectly, during the 2021 financial year:

Name	Position
Michael Kochanowski	Chief Financial Officer
James O'Neill	Group General Counsel and Company Secretary

Details of remuneration of each Director of RPMGlobal Holdings Limited and each of the other KMP of the Group are set out in the following tables.

2021	Short-term benefits				Post - employ ment benefits	Share- based payment (options)	Total	Proportion of remun- eration perform- ance related	Value of options as proportion of remun- eration
	Cash salary and fees	Movement in leave entitle- ments	STI cash bonus	Non – monetary benefits <sup>1</sup>					
	\$	\$	\$	\$	\$	\$	\$	%	%
<b>Directors</b>									
S Baldwin <sup>2</sup>	86,667	-	-	-	-	-	86,667	-	-
P Scurrah <sup>3</sup>	40,000	-	-	-	-	-	40,000	-	-
R Walker	93,333	-	-	-	-	-	93,333	-	-
R Mathews	644,000	28,140	650,000	9,122	6,000	-	1,337,262	49%	-
	864,000	28,140	650,000	9,122	6,000	-	1,557,262	42%	-
<b>Other Key Management Personnel</b>									
M Kochanowski	313,825	12,744	108,500	9,122	25,625	27,310	497,126	27%	5%
J O'Neill	314,450	7,133	108,500	9,122	25,000	27,310	491,515	28%	6%
	628,275	19,877	217,000	18,244	50,625	54,620	988,641	27%	6%
<b>Total</b>	<b>1,492,275</b>	<b>48,017</b>	<b>867,000</b>	<b>27,366</b>	<b>56,625</b>	<b>54,620</b>	<b>2,545,903</b>	<b>36%</b>	<b>2%</b>

<sup>1</sup> Includes car park

<sup>2</sup> Stephen Baldwin was appointed effective 1 July 2020.

<sup>3</sup> Paul Scurrah was appointed effective 1 January 2021.

# DIRECTORS' REPORT

## 20. Remuneration Report - Audited (Continued)

### 20C. Details of Remuneration (Continued)

	Short-term benefits				Post - employment benefits	Share-based payment (options)	Total	Proportion of remuneration performance related	Value of options as proportion of remuneration
	Cash salary and fees	Movement in leave entitlements	STI cash bonus	Non – monetary benefits <sup>1</sup>					
2020	\$	\$	\$	\$	\$	\$	\$	%	%
<b>Directors</b>									
A Brackin <sup>2</sup>	91,324	-	-	-	8,676	-	100,000	-	-
S Butel <sup>3</sup>	42,618	-	-	-	4,049	-	46,667	-	-
R Walker	80,000	-	-	-	-	-	80,000	-	-
R Mathews	644,027	63,849	650,000	10,910	6,000	-	1,374,786	47%	-
	857,969	63,849	650,000	10,910	18,725	-	1,601,453	41%	-
<b>Other Key Management Personnel</b>									
M Kochanowski	314,878	22,219	108,500	10,910	24,600	32,804	513,911	27%	6%
J O'Neill	314,878	28,338	108,500	10,910	24,600	32,804	520,030	27%	6%
P Baudry <sup>4</sup>	338,646	11,302	-	9,106	-	21,085	380,139	6%	6%
	968,402	61,859	217,000	30,926	49,200	86,693	1,414,080	21%	6%
<b>Total</b>	<b>1,826,371</b>	<b>125,708</b>	<b>867,000</b>	<b>41,836</b>	<b>67,925</b>	<b>86,693</b>	<b>3,015,533</b>	<b>32%</b>	<b>3%</b>
<sup>1</sup> Includes car park and health insurance					<sup>2</sup> Allan Brackin resigned 30 June 2020.				
<sup>3</sup> Stewart Butel resigned 31 January 2020.					<sup>4</sup> Philippe Baudry ceased being KMP in April 2020				

### 20D. Bonuses and Share-based Compensation Benefits

All options refer to options over ordinary shares of RPMGlobal Holdings Limited, which are exercised on a one-for-one basis under the ESOP Plan.

The assessed fair value at grant date of options granted to the individuals is allocated equally over the period from grant date to vesting date, based on an estimate of the number of options likely to vest, and the amount is included in the remuneration tables above. Fair values at grant date are determined using Trinominal Lattice model that take into account the exercise price, the term of the option, the share price at grant date and expected price volatility of the underlying share, the expected dividend yield and the risk-free interest rate for the term of the option. For zero exercise price options, the Monte Carlo simulation run by the model takes into account multiple scenarios for the exercising of the options. Details of options over ordinary shares in the Company provided as remuneration to each Director and each of the KMP and the Group are set out below. When exercisable, each option is convertible into one ordinary share of RPMGlobal Holdings Limited.

Options granted under the ESOP plan carry no dividend or voting rights until the options vest, are exercised and converted to ordinary shares whereupon those ordinary shares carry dividend and voting rights consistent with all other ordinary shares of the Company.

# DIRECTORS' REPORT

## 20. Remuneration Report - Audited (Continued)

### 20D. Bonuses and Share-based Compensation Benefits (Continued)

The assessed fair value at grant date of options granted to the individuals is allocated equally over the period from grant date to vesting date, and the amount is included in the remuneration tables above.

	Number of options granted during the year	Number of options vested during the year
S Baldwin	-	-
P Scurrah	-	-
R Walker	-	-
R Mathews	-	-
M Kochanowski	164,235	150,000
J O'Neill	164,235	150,000

Details of options over ordinary shares in the Company provided as remuneration to key management personnel are shown in the table on the following page. The vesting conditions are set out in Section 20A. The table also shows the percentages of the options granted that vested and were forfeited during the year.

The options issued since November 2013 to December 2018 vest in tranches over a three year period from the date of grant, have vesting conditions solely linked to the holder maintaining employment with the Group over that period and are issued at an exercise price based on the volume weighted average price of the Company's shares in the five days prior to each grant. The options issued in 2021 vest in three years from the grant date, with vesting conditions linked to the holder maintaining employment with the Group over that period and Total Shareholder Return on shares overperforming ASX 300 accumulated index (AXCOA). The terms and conditions of each grant of options affecting remuneration of a KMP in the current or a future reporting period are as follows:

Grant date	Vesting and exercise date	Expiry date	Exercise Price, \$	Value per option at grant date
8/09/2015	8/09/2016	8/09/2020	0.56	\$0.17
8/09/2015	8/09/2017	8/09/2020	0.56	\$0.19
8/09/2015	8/09/2018	8/09/2020	0.56	\$0.21
09/02/2017	09/02/2018	09/02/2022	0.59	\$0.17
09/02/2017	09/02/2019	09/02/2022	0.59	\$0.21
09/02/2017	09/02/2020	09/02/2022	0.59	\$0.23
26/10/2017	26/10/2018	26/10/2022	0.77	\$0.19
26/10/2017	26/10/2019	26/10/2022	0.77	\$0.23
26/10/2017	26/10/2020	26/10/2022	0.77	\$0.26
13/09/2018	13/09/2019	13/09/2023	0.61	\$0.17
13/09/2018	13/09/2020	13/09/2023	0.61	\$0.20
13/09/2018	13/09/2021	13/09/2023	0.61	\$0.23
14/12/2018	14/12/2019	14/12/2023	0.58	\$0.14
14/12/2018	14/12/2020	14/12/2023	0.58	\$0.17
14/12/2018	14/12/2021	14/12/2023	0.58	\$0.19
12/11/2020	12/11/2023	12/11/2025	-	\$0.70
23/03/2021	23/03/2024	23/03/2026	-	\$0.80

# DIRECTORS' REPORT

## 20. Remuneration Report - Audited (Continued)

### 20D. Bonuses and Share-based Compensation Benefits (Continued)

	Year (FY) of grant	Years in which option may vest	Number of options granted	Value of option at grant date <sup>1</sup>	Number of options vested during the year	Vested %	Number of options forfeited during the year	Value at date of forfeiture <sup>2</sup>	Forfeited %
S Baldwin	-	-	-	-	-	-	-	-	-
P Scurrah	-	-	-	-	-	-	-	-	-
R Walker	-	-	-	-	-	-	-	-	-
R Mathews	-	-	-	-	-	-	-	-	-
M Kochanowski	2016	2017-2019	200,000	\$0.17 – \$0.21	-	-	-	-	-
	2017	2018-2020	150,000	\$0.17 – \$0.23	-	-	-	-	-
	2018	2019-2021	150,000	\$0.19 – \$0.26	50,000	33%	-	-	-
	2019	2020-2023	300,000	\$0.14 – \$0.23	100,000	33%	-	-	-
	2021	2023	164,235	\$0.70 – \$0.80	-	-	-	-	-
J O'Neill	2016	2017-2019	175,000	\$0.17 – \$0.21	-	-	-	-	-
	2017	2018-2020	150,000	\$0.17 – \$0.23	-	-	-	-	-
	2018	2019-2021	150,000	\$0.19 – \$0.26	50,000	33%	-	-	-
	2019	2020-2023	300,000	\$0.14 – \$0.23	100,000	33%	-	-	-
	2021	2023	164,235	\$0.70-\$0.80	-	-	-	-	-

<sup>1</sup> The value at grant date calculated in accordance with AASB 2 Share-based Payment of options granted during the year as part of remuneration

<sup>2</sup> The value of the options that were granted as part of remuneration and that were forfeited (lapsed) during the year because a vesting condition was not satisfied was determined at the time of lapsing, but assuming the condition was satisfied.

### 20E. Equity Instruments held by Key Management Personnel

No shares were granted as compensation in 2021 (2020: nil). The number of shares and options over shares in the Company held during the financial year by each Director of RPMGlobal Holdings Limited and each of the other key management personnel of the Group, including their personally-related entities, is set out below:

#### (i) Options

Name	Balance at the start of the year	Granted as compensation	Forfeited, exercised and expired	Balance at the end of the year	Vested and exercisable	Average Value at exercise date
S Baldwin	-	-	-	-	-	-
P Scurrah	-	-	-	-	-	-
R Walker	-	-	-	-	-	-
R Mathews	-	-	-	-	-	-
M Kochanowski	800,000	164,235	(699,999)	264,236	-	\$0.52
J O'Neill	600,000	164,235	(499,999)	264,236	-	\$0.51

# DIRECTORS' REPORT

## 20. Remuneration Report - Audited (Continued)

### 20E. Equity Instruments held by Key Management Personnel (Continued)

#### (ii) Ordinary Shares

	Balance at the start of the year or appointment	Exercise of Options	Sold During the year	Acquired during the year (on market)	Balance at the end of the year
<b>Directors</b>					
S Baldwin	3,272,987	-	-	-	3,272,987
P Scurrah	26,741	-	-	-	26,741
R Walker	958,333	-	-	41,667	1,000,000
R Mathews <sup>1</sup>	8,220,138	-	-	-	8,220,138
<b>Other key management personnel of the Group</b>					
M Kochanowski	336,333	699,999	(949,665)	-	86,667
J O'Neill	40,000	499,999	(489,999)	5,000	55,000

<sup>1</sup> Includes 175,560 shares held by R Mathews as trustee under a bare trust arrangement for a third party.

### 20F. Loans and Other Transactions with Key Management Personnel and their related parties

There were no transactions or loans with Key Management Personnel and their related parties during the 2021 financial year.

### 20J. 2020 Annual General Meeting (AGM)

The Company's 2020 remuneration report was unanimously adopted by show of hands at 2020 AGM. The Company did not receive any specific feedback at the AGM or throughout the year on its remuneration practices.

#### Remuneration report – End

This report is made in accordance with a resolution of the Directors.



**Stephen Baldwin**

Chairman

Dated: 24 August 2021

## DECLARATION OF INDEPENDENCE BY T R MANN TO THE DIRECTORS OF RPMGLOBAL HOLDINGS LIMITED

As lead auditor of RPMGlobal Holdings Limited for the year ended 30 June 2021, I declare that, to the best of my knowledge and belief, there have been:

1. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
2. No contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of RPMGlobal Holdings Limited and the entities it controlled during the year.



**T R Mann**  
Director

**BDO Audit Pty Ltd**

Brisbane, 24 August 2021

For personal use only

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 30 JUNE 2021

	Notes	2021 \$'000	2020 Restated \$'000
<b>Revenue from contracts with customers</b>			
Services		27,741	35,974
Licence sales		5,246	6,909
Software maintenance		17,902	20,604
Software subscription		15,527	10,014
<b>Total revenue from contracts with customers</b>		<b>66,416</b>	<b>73,501</b>
Other income	3	3,653	1,805
Rechargeable expenses		(3,155)	(6,545)
<b>Net Revenue</b>		<b>66,914</b>	<b>68,761</b>
<b>Expenses</b>			
Amortisation	11	(3,179)	(3,156)
Depreciation	10	(3,709)	(3,175)
Employee benefits expense		(48,398)	(49,989)
Commissions and incentives		(5,324)	(4,546)
Foreign exchange losses		(264)	(282)
Impairment of receivables		(243)	(626)
Other employee costs		(695)	(822)
Office expenses		(2,369)	(2,424)
Professional services		(1,835)	(1,518)
Rent		(386)	(328)
Travel expenses		(266)	(2,267)
Other expenses		(1,923)	(1,955)
<b>Total Expenses</b>		<b>(68,591)</b>	<b>(71,088)</b>
<b>Loss before finance costs and income tax</b>		<b>(1,677)</b>	<b>(2,327)</b>
<b>Finance income/(costs)</b>			
Finance income		143	306
Finance costs		(272)	(215)
Fair value adjustments	21(d)	25	(248)
<b>Net finance income/(costs)</b>		<b>(104)</b>	<b>(157)</b>
<b>Loss before income tax</b>		<b>(1,781)</b>	<b>(2,484)</b>
Income tax expense	4	(567)	(871)
<b>Loss after income tax from continuing operations</b>		<b>(2,348)</b>	<b>(3,355)</b>
Profit/(Loss) from discontinued operation	28(c)	(3,111)	2,641
<b>Loss for the period</b>		<b>(5,459)</b>	<b>(714)</b>

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 30 JUNE 2021

		2021 \$'000	2020 \$'000
<b>Profit/(Loss)</b>		<b>(5,459)</b>	<b>(714)</b>
<b>Other comprehensive income</b>			
<b>Items that will not be classified subsequently to profit or loss:</b>			
Re-measurements of defined benefit obligations		(25)	(20)
<b>Items that may be classified subsequently to profit or loss:</b>			
Foreign currency translation differences		(162)	(661)
Other comprehensive income / (loss), net of tax		<b>(187)</b>	<b>(681)</b>
<b>Total comprehensive income</b>		<b>(5,646)</b>	<b>(1,395)</b>
<b>Total comprehensive income for the period attributable to owners of RPM Global Holdings Limited arises from:</b>			
Continuing operations		(2,535)	(4,036)
Discontinued operations		(3,111)	2,641
		<b>(5,646)</b>	<b>(1,395)</b>
<b>Earnings per share for profit from continuing operations attributable to the ordinary equity holders of the company:</b>		<b>Cents</b>	<b>Cents</b>
Basic earnings per share	22	(1.0)	(1.5)
Diluted earnings per share	22	(1.0)	(1.5)
<b>Earnings per share for profit attributable to the ordinary equity holders of the company:</b>			
Basic earnings per share	22	(2.4)	(0.3)
Diluted earnings per share	22	(2.4)	(0.3)

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

For personal use only

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2021

	Notes	2021 \$'000	2020 \$'000
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	6	44,628	40,004
Trade and other receivables	7	13,814	14,224
Contract assets	8	2,098	1,858
Current tax receivable		1,661	1,270
Other assets	9	3,652	2,920
		<b>65,853</b>	60,276
Assets classified as held for sale	28(b)	2,207	-
<b>Total current assets</b>		<b>68,060</b>	<b>60,276</b>
<b>Non-current assets</b>			
Trade and other receivables	7	192	203
Property, plant and equipment	10	7,154	6,473
Deferred tax assets	5	2,564	2,693
Intangible assets	11	25,671	31,376
Other assets	9	2,988	1,980
<b>Total non-current assets</b>		<b>38,569</b>	<b>42,725</b>
<b>Total assets</b>		<b>106,629</b>	<b>103,001</b>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Trade and other payables	12	12,875	10,257
Provisions	13	4,953	4,248
Current tax liabilities		194	401
Other Liabilities	14	20,880	20,479
		<b>38,902</b>	<b>35,385</b>
Liabilities directly associated with assets classified as held for sale	28(b)	1,707	-
<b>Total current liabilities</b>		<b>40,609</b>	<b>35,385</b>
<b>Non-current liabilities</b>			
Provisions	13	1,132	1,280
Other Liabilities	14	3,453	3,002
<b>Total non-current liabilities</b>		<b>4,585</b>	<b>4,282</b>
<b>Total liabilities</b>		<b>45,194</b>	<b>39,667</b>
<b>Net assets</b>		<b>61,435</b>	<b>63,334</b>
<b>EQUITY</b>			
Contributed equity	15	98,574	94,399
Reserves	16	(5,704)	(5,067)
Accumulated losses		(31,435)	(25,998)
<b>Total equity</b>		<b>61,435</b>	<b>63,334</b>

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 30 JUNE 2021

	Contributed equity	Reserves	Accumulated losses	Total equity
	\$'000	\$'000	\$'000	\$'000
<b>Balance at 1 July 2020</b>	<b>94,399</b>	<b>(5,067)</b>	<b>(25,998)</b>	<b>63,334</b>
Loss for the year	-	-	(5,459)	(5,459)
Other comprehensive income/(expense)	-	(162)	(25)	(187)
<b>Total comprehensive income</b>	<b>-</b>	<b>(162)</b>	<b>(5,484)</b>	<b>(5,646)</b>
<b>Transactions with owners in their capacity as owners</b>				
Contributions of equity, net of transaction costs	3,174	-	-	3,174
Employee share options expensed (note 16)	-	573	-	573
Employee share options transferred (note 16)	1,001	(1,048)	47	-
	<b>4,175</b>	<b>(475)</b>	<b>47</b>	<b>3,747</b>
<b>Balance at 30 June 2021</b>	<b>98,574</b>	<b>(5,704)</b>	<b>(31,435)</b>	<b>61,435</b>
<b>Balance at 1 July 2019</b>	<b>87,936</b>	<b>(1,788)</b>	<b>(26,659)</b>	<b>59,489</b>
Loss for the year	-	-	(714)	(714)
Other comprehensive income/(expense)	-	(661)	(20)	(681)
<b>Total comprehensive income</b>	<b>-</b>	<b>(661)</b>	<b>(734)</b>	<b>(1,395)</b>
<b>Transactions with owners in their capacity as owners</b>				
Contributions of equity, net of transaction costs	4,637	-	-	4,637
Employee share options expensed (note 16)	-	603	-	603
Employee share options transferred (note 16)	1,826	(3,221)	1,395	-
	<b>6,463</b>	<b>(2,618)</b>	<b>1,395</b>	<b>5,240</b>
<b>Balance at 30 June 2020</b>	<b>94,399</b>	<b>(5,067)</b>	<b>(25,998)</b>	<b>63,334</b>

*The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.*

# CONSOLIDATED STATEMENT OF CASHFLOWS

FOR THE YEAR ENDED 30 JUNE 2021

	Notes	2021 \$'000	2020 \$'000
<b>Cash flows from operating activities</b>			
Receipts from customers		78,967	94,962
Payments to suppliers and employees		(69,674)	(77,458)
		9,293	17,504
Interest received		143	306
Finance costs		(279)	(225)
Income taxes paid		(1,210)	(1,762)
<b>Net cash inflow from operating activities</b>	20	<b>7,947</b>	<b>15,823</b>
<b>Cash flows from investing activities</b>			
Payments for property, plant and equipment	10	(863)	(1,262)
Proceeds from sale of property, plant and equipment		1	-
Payment for acquisition of subsidiary, net of cash acquired	2	(1,537)	-
Payments for deferred consideration	2	(698)	-
Payments for contingent consideration	21(d)	(3)	(2,639)
Payments for intangible assets	11	-	(288)
<b>Net cash outflow from investing activities</b>		<b>(3,100)</b>	<b>(4,189)</b>
<b>Cash flows from financing activities</b>			
Contributions of equity	15	3,217	4,665
Transaction costs	15	(47)	(28)
Repayment of lease liabilities		(2,997)	(2,932)
<b>Net cash inflow from financing activities</b>		<b>173</b>	<b>1,705</b>
<b>Net increase in cash and cash equivalents held</b>		<b>5,020</b>	<b>13,339</b>
Cash and cash equivalents at the beginning of the financial year		40,004	28,207
Effects of exchange rate changes on cash and cash equivalents		(220)	(1,542)
<b>Cash and cash equivalents at the end of the financial year</b>	6	<b>44,804</b>	<b>40,004</b>

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

# NOTES ON THE FINANCIAL STATEMENTS

## 1. Summary of Significant Accounting Policies

The principal accounting policies adopted in the preparation of the financial report are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

RPMGlobal Holdings Limited is a listed public company, incorporated and domiciled in Australia.

The financial report comprises the consolidated entity (“Group”) consisting of RPMGlobal Holdings Limited and its subsidiaries.

The financial report was authorised for issue on 24 August 2021.

### (a) Basis of Preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and interpretations issued by the Australian Accounting Standards Board and the *Corporations Act 2001 (Cth)*. RPMGlobal Holdings Limited is a for-profit entity for the purposes of preparing the financial statements.

#### *Compliance with IFRS*

The consolidated financial statements of RPMGlobal Holdings Limited also comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

#### *Historical cost convention*

These financial statements have been prepared under the historical cost convention.

### (b) Principles of Consolidation

The consolidated financial statements incorporate the assets and liabilities of all entities controlled by RPMGlobal Holdings Limited as at 30 June 2021 and the results of all controlled entities for the year then ended. RPMGlobal Holdings Limited and its controlled entities together are referred to in this financial report as the “consolidated entity” or the “Group”.

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

The acquisition method of accounting is used to account for the acquisition of subsidiaries by the Group (refer to note 1(j)).

Intercompany transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

# NOTES ON THE FINANCIAL STATEMENTS

## 1. Summary of Significant Accounting Policies (Continued)

### (c) Income Tax

The income tax expense or revenue for the period is the tax payable on the current period's taxable income based on the national income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the reporting date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses in the tax jurisdiction in which they arose.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in controlled entities where the parent entity is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

#### *Tax consolidation legislation*

RPMGlobal Holdings Limited and its wholly owned Australian controlled entities have implemented the tax consolidation legislation.

The head entity, RPMGlobal Holdings Limited, and the controlled entities in the tax consolidated group account for their own current and deferred tax amounts. These tax amounts are measured as if each entity in the tax consolidated group continues to be a standalone taxpayer in its own right.

In addition to its own current and deferred tax amounts, RPMGlobal Holdings Limited also recognises the current tax liabilities or assets and the deferred tax assets arising from the unused tax losses and unused tax credits assumed from controlled entities in the tax consolidated group.

Assets or liabilities arising under tax funding agreements with the tax consolidated entities are recognised as amounts receivable or payable to other entities in the Group. Details about the tax funding agreements are disclosed in note 4.

Any difference between the amounts assumed and amounts receivable or payable under the tax funding agreement are recognised as a contribution to (or distribution from) wholly-owned tax consolidated entities.

# NOTES ON THE FINANCIAL STATEMENTS

## 1. Summary of Significant Accounting Policies (Continued)

### (d) Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operational decision maker. The chief operating decision maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Managing Director.

The assets and liabilities of the Group are regularly reviewed on a consolidated basis but are not regularly reported to the chief operating decision maker at a segment level. As such this information has not been included in the Operating Segment note 26.

### (e) Foreign Currency Translation

#### i) *Functional and presentation currency*

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in Australian dollars, which is RPMGlobal Holdings Limited's functional and presentation currency.

#### ii) *Transactions and balances*

Foreign currency transactions are initially translated into the functional currency using the exchange rates prevailing at the date of the transaction. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss, except when they are deferred in equity as qualifying cash flow hedges and qualifying net investment hedges or are attributable to part of the net investment in a foreign operation.

Non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. Translation differences on assets and liabilities carried at fair value are reported as part of the fair value gain or loss. For example, translation differences on non-monetary assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss and translation differences on non-monetary assets such as equities whose changes in the fair value are presented in other comprehensive income are recognized in other comprehensive income.

#### iii) *Group entities*

The results and financial position of all the Group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities on consolidation are translated at the closing rate at the reporting date;
- income and expenses are translated at the exchange rates prevailing at the dates of the transaction; and
- all resulting exchange differences are recognised in other comprehensive income.

In disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in profit or loss.

Fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entities and translated at the closing rate.

# NOTES ON THE FINANCIAL STATEMENTS

## 1. Summary of Significant Accounting Policies (Continued)

### (f) Revenue Recognition

#### i) Licence Sales

Revenue from the sale of perpetual licences is recognised at a point in time when the customer gains access and thus control of the software and where the licences are considered distinct from other services provided to the customer.

#### ii) Software subscription

Revenue from the sale of term (subscription) licences are recognised over time on a straight-line basis over the subscription term.

#### iii) Consulting

Revenue from the provision of consulting services is recognised typically over time as the Group's performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for its performance completed to date.

#### iv) Software maintenance

Revenue for software maintenance is recognised over time on a straight line basis over the service period as performance obligations require the Group to respond to requests made by customers to provide technical product support and unspecified updates, upgrades and enhancements on a when-available and if-available basis.

#### v) Laboratory testing revenue

Revenue from sample testing is recognised at a point in time when the laboratory completes testing and the customer receives testing results for their samples.

#### vi) Customer contract with multiple performance obligations

The Group frequently enters into multiple contracts with the same customer and where that occurs the Group treats those arrangements as one contract if the contracts are entered into at or near the same time and are commercially interrelated. The Group does not consider contracts closed more than three months apart as a single contract.

The Group's subscription contracts are combining an obligation to receive a licence, software support services and other services obligations. The provision of services and sale of licences is treated as a single performance obligation and recognised over time on a straight-line basis over the subscription term.

In all other cases, the total transaction price for a customer contract is allocated amongst the distinct performance obligations based on their relative stand-alone selling prices. Where the stand-alone prices are highly variable the Group applies a residual approach.

#### vii) Incremental Costs of obtaining Customer Contracts

The Group recognises as an asset the incremental costs of obtaining a contract with a customer if the Group expects to recover those costs. The incremental costs of obtaining a contract are those costs that the Group incurs to obtain a contract with a customer that it would not have incurred if the contract had not been obtained, such as commissions or third party software costs.

Costs to obtain a contract that would have been incurred regardless of whether the contract was obtained are recognised as an expense when incurred, unless those costs are explicitly chargeable to the customer regardless of whether the contract is obtained.

# NOTES ON THE FINANCIAL STATEMENTS

## 1. Summary of Significant Accounting Policies (Continued)

### (f) Revenue Recognition (Continued)

The Group recognises the incremental costs of obtaining a contract as an expense when incurred if the amortisation period of the asset that the Group otherwise would have recognised is one year or less.

#### viii) Trade Receivables and Contract Assets

Trade receivables are amounts due from customers for goods sold or services performed in the ordinary course of business. They are generally due for settlement within 30 days and therefore are all classified as current. Trade receivables are recognised initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognised at fair value.

The Group holds the trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortised cost using the effective interest method.

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognised for the earned consideration that is conditional.

#### ix) Contract liability

A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, a contract liability is recognised when the payment is made, or the payment is due (whichever is earlier). Contract liabilities are recognised as revenue when the Group performs under the contract.

#### x) Financing components

The Group does not recognise adjustments to transition prices or Contract balances where the period between the transfer of promised goods or services to the customer and payment by customer does not exceed one year.

#### xi) Interest income

Revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

### (g) Investments and Other Financial Assets

#### Classification

The Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through OCI, or through profit or loss); and
- those to be measured at amortised cost.

The classification depends on the Group's business model for managing the financial assets and the contractual terms of the cash flows.

# NOTES ON THE FINANCIAL STATEMENTS

## 1. Summary of Significant Accounting Policies (Continued)

### (g) Investments and Other Financial Assets (Continued)

For assets measured at fair value, gains and losses will either be recorded in profit or loss or OCI. For investments in equity instruments that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income (FVOCI).

The Group reclassifies debt investments when and only when its business model for managing those assets changes.

#### *Measurement*

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss (FVPL), transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in profit or loss.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

#### *Debt instruments*

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the Group classifies its debt instruments:

- **Amortised cost:** Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in profit or loss and presented in other gains/(losses), together with foreign exchange gains and losses. Impairment losses are presented as separate line item in the statement of profit or loss.
- **FVOCI:** Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVOCI. Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in other gains/(losses). Interest income from these financial assets is included in finance income using the effective interest rate method. Foreign exchange gains and losses are presented in other gains/(losses) and impairment expenses are presented as separate line item in the statement of profit or loss.
- **FVPL:** Assets that do not meet the criteria for amortised cost or FVOCI are measured at FVPL. A gain or loss on a debt investment that is subsequently measured at FVPL is recognised in profit or loss and presented net within other gains/(losses) in the period in which it arises.

#### *Impairment*

The Group assesses on a forward-looking basis the expected credit losses associated with its debt instruments carried at amortised cost and FVOCI. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For trade receivables, the Group applies the simplified approach permitted by AASB 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables.

# NOTES ON THE FINANCIAL STATEMENTS

## 1. Summary of Significant Accounting Policies (Continued)

### (h) Cash and Cash Equivalents

For statement of cashflows presentation purposes, cash and cash equivalents include cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily converted to known amounts of cash and which are subject to an insignificant risk of changes in value and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the consolidated statement of financial position.

### (i) Leases

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the group.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate, initially measured using the index or rate as at the commencement date
- amounts expected to be payable by the group under residual value guarantees
- the exercise price of a purchase option if the group is reasonably certain to exercise that option, and
- payments of penalties for terminating the lease, if the lease term reflects the group exercising that option.

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the group, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the group:

- where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held by the Company, which does not have recent third party financing, and
- makes adjustments specific to the lease, eg term, country, currency and security.

The group is exposed to potential future increases in variable lease payments based on an index or rate, which are not included in the lease liability until they take effect. When adjustments to lease payments based on an index or rate take effect, the lease liability is reassessed and adjusted against the right-of-use asset. Lease payments are allocated between principal and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

# NOTES ON THE FINANCIAL STATEMENTS

## 1. Summary of Significant Accounting Policies (Continued)

### (i) Leases (Continued)

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability
- any lease payments made at or before the commencement date less any lease incentives received
- any initial direct costs, and
- restoration costs.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the group is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life. While the group revalues its land and buildings that are presented within property, plant and equipment, it has chosen not to do so for the right-of-use buildings held by the group.

Payments associated with short-term leases of equipment and vehicles and all leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less without extension options. Low-value assets comprise IT equipment and small items of office furniture.

### (j) Business Combinations

The acquisition method of accounting is used to account for all business combinations, including business combinations involving entities or businesses under common control, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the fair values of the assets transferred, the liabilities incurred, and the equity interests issued by the Group.

The consideration transferred also includes the fair value of any contingent consideration arrangement and the fair value of any pre-existing equity interest in the subsidiary.

Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net identifiable assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition date fair value of any previous equity interest in the acquiree over the fair value of the Group's share of the net identifiable assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the subsidiary acquired and the measurement of all amounts has been reviewed, the difference is recognised directly in profit or loss as a bargain purchase.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions.

Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in profit or loss.

# NOTES ON THE FINANCIAL STATEMENTS

## 1. Summary of Significant Accounting Policies (Continued)

### (k) Impairment of Non-Financial Assets

Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use.

For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

### (l) Property, Plant and Equipment

Property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Depreciation is calculated on a straight-line basis to write off the net cost of each item of property, plant and equipment over its estimated useful life to the consolidated entity, or in case of lease hold improvements, the shorter lease term. Estimates of remaining useful lives are made on a regular basis for all assets.

The estimated useful lives for plant and equipment is ranging between 2 and 20 years. Gains and losses on disposals are determined by comparing proceeds with the carrying amount of the assets. These are included in profit or loss.

### (m) Intangible Assets

#### *i) Software developed or acquired for sales and licensing*

Research expenditure is recognised as an expense as incurred. Costs incurred on development projects (relating to the design and testing of new areas of products) are recognised as intangible assets when it is probable that the project will, after considering its commercial and technical feasibility, be completed and generate future economic benefits and its costs can be measured reliably. The expenditure capitalised comprises all directly attributable costs, including costs of materials, services, direct labour and an appropriate proportion of overheads. Other development expenditures that do not meet these criteria are recognised as an expense as incurred. Development costs previously recognised as an expense are not recognised as an asset in a subsequent period. Capitalised development costs and acquired software are recorded as intangible assets and amortised from the point at which the asset is ready for use on a straight-line basis over its useful life, which varies from three to five years.

#### *ii) Software – internal management systems*

Software licences used in internal management systems, whether acquired or internally developed are stated at cost less amortisation. They are amortised on a straight-line basis over the useful life from 2.5 to 5 years.

#### *iii) Patents and trademarks*

Costs associated with patents and trademarks are expensed as incurred.

# NOTES ON THE FINANCIAL STATEMENTS

## 1. Summary of Significant Accounting Policies (Continued)

### (m) Intangible Assets (Continued)

#### iv) *Customer Contracts and Relationships*

The net assets acquired as a result of a business combination may include intangible assets other than goodwill. Any such intangible assets are amortised in a straight line over their expected future lives. The estimated useful lives of customer contracts is 5 years.

#### v) *Goodwill*

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary/business at the date of acquisition. Goodwill on acquisition is included in intangible assets. Goodwill is not amortised. Instead, goodwill is tested for impairment annually or more frequently if events or circumstances indicate that it might be impaired and is carried at cost less accumulated impairment losses.

Goodwill is allocated to cash generating units for the purposes of impairment testing. The allocation is made to those cash generating units or groups of cash generating units that are expected to benefit from business combination in which goodwill arose, identified according to operating segments or components of operating assets (note 26).

### (n) Trade and Other Payables

These amounts represent liabilities for goods and services provided to the Group prior to the end of the financial year and which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

### (o) Borrowing Costs

Borrowing costs incurred for the construction of any qualifying asset are capitalised during the period of time that is required to complete and prepare the asset for its intended use or sale. Other borrowing costs are expensed.

### (p) Employee Benefits

#### i) *Short term obligations*

Liabilities for wages and salaries, including non-monetary benefits, annual leave and long service leave expected to be settled within 12 months after the end of the period in which the employees render the related service are recognised in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liability for annual leave and long service leave is recognised in the provision for employee benefits.

#### *Other long-term employee benefit obligations*

The liability for long service leave and other benefits which is not expected to be settled within 12 months after the end of the period in which the employees render the related service is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the end of the reporting period using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the end of the reporting period on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

# NOTES ON THE FINANCIAL STATEMENTS

## 1. Summary of Significant Accounting Policies (Continued)

### (p) Employee Benefits (Continued)

The obligations are presented as current liabilities in the consolidated statement of financial position if the Group does not have an unconditional right to defer settlement for at least twelve months after the reporting period, regardless of when the actual settlement is expected to occur.

#### ii) Incentives

The Group recognises a liability and an expense for incentives based on a formula that takes into consideration the profit attributable to the Company's shareholders after certain adjustments. The Group recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation. Liabilities for incentive plans are expected to be settled within 12 months and are measured at the amounts expected to be paid when they are settled.

#### iii) Superannuation

The Group has a defined contribution superannuation plan for its eligible employees. Contributions to the defined contribution fund are recognised as an expense as they become payable. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in future payments is available.

#### iv) Share-based payments

Share-based compensation benefits are provided to employees via the RPMGlobal Holdings Limited employee share option plan (ESOP) and an employee share purchase plan. Information relating to these schemes is set out in note 23.

The fair value of options granted under the ESOP is recognised as an employee benefit expense with a corresponding increase in equity. The total amount to be expensed is determined by reference to the fair value of the options granted, which includes any market performance conditions, but excludes the impact of any service and non-market performance vesting conditions. Non-market vesting conditions are included in assumptions about the number of options that are expected to vest. The total expense is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. At the end of each period, the Group revises its estimates of the number of options that are expected to vest based on the non-market vesting conditions. It recognises the impact of the revision to original estimates, if any, in profit or loss, with a corresponding adjustment to equity.

### (q) Value Added Taxes (Including Goods and Services Tax)

Revenues, expenses and assets are recognised net of the amount of Value Added Tax (VAT), except where the amount of VAT is not recoverable from the relevant tax authority. In these circumstances the VAT is recognised as part of the cost of acquisition of the asset or as part of the item as expense.

Receivables and payables are stated with the amount of VAT included. The net amount of VAT recoverable from, or payable to, the relevant tax authority is included as a current asset or liability in the consolidated statement of financial position. Cash flows are presented on a gross basis. The VAT components of the cash flows arising from investing and financing activities which are recoverable from, or payable to, the relevant tax authority are classified as operating cash flows.

### (r) Contributed Equity

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

# NOTES ON THE FINANCIAL STATEMENTS

## 1. Summary of Significant Accounting Policies (Continued)

### (s) Earnings per Share

#### i) Basic earnings per share

Basic earnings per share is calculated by dividing:

- the profit attributable to owners of the Company, excluding any costs of servicing equity other than ordinary shares
- by the weighted average number of ordinary shares outstanding during the financial year.

#### ii) Diluted earnings per share

Dilutive earnings per share adjusts the figures used in determination of basic earnings per share to take into account:

- the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares
- the weighted average number of additional ordinary shares that would have been outstanding assuming the conversion of all dilutive potential ordinary shares.

### (t) Financial Guarantee Contracts

Financial guarantee contracts are recognised as a financial liability at the time the guarantee is issued. The liability is initially measured at fair value and subsequently at the higher of the loss allowance and the amount initially recognised less cumulative amortisation, where appropriate.

### (u) Rounding of Amounts

The parent entity has applied the relief available to it under ASIC Corporations (Rounding in Financial/Directors Reports) Instrument 2016/191 and accordingly, amounts in the financial statements and directors' report have been rounded off to the nearest \$1,000, or in certain cases, the nearest dollar.

### (v) Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

### (w) Critical Accounting Estimates and Significant Judgments

The preparation of the financial report in conformity with Australian Accounting Standards requires the use of certain critical accounting estimates. It also requires management to exercise judgment in the process of applying the accounting policies. The notes in the financial statements set out areas involving a higher degree of judgment or complexity, or areas where assumptions are significant to the financial report such as:

- intangible assets, including goodwill (note 11);
- impairment of receivables (note 7, 21(a), note 1(g) and note 1(f) (viii));
- deferred tax assets (note 5); and
- revenue recognition (note 1(f)).

# NOTES ON THE FINANCIAL STATEMENTS

## 1. Summary of Significant Accounting Policies (Continued)

### (w) Critical Accounting Estimates and Significant Judgments (Continued)

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Management believes the estimates used in preparation of the financial report are reasonable.

### (x) Parent Entity Financial Information

The financial information for the parent entity, RPMGlobal Holdings Limited, disclosed in note 24 has been prepared on the same basis as the consolidated financial statements, except as set out below:

#### (i) Investments in subsidiaries

Investment in subsidiaries are accounted for at cost in the financial statements of RPMGlobal Holdings Limited.

### (y) New Accounting Standards and Interpretations Not Yet Adopted

Certain new accounting standards and interpretations have been published that are not yet mandatory for 30 June 2021 reporting periods. The Consolidated Entity has decided against early adoption of these standards. The Consolidated Entity has assessed the impact of these new standards and interpretations and does not expect that there would be a material impact on the Consolidated Entity in the current or future reporting periods and on foreseeable future transactions.

### (z) New and amended standards adopted by the Group

The accounting policies adopted are consistent with those of the previous financial year. Several other amendments and interpretations were applied for the first time during the year (including AASB 2018-6 Amendments to Australian Accounting Standards – Definition of a business), but these changes did not have an impact on the Consolidated Entity's financial statements, and hence, have not been disclosed. The Consolidated Entity has not early adopted any standards, interpretations or amendments that have been issued but are not yet effective.

#### *Early adoption of standards*

The Consolidated Entity has not early adopted any standards, interpretations or amendments that have been issued but are not yet effective.

# NOTES ON THE FINANCIAL STATEMENTS

## 2. Business Combinations

### (a) Summary of acquisition

On 31 July 2020, the Group acquired 100% of the issued share capital of Revolution Mining Software Inc (RMS), a mine scheduling optimisation company located in Sudbury, Canada. RMS has over six years' experience in developing and selling its Schedule Optimisation Tool (SOT), a cutting-edge mine scheduling optimisation software solution for tier one miners around the globe. The acquisition of the SOT solutions extends the strategic capability of the Group's scheduling solutions.

On 25 November 2020, the Group acquired 100% of the issued share capital of IMAFS Inc. (IMAFS), a Software-as-a-Service and cloud delivery inventory optimization and forecasting solution company, based in Quebec, Canada. The IMAFS product will complement the Group's asset management suite AMT and additionally is marketed and sold as a standalone parts and inventory optimiser.

The fair values of the assets and liabilities of RMS and IMAFS as at the date of acquisition are as follows:

	RMS	IMAFS	Total
Purchase consideration	\$'000	\$'000	\$'000
Cash	518	1,359	1,877
Deferred consideration	413	285	698
Contingent consideration	183	-	183
	<b>1,114</b>	<b>1,644</b>	<b>2,758</b>

Contingent and deferred consideration comprises an adjustment for net monetary assets for both RMS and IMAFS and ongoing retention and growth of annuity revenues by RMS.

Acquisition related costs of \$46,000 were included in professional fees and in operating cash flows. The provisionally determined fair values of the assets and liabilities recognised as at the date of the acquisition are as follows:

	RMS	IMAFS	Total
Assets acquired	\$000	\$000	\$'000
Cash and cash equivalents	285	55	340
Trade receivables and other assets	150	114	264
Intangible assets	757	1,568	2,325
Trade payables and other liabilities	(4)	(41)	(45)
Contract liabilities	(74)	(52)	(126)
Net identifiable assets acquired	<b>1,114</b>	<b>1,644</b>	<b>2,758</b>
Goodwill	-	-	-
Net Assets Acquired	<b>1,114</b>	<b>1,644</b>	<b>2,758</b>

There were no acquisitions in 2020.

### (b) Significant estimate: contingent consideration

RMS receives payments for ongoing sales for two years following the acquisition, these payments represent a proportion of these future revenues and the maximum amount is not limited. The fair value of the contingent consideration of \$183,000 was estimated by calculating the present value of the future expected cash flows from any sales of perpetual or short-term subscription rental licences of RMS products. The estimates are based on a discount rate of 3.5%.

# NOTES ON THE FINANCIAL STATEMENTS

## 2. Business Combinations (continued)

### (c) Revenue and profit contribution

The acquired businesses contributed revenues of \$464,000 for the Group. As all employees were transferred to the Group's various business units it is impractical to determine the profit contributed by these businesses during the financial year.

If the acquisition had occurred on 1 July 2020, consolidated pro-forma revenue and loss for the year ended 30 June 2021 would have been \$70,319,000 and \$5,459,000. These amounts have been calculated using the subsidiary's results and adjusting them for differences in the accounting policies between the Group and the subsidiary and tax rates applicable to the Group.

### 3. Other income

	2021 \$'000	2020 \$'000
Rent and make good provisions	-	286
Government Covid-19 subsidies	3,653	1,519
<b>Other revenue</b>	<b>3,653</b>	<b>1,805</b>

Government subsidies relating mostly to Australian Jobkeeper of \$3,653,000 (2020: 1,519,000) are included within the 'other income' line of the Consolidated Statement of Comprehensive Income. There are no unfulfilled conditions or other contingencies attached to these grants.

Government grants relating to costs are deferred and recognised in profit or loss over the period necessary to match them with the costs that they are intended to compensate.

### 4. Tax Expense

RPMGlobal Holdings Limited and its wholly-owned Australian controlled entities implemented the tax consolidation regime. Under the tax consolidation legislation, the entities in the tax consolidated Group entered into a tax sharing agreement which, in the opinion of the Directors, limits the joint and several liabilities of the wholly-owned entities in the case of a default by the head entity, RPMGlobal Holdings Limited. The entities have also entered into a tax funding agreement under which the wholly-owned entities fully compensate RPMGlobal Holdings Limited for any current tax payable assumed and are compensated for any current tax receivable and deferred tax assets relating to unused tax losses or unused tax credits that are transferred to RPMGlobal Holdings Limited under the tax consolidated legislation. The funding amounts are determined by reference to the amounts recognised in the wholly-owned entities' financial statements.

	2021 \$'000	2020 \$'000
<b>Tax Recognised in profit or loss</b>		
Current tax	(874)	(872)
Deferred tax	(16)	74
Adjustments to prior periods	225	31
<b>Income Tax expense</b>	<b>(665)</b>	<b>(767)</b>
<i>Income tax benefit/(expense) is attributable to:</i>		
Loss from continuing operations	(567)	(871)
Profit/(Loss) from discontinued operation	(98)	104
	<b>(665)</b>	<b>(767)</b>

# NOTES ON THE FINANCIAL STATEMENTS

## 4. Tax Expense (continued)

	2021 \$'000	2020 \$'000
<i>Numerical reconciliation of income tax expense to prima facie tax</i>		
Loss from continuing operations before income tax expense	(1,781)	(2,484)
Profit/(Loss) from discontinued operation before income tax expense	(3,013)	2,537
Profit/(Loss) before income tax	<b>(4,794)</b>	<b>53</b>
Tax at the Australian tax rate of 30% (2020: 30%)	1,438	(16)
<i>Tax effect of amounts which are not taxable/(deductible):</i>		
Non-deductible expense/non-assessable income	159	(347)
Unutilised foreign tax credits	(159)	(114)
Derecognised deferred tax assets	-	-
Unrecognised deferred tax assets	(2,556)	(842)
	<b>(1,118)</b>	<b>(1,319)</b>
Difference in overseas tax rates	258	340
Foreign Exchange movements	(30)	177
Over/(under) provision in prior years	225	35
<b>Income tax expense</b>	<b>(665)</b>	<b>(767)</b>

## 5. Deferred Tax Assets and Liabilities

<i>Deferred tax assets and liabilities are attributable to the following:</i>		
Provision for impairment of receivables	409	249
Employee benefits provision	3,235	2,824
Lease liabilities	1,229	883
Tax loss	-	865
Contract liability	749	617
Accrued expenses	47	41
Share capital raising costs	58	97
Intangibles	(591)	(396)
Contract asset	(35)	(24)
Property, plant and equipment	(1,210)	(1,312)
Prepayments	(908)	(843)
Unrealised foreign exchange	(419)	(308)
Other deferred tax liabilities	-	-
Deferred tax assets	2,564	2,693
Deferred tax liabilities	-	-
<b>Net Deferred tax assets</b>	<b>2,564</b>	<b>2,693</b>

# NOTES ON THE FINANCIAL STATEMENTS

## 5. Deferred Tax Assets and Liabilities (continued)

The group has not recognised deferred tax assets for a portion of tax losses in the parent entity and its subsidiaries located in China, Russia, Chile, Brazil, and USA because it is not probable that sufficient future taxable profit will be available. Capital losses do not expire, however, it is not probable that the Group would generate capital gains to utilise the benefit. Deductible temporary differences in subsidiaries located in China, Russia, Chile, Brazil, Kazakhstan, Turkey and USA have not been recognised because it is not probable that sufficient future taxable profit will be available.

Movements	2021 \$'000	2020 \$'000
Balance at 1 July	2,693	2,729
Recognised in profit or loss	(16)	74
Recognised in other comprehensive income	50	(108)
Recognised in equity	18	42
Classified as asset held for sale	(137)	-
Over/(under) provision in prior years	(44)	(44)
<b>Balance at 30 June</b>	<b>2,564</b>	<b>2,693</b>
<b>Unrecognised deferred tax assets</b>		
Foreign tax credits	645	666
Tax losses	14,636	12,863
Capital losses	493	493
Deductible temporary differences	4,135	3,812
<b>Unrecognised deferred tax assets</b>	<b>19,909</b>	<b>17,834</b>
Unrecognised gross temporary differences	68,972	61,312

### Significant Estimates – Deferred Tax Assets

The recognition of the deferred tax asset of \$2,564,000 is dependent on future taxable profits in excess of the profits arising from the reversal of existing taxable temporary differences. At each reporting period, the recoverability of the net deferred tax assets will be reassessed. This may lead to the recognition of this unrecognized tax benefit in future reporting periods or the derecognition of deferred tax assets that are currently recognised on the consolidated statement of financial position.

## 6. Cash and Cash Equivalents

Cash at bank	27,767	23,714
Short-term bank deposits	16,861	16,290
	<b>44,628</b>	<b>40,004</b>

### (i) Reconciliation to the statement of cash flows

The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:

Balance as above	44,628	40,004
Cash at bank shown in assets held for sale	176	-
	<b>44,804</b>	<b>40,004</b>

# NOTES ON THE FINANCIAL STATEMENTS

## 7. Trade and Other Receivables

<b>Current</b>	<b>2021 \$'000</b>	<b>2020 \$'000</b>
Trade receivables	14,857	15,613
Allowance for expected credit loss	(1,052)	(1,910)
	<b>13,805</b>	<b>13,703</b>
Other receivables	9	521
	<b>13,814</b>	<b>14,224</b>
<b>Non-current</b>		
Other receivables and deposits	192	203
	<b>192</b>	<b>203</b>

## 8. Contract assets

Contract assets	2,431	2,174
Allowance for expected credit loss	(333)	(316)
Contract assets	<b>2,098</b>	<b>1,858</b>

Contract assets have increased as the group has provided more services ahead of the agreed payment schedules for fixed-price contracts, see note 1(f). The group also recognised a loss allowance for contract assets in accordance with AASB 9, see note 1(g) and 21(a) for further information.

## 9. Other Assets

<b>Current</b>		
Inventory	305	376
Incremental costs of obtaining a contract	1,380	554
Prepayments	1,967	1,990
	<b>3,652</b>	<b>2,920</b>
<b>Non-current</b>		
Incremental costs of obtaining a contract	2,988	1,980
	<b>2,988</b>	<b>1,980</b>

### *Incremental costs of obtaining a contract*

The group recognised an asset in relation to sales commissions and 3<sup>rd</sup> party royalty costs. The asset is amortised on a straight-line basis over the term of the specific subscription contract it relates to which ranges between 1 and 5 years, consistent with the pattern of recognition of the associated revenue.

# NOTES ON THE FINANCIAL STATEMENTS

## 10. Property, Plant and Equipment

	2021 \$'000	2020 \$'000
Plant and equipment - at cost	6,795	9,444
Less: accumulated depreciation	(5,199)	(7,395)
	<b>1,596</b>	<b>2,049</b>
Leased building at cost - Right-of-use asset	9,662	7,001
Less: accumulated depreciation	(4,104)	(2,577)
	<b>5,558</b>	<b>4,424</b>
	<b>7,154</b>	<b>6,473</b>
<b>Plant and equipment</b>		
Balance at 1 July	2,049	1,675
Exchange differences	18	(78)
Additions	863	1,262
Assets classified as held for sale, depreciation of discontinued operation and impairment	(532)	-
Depreciation	(802)	(810)
<b>Balance at 30 June</b>	<b>1,596</b>	<b>2,049</b>
<b>Right-of-use asset</b>		
Balance at 1 July	4,424	4,612
Exchange differences	(22)	(209)
Additions	5,320	2,747
Assets classified as held for sale, depreciation of discontinued operation	(1,257)	-
Depreciation	(2,907)	(2,726)
<b>Balance at 30 June</b>	<b>5,558</b>	<b>4,424</b>

## 11. Intangible Assets

Software developed and acquired for sale and licensing – at cost	18,286	17,833
Less: accumulated amortisation	(14,278)	(13,151)
	4,008	4,682
Software internal management systems – at cost	4,878	4,940
Less: accumulated amortisation	(4,851)	(4,870)
	27	70
Customer contracts and relationships – at cost	333	333
Less: accumulated amortisation	(309)	(242)
	24	91
Goodwill – at cost	36,872	37,042
Less: impairment losses	(15,260)	(10,509)
	21,612	26,533
	<b>25,671</b>	<b>31,376</b>

# NOTES ON THE FINANCIAL STATEMENTS

## 11. Intangible Assets (Continued)

	Customer relationships	Software For Sales to Customers <sup>1</sup>	Software For Internal Use	Goodwill	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 1 July 2020	91	4,682	70	26,533	31,376
Additions	-	2,325	-	-	2,325
Exchange differences	-	67	4	-	71
Impairment - discontinued operations	-	-	-	(4,921)	(4,921)
Amortisation	(67)	(3,066)	(47)	-	(3,180)
<b>Balance at 30 June 2021</b>	<b>24</b>	<b>4,008</b>	<b>27</b>	<b>21,612</b>	<b>25,671</b>
Balance at 1 July 2019	157	7,417	138	26,533	34,245
Additions	-	288	-	-	288
Exchange differences	-	-	(1)	-	(1)
Amortisation	(66)	(3,023)	(67)	-	(3,156)
<b>Balance at 30 June 2020</b>	<b>91</b>	<b>4,682</b>	<b>70</b>	<b>26,533</b>	<b>31,376</b>

<sup>1</sup> Software also includes capitalised development costs.

### (a) Impairment Tests for Goodwill

Goodwill is allocated to the Group's cash generating units (CGUs) according to business unit. A segment level summary of the goodwill is presented below.

	2021 \$'000	2020 \$'000
Software Division	21,612	21,612
GeoGAS	-	4,921
	<b>21,612</b>	<b>26,533</b>

### (b) Key assumptions used for value-in-use calculations

In the current and prior years the recoverable amount of the Software CGU has been determined by value-in-use calculations. In the current period the recoverable amount of the GeoGAS CGU has been determined by the anticipated disposal value (i.e. the recoverable amount) of the CGU (see note 28(a)), and in the prior period this was determined by value-in-use calculations. These calculations were based on the following key assumptions:

	Margin <sup>1</sup>		Growth Rate <sup>2</sup>		Discount Rate <sup>3</sup>	
	2021	2020	2021	2020	2021	2020
Software Division	53%	55%	2.5%	2.5%	12.6%	12.8%
GeoGAS	49%	62%	1.5%	1.5%	9.5%	13.5%

<sup>1</sup> Budgeted gross margin

<sup>2</sup> Weighted average growth rate used to extrapolate cash flows beyond the budget period

<sup>3</sup> In performing the value-in-use calculations for each CGU, the group has applied both pre-tax and post-tax discount rates to discount the forecast future attributable pre-tax and post-tax cash flows. The pre-tax discount rates are disclosed above

These assumptions have been used for the analysis of each CGU. Cash flows were projected based on financial budgets and management projections over a five-year period including current and projected COVID-19 economic conditions. Management determined budgeted gross margin based on past performance and its expectations for

# NOTES ON THE FINANCIAL STATEMENTS

## 11. Intangible Assets (Continued)

the future. The weighted average growth rates used are consistent with forecasts included in industry reports. The discount rates used reflect specific risks relating to the relevant segments.

### (c) Significant estimate – impairment charge

The impairment charge of \$4,921,000 was recognised against goodwill in GeoGAS following decision to divest the business via management buy out, see note 28.

### (d) Impact of possible changes in key assumptions

No reasonable changes to any of the key assumptions indicate impairment for Software Goodwill.

## 12. Trade and Other Payables

	2021 \$'000	2020 \$'000
<b>Current</b>		
Trade payables	3,008	2,792
Other payables and accruals	9,867	7,465
	<b>12,875</b>	<b>10,257</b>

Trade payables are amounts due to suppliers for goods purchased or services provided in the ordinary course of business. Trade payables are generally due for settlement within 30 days and therefore are all classified as current. Other payables and accruals generally arise from normal transactions within the usual operating activities of the Group and comprise items such as employee taxes, incentives, employee on costs, GST and other recurring items.

## 13. Provisions

<b>Current</b>		
Make good obligations	-	160
Employee benefits	4,953	4,088
	<b>4,953</b>	<b>4,248</b>
<b>Non-current</b>		
Make good obligations	-	119
Employee benefits	1,132	1,161
	<b>1,132</b>	<b>1,280</b>

The group also operates defined contribution plans in Australia, Canada and USA which receive fixed contributions from group companies. The group's legal or constructive obligation for these plans is limited to the contributions. The expense recognised in the current period in relation to these contributions was \$2,935,000 (2020: \$3,095,000).

# NOTES ON THE FINANCIAL STATEMENTS

## 14. Other Liabilities

	2021 \$'000	2020 \$'000
<b>Current</b>		
Contract liabilities - software maintenance and licences	14,542	14,091
Contract liabilities - consulting and advisory	3,466	4,572
Contingent consideration – at fair value	86	34
Lease liabilities	2,786	1,782
	<b>20,880</b>	<b>20,479</b>
<b>Non-current</b>		
Contract liabilities - software maintenance and licences	37	-
Contingent consideration – at fair value	104	-
Lease liabilities	3,312	3,002
	<b>3,453</b>	<b>3,002</b>

Contract liabilities consist of unearned income for software maintenance, subscriptions, licences and consulting and advisory services. These liabilities have increased for software subscriptions in line with revenue compared to 2020. The contract liabilities in 2021 for maintenance, consulting and advisory decreased in line with the revenue noted for each respective stream compared to 2020, as noted in the Consolidated Statement of Comprehensive Income, see note 1(f)(ix).

From the opening contract liability balances of \$18,663,000 the group has recognised \$18,062,000 in the current reporting period. The group expects to recognise approximately all current contract liabilities in its 2022 revenues.

Additions to right-of-use assets and lease liabilities during the 2021 financial year were \$5,320,000 (2020: 2,474,000), see note 10.

## 15. Contributed Equity

		2021 Number	2020 Number	2021 \$'000	2020 \$'000
<b>Share capital</b>					
Ordinary shares	- fully paid	229,435,170	224,238,684	98,574	94,399

### Ordinary Shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the Company in proportion to the number of and amounts paid on the shares held. On a showing of hands every holder of ordinary shares present at a meeting, in person or by proxy, is entitled to one vote and upon a poll each share is entitled to one vote. Ordinary shares have no par value and the Company does not have a limited amount of authorised capital.

### Options

Information relating to the RPMGlobal Holdings Limited Employee Share Option Plan (ESOP), including details of options issued, exercised and lapsed during the financial year and options outstanding at the end of financial year, is set out in note 23.

# NOTES ON THE FINANCIAL STATEMENTS

## 15. Contributed Equity (Continued)

### Capital Risk Management

The Group's objectives when managing capital include safeguarding the ability to continue as a going concern, so they continue to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt. The Group does not have any externally imposed capital requirements.

Consistent with the industry practice, the Group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings (including 'borrowings' and 'trade and other payables' as shown in the consolidated statement of financial position) less cash and cash equivalents. Total capital is calculated as 'equity' as shown in the statement of financial position plus net debt.

As the Group does not have any debt, the gearing ratios at 30 June 2021 and 30 June 2020 were not applicable:

	Notes	2021 \$'000	2020 \$'000
Total borrowings, trade and other payables		12,875	10,291
Less: cash and cash equivalents	6	(44,628)	(40,004)
Net (cash) / debt		(31,753)	(29,713)
Total equity		61,435	63,334
<b>Total capital</b>		<b>29,682</b>	<b>33,621</b>

### Movements in Share Capital:

Details	Notes	Number of shares	\$'000
Opening balance 1 July 2020		224,238,684	94,399
Exercise of options - proceeds received		5,196,486	3,217
Exercise of options - transferred from share option reserve		-	1,001
Less: Transaction costs arising on share issues		-	(62)
Deferred tax credit recognised directly in equity		-	19
Balance 30 June 2021		<b>229,435,170</b>	<b>98,574</b>
Opening balance 1 July 2019		216,369,197	87,936
Exercise of options - proceeds received		7,869,487	4,665
Exercise of options - transferred from share option reserve		-	1,826
Less: Transaction costs arising on share issues		-	(70)
Deferred tax credit recognised directly in equity		-	42
Balance 30 June 2020		<b>224,238,684</b>	<b>94,399</b>

# NOTES ON THE FINANCIAL STATEMENTS

## 16. Reserves

	2021 \$'000	2020 \$'000
Share-based payments (i)	1,259	1,734
Foreign currency translation (ii)	(3,827)	(3,665)
Financial assets revaluation reserve (iii)	(1,601)	(1,601)
Revaluation surplus	18	18
Reserve arising from an equity transaction (iv)	(1,553)	(1,553)
	<b>(5,704)</b>	<b>(5,067)</b>

### Nature and Purpose of Reserves

#### (i) Share-based payments

The fair value of options issued to employees is recognised as an employment cost during the option vesting period with corresponding increase in equity recognised in this reserve.

#### (ii) Foreign currency translation

Exchange differences arising on translation of the foreign controlled entities are taken to the foreign currency translation reserve, as described in accounting policy note 1(e).

#### (iii) Financial assets revaluation reserve

Changes in the fair value of investments are recognised in equity securities in other comprehensive income. These changes are accumulated in a separate reserve within equity. The Group has a policy on transferring amounts from this reserve to an asset realisation reserve.

#### (iv) Reserve arising from an equity transaction

Arose from the acquisition of an additional interest in the controlled entity, RPMGlobal Africa (Pty) Ltd.

### Movement in Reserves

	Share-based payments		Foreign Currency Translation	
	2021 \$'000	2020 \$'000	2021 \$'000	2020 \$'000
Balance at 1 July	1,734	4,352	(3,665)	(3,004)
Options expensed	573	603	-	-
Options exercised reclassified to share capital	(1,001)	(1,826)	-	-
Options lapsed reclassified to retained losses	(47)	(1,395)	-	-
Foreign currency translation	-	-	(162)	(661)
Balance at 30 June	<b>1,259</b>	<b>1,734</b>	<b>(3,827)</b>	<b>(3,665)</b>

There were no other movements in reserves in 2021 and 2020.

# NOTES ON THE FINANCIAL STATEMENTS

## 17. Dividends

Cents per share		Total	
2021	2020	2021	2020
Cents	Cents	\$'000	\$'000
-	-	-	-

Fully paid ordinary shares

No dividend was declared in respect of the current financial year (2020: nil). The parent's franking account balance is nil (2020: nil).

## 18. Remuneration of Auditors

During the year, the following fees were paid or payable for services provided by the auditors of the Group, its related entities, its network firms and unrelated firms.

	2021	2020
	\$	\$
Auditors of the Group – BDO and related network firms:		
<b>Audit and review of the financial statements:</b>		
Group	192,500	193,523
Auditors of subsidiaries	90,365	77,509
<b>Total audit and review of the financial statements</b>	<b>282,865</b>	<b>271,032</b>
<b>Non -audit services</b>		
Taxation and transfer pricing advice	53,500	9,612
Taxation compliance services	16,749	8,800
<b>Total non-audit services</b>	<b>70,249</b>	<b>18,412</b>
<b>Total services provided by BDO</b>	<b>353,114</b>	<b>289,444</b>

## 19. Commitments

### Software Subscription payments

The Group sold its software under non-cancellable software subscription agreements expiring within one to five years. The agreements have varying terms and renewal rights. On renewal the terms of the subscriptions are generally renegotiated.

### Future minimum payments to be received in relation to non-cancellable software subscriptions:

	2021	2020
	\$'000	\$'000
Within one year	14,438	10,998
Later than one year but not later than 5 years	45,150	18,332
Over 5 years	722	-
<b>Commitments not recognised in the financial statements</b>	<b>60,310</b>	<b>29,330</b>

# NOTES ON THE FINANCIAL STATEMENTS

## 20. Reconciliation of Net Profit to Net Cash Inflow from Operating Activities

	2021 \$'000	2020 \$'000
<b>Net profit/(loss)</b>	<b>(2,348)</b>	<b>(714)</b>
Depreciation and amortisation	6,888	6,691
Fair value movements	(25)	10
Impairments of trade receivables	244	1,186
Net exchange differences	271	372
Employee share options	573	603
<b>Change in operating assets and liabilities</b>		
Decrease / (increase) in trade and other receivables	422	6,553
Decrease / (increase) in current tax asset	(392)	(1,062)
Decrease / (increase) in deferred tax asset	129	36
Decrease / (increase) in contract asset	(240)	1,204
Decrease / (increase) in other assets	(1,740)	(2,486)
Increase in assets and liabilities classified as held for sale	500	-
Increase / (decrease) in trade and other payables	2,618	2,393
Increase / (decrease) in contract liabilities	(617)	1,611
Increase / (decrease) in other liabilities	1,314	(299)
Increase / (decrease) in current tax liabilities	(207)	31
Increase / (decrease) in provisions	557	(306)
<b>Net cash inflow from operating activities</b>	<b>7,947</b>	<b>15,823</b>

Non-cash investing and financing activities disclosed in other notes are:

- acquisition of right-of-use assets, see note 10;
- partial settlement of a business combination with deferred and contingent consideration, see note 2.

## 21. Financial Risk Management

The Group has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk; and
- market risk.

This note presents information about the Group's exposure to each of the above risks, the objectives, policies and processes for measuring and managing risk.

The Board of Directors is ultimately responsible for reviewing, ratifying and monitoring systems of internal controls and risk management. The Board has established an Audit and Risk Committee, which is responsible for overseeing risk management systems. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Group. The Group's finance division is responsible for development and maintenance of policies which deal with each type of risk related to use of financial instruments.

# NOTES ON THE FINANCIAL STATEMENTS

## 21. Financial Risk Management (Continued)

The Group holds the following financial instruments:

	2021 \$'000	2020 \$'000
<b>Financial assets</b>		
Cash and cash equivalents	44,628	40,004
Trade and other receivables <sup>1</sup>	13,814	14,224
	<b>58,442</b>	<b>54,228</b>
<b>Financial liabilities</b>		
Trade and other payables <sup>1</sup>	12,875	10,257
Contingent consideration <sup>2</sup>	189	34
	<b>13,064</b>	<b>10,291</b>

<sup>1</sup> At amortised cost

<sup>2</sup> At fair value

### (a) Credit Risk

Credit risk is the risk of financial loss to the Group if a customer or a counter party to a financial instrument fails to meet its contractual obligations and arises principally from the Group's cash and cash equivalents and its receivables from customers.

The Group does not require guarantees or collateral of its trade and other receivables. In some foreign regions the Group works on a prepayment basis to avoid credit risk.

The maximum credit risk exposure of financial assets of the Group is represented by the carrying amounts of financial assets set out above. The Group had no significant concentrations of credit risk with any single counterparty or group of counterparties. The Group holds its cash with AA and A-rated banks, except for the banks located in Brazil (BBB), Kazakhstan (B), Mongolia (B), Turkey (B) and South Africa (BB), Colombia (BB), China (BBB) and Russia (BBB).

The group applies the AASB 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables and contract assets.

To measure the expected credit losses, trade receivables and contract assets have been grouped based on shared credit risk characteristics and the days past due. The contract assets relate to unbilled satisfied performance obligation and have substantially the same risk characteristics as the trade receivables for the same types of contracts.

The group has therefore concluded that the expected loss rates for trade receivables are a reasonable approximation of the loss rates for the contract assets.

The expected loss rates are based on the payment profiles of sales over a period of 60 months before 30 June 2021 and the corresponding historical credit losses experienced within this period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors including COVID-19 that affect the ability of the customers to settle the receivables.

On that basis the loss allowance as at 30 June 2021 was determined as follows:

# NOTES ON THE FINANCIAL STATEMENTS

## 21. Financial Risk Management (Continued)

### (a) Credit Risk (Continued)

30 June 2021	Current	1 - 30 days past due	30 - 90 days past due	More than 90 days past due	TOTAL
Expected loss rate	2.48%	20.00%	1.28%	83.60%	
Gross carrying amount - trade receivables	12,254	1,414	312	877	14,857
Gross carrying amount – contract asset	2,431	-	-	-	2,431
Loss Allowance	<b>365</b>	<b>283</b>	<b>4</b>	<b>733</b>	<b>1,385</b>

30 June 2020	Current	1 - 30 days past due	30 - 90 days past due	More than 90 days past due	TOTAL
Expected loss rate	3.36%	0.29%	0.54%	63.12%	
Gross carrying amount - trade receivables	7,635	1,562	1,556	2,983	13,737
Gross carrying amount – contract asset	2,187	-	-	-	2,187
Loss Allowance	<b>330</b>	<b>5</b>	<b>8</b>	<b>1,883</b>	<b>2,226</b>

The closing loss allowances for trade receivables and contract assets as at 30 June 2021 reconcile to the opening loss allowances as follows:

	2021 \$'000	2020 \$'000
Opening loss allowance as at 1 July	2,226	2,166
Increase in loss allowance recognised in profit or loss during the period	292	1,354
Effects of foreign exchange	(48)	(157)
Impairment losses written off	(1,036)	(721)
Impairment losses recovered	(49)	(416)
<b>At 30 June</b>	<b>1,385</b>	<b>2,226</b>

Of the above impairment losses \$292,000 (2020 - \$1,354,000) relate to receivables arising from contracts with customers. For Group's policy on impairment, see note 1(g).

### (b) Liquidity Risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due without incurring unacceptable losses or risking damage to the Group's reputation.

The Group regularly reviews cashflow forecasts and maintains sufficient cash on demand.

Contractual maturities of the Group's financial liabilities, including interest thereon, are as follows:

# NOTES ON THE FINANCIAL STATEMENTS

## 21. Financial Risk Management (Continued)

### (b) Liquidity Risk (Continued)

2021	Carrying amount	Contractual cash flows	6 mths or less	6-12 mths	1-2 years	2-5 years	More than 5 years
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Trade and other payables	12,875	12,875	12,875	-	-	-	-
Lease Liabilities	6,098	6,383	1,495	1,475	2,562	851	-
Contingent consideration	190	193	86	-	107	-	-
<b>Total</b>	<b>19,163</b>	<b>19,451</b>	<b>14,456</b>	<b>1,475</b>	<b>2,669</b>	<b>851</b>	-
<b>2020</b>							
Trade and other payables	10,257	10,257	10,257	-	-	-	-
Lease Liabilities	4,784	5,114	1,162	778	1,457	1,717	-
Contingent consideration	34	34	34	-	-	-	-
<b>Total</b>	<b>15,075</b>	<b>15,405</b>	<b>11,453</b>	<b>778</b>	<b>1,457</b>	<b>1,717</b>	-

### (c) Market Risk

#### Currency Risk

The current policy is not to take any forward positions. At 30 June 2021 and 30 June 2020, the Group had not entered into any derivative contracts to hedge these exposures. The Group does not engage in any significant transactions which are speculative in nature.

As a multinational corporation, the Group maintains operations in foreign countries and as a result of these activities, the Group is exposed to changes in exchange rates which affect its results of operations and cash flows.

The Group's exposure to foreign currency risk at reporting date expressed in Australian Dollars was as follows:

2021	USD	CAD	ZAR	Other	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Cash and deposits	13,506	2,407	5,837	2,435	24,185
Trade and other receivables	4,185	932	1,439	642	7,198
Trade and other payables	(1,897)	(563)	(235)	(340)	(3,035)
<b>Net exposure</b>	<b>15,794</b>	<b>2,776</b>	<b>7,041</b>	<b>2,737</b>	<b>28,348</b>
<b>2020</b>					
Cash and deposits	16,291	3,174	5,501	3,957	28,923
Trade and other receivables	6,612	705	538	367	8,222
Trade and other payables	(1,627)	(316)	(387)	(285)	(2,615)
<b>Net exposure</b>	<b>21,276</b>	<b>3,563</b>	<b>5,652</b>	<b>4,039</b>	<b>34,530</b>

A 10 percent strengthening of the Australian dollar against the above currencies at 30 June 2021 based on assets and liabilities at 30 June 2021 would have increased/(decreased) equity and profit or loss by the amounts shown in the table below on the next page. This analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for 2020.

# NOTES ON THE FINANCIAL STATEMENTS

## 21. Financial Risk Management (Continued)

### (c) Market Risk (Continued)

The Group manages its exposure to interest rate and foreign currency fluctuations through a policy approved by the Board of Directors. There are no other significant market risks affecting the Group.

2021		2020	
Equity \$'000	Profit/(Loss) \$'000	Equity \$'000	Profit/(Loss) \$'000
(2,342)	(477)	(2,686)	(657)

A 10 percent weakening of the Australian dollar against the above currencies at 30 June 2021 would have had equal but opposite effect on the above currencies to the amounts shown above.

### Interest rate risk

Details of the Group's borrowing facilities are presented below.

Borrowing facilities	Currency	Nominal interest rate	Maturity	2021		2020	
				Facility \$'000	Utilised \$'000	Facility \$'000	Utilised \$'000
<b>Other facilities</b>							
Bank guarantee	AUD	1.95%	n/a	1,250	1,206	1,100	1,084

In both 2021 and 2020 financial years bank guarantees were secured by the Group's term deposits.

### (d) Fair Value of financial instruments

#### Fair value hierarchy

AASB 13 Fair Value Measurement requires disclosure of fair value measurements by level in the fair value measurement hierarchy as follows:

- Level 1 - the instrument has quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 - a valuation technique is used using inputs other than quoted prices within level 1 that are observable for the financial instrument, either directly (i.e. as prices), or indirectly (i.e. derived from prices)
- Level 3 - a valuation technique is used using inputs that are not observable based on observable market data (unobservable inputs).

#### Recurring fair value measurements

The following financial instruments are subject to recurring fair value measurements:

	2021 \$'000	2020 \$'000
Contingent consideration – level 3	190	34

Contingent consideration in 2020 has been recognised on the acquisition of iSolutions in the prior years. The fair value of the contingent consideration of \$34,000 has been estimated by calculating the present value of the future expected cash outflows for the annuity of \$34,000 undiscounted. Contingent consideration in 2021 was recognised on the acquisition of Revolution Mining Software in 2021 has been estimated by calculating the present value of the future expected cash outflows for the annuity of \$160,000 Canadian Dollars discounted at 3.5%.

# NOTES ON THE FINANCIAL STATEMENTS

## 21. Financial Risk Management (Continued)

### (d) Fair Value of financial instruments (Continued)

No reasonable changes to any of the key assumptions would result in a material changes to contingent consideration.

#### Reconciliation of level 3 movements

The following table sets out the movements in level 3 fair values for contingent consideration payable.

	2021 \$'000	2020 \$'000
Opening balance 1 July	34	2,425
Recognised on business combination	183	-
Payments of contingent consideration	(3)	(2,639)
Fair value adjustments	(24)	248
Closing balance 30 June	<b>190</b>	<b>34</b>

#### Valuation processes for level 3 fair values

Valuations are performed every six months to ensure that they are current for the half-year and annual financial statements.

## 22. Earnings Per Share

	2021 Cents	2020 Cents
From continuing operations attributable to the ordinary equity holders of the company	(1.0)	(1.5)
From discontinued operation	(1.4)	1.2
Total basic earnings per share attributable to the ordinary equity holders of the company	<b>(2.4)</b>	<b>(0.3)</b>

	2021 \$'000	2020 \$'000
<b>Earnings used in Calculating Earnings Per Share</b>		
Profit/(Loss) attributable to the ordinary equity holders used in calculating earnings per share:		
From continuing operations	(2,348)	(3,355)
From discontinued operation	(3,111)	2,642
	<b>(5,459)</b>	<b>(713)</b>

Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	228,252,159	219,513,406
Dilutive options	-	-
Weighted average number of ordinary shares used as the denominator in calculating diluted earnings per share	228,252,159	219,513,406

Options are anti-dilutive when converted to ordinary shares as they reduce loss per share.

# NOTES ON THE FINANCIAL STATEMENTS

## 23. Share Based Payments

### Tax Exempt Share Plan

The Employee Share Scheme enables the Board to issue up to \$1,000 of shares tax free per employee of the Group each year. There were no shares issued under the \$1,000 Share Purchase Plan in 2021 or 2020.

Eligibility for the tax exempt share plan is approved by the board having regard to individual circumstances and performance. No directors or key management personnel are eligible for the Tax Exempt Share Plan.

### Employee Share Option Plan (ESOP)

The Employee Share Option Plan (ESOP) was approved by the Board of Directors on 5 February 2008, amended on 7 October 2009, 28 October 2011, 29 October 2013, 24 November 2016 and most recently following approval of shareholders at the Company's 2019 Annual General Meeting.

Eligible participants of the ESOP include any person who is employed by, or is a director, officer or executive (or their approved permitted nominee), of the Group and whom the Board or its nominee determines is eligible to participate in the Option Plan. A permitted nominee includes a company controlled by the employee, a trust in which the employee has, or may have entitlements or such other entity as approved by the Board. Options are granted at the discretion of the Board of Directors.

All options under the ESOP are to be offered to eligible employees for no consideration. The offer to the eligible participant must be in writing and specify amongst other things, the number of options for which the eligible employee may apply, the period within which the options may be exercised, any conditions to be satisfied before exercise, the option expiry date and the exercise price of the options, as determined by the Board. The Board can impose any restrictions on the exercise of options as it considers fit.

The rules of the ESOP plan enable the Board to determine the applicable vesting criteria and to set a timetable for vesting of options in the offer document, including vesting in tranches over a defined period. The Board has the discretion on whether or not to set performance hurdles for vesting or to link vesting solely to a defined service period in order to drive key staff retention and reward longevity of service.

The options may be exercised, in part or full, subject to the employee continuing to be employed at the relevant vesting dates, by the participant giving a signed notice to the Company and paying the exercise price in full. The Company will apply for official quotation of any Shares issued on exercise of any options.

The rules of the plan allow the Board to set the exercise price per Option in the offer document.

Subject to the accelerated expiry terms set out in the ESOP plan (explained further below), options will expire five years after the date of grant subject to the option holder remaining employed by the Group. Unexercised options will automatically lapse upon expiry. Unless determined otherwise by the Board, in the event of stated events detailed in the plan, including termination of employment or resignation, redundancy, death or disablement or in the event of a change of control of an employee's permitted nominee, unvested options shall lapse and the expiry date of any vested options will be adjusted in accordance with the accelerated timetables set out in the ESOP plan rules (subject to the Board's discretion to extend the term of exercise in restricted cases).

# NOTES ON THE FINANCIAL STATEMENTS

## 23. Share Based Payments (Continued)

Once shares are allotted upon exercise of the options the participant will hold the shares free of restrictions. The shares will rank equally for dividends declared on or after the date of issue but will carry no right to receive any dividend before the date of issue. Should the Company undergo a reorganisation or reconstruction of capital or any other such change, the terms of the options (including number or exercise price or both) will be correspondingly changed to the extent necessary to comply with the Listing Rules. With this exception, the terms for the exercise of each Option remains unchanged. In the event of a change of control of the Company, all options will vest immediately and may be exercised by the employee (regardless of whether the vesting conditions have been satisfied). A holder of options is not entitled to participate in dividends, a new or bonus issue of Shares or other securities made by the Company to Shareholders merely because he or she holds options.

The Options are not transferable, assignable or able to be encumbered, without Board consent and the options will immediately lapse upon any assignment, transfer or encumbrance, with the exception of certain dealings in the event of death of the option holder.

The ESOP plan will be administered by the Board which has an absolute discretion to determine appropriate procedures for its administration and resolve questions of fact or interpretation and formulate terms and conditions (subject to the Listing Rules) in addition to those set out in the ESOP plan.

The ESOP plan may be terminated or suspended at any time by the Board. The ESOP plan may be amended or modified at any time by the Board except where the amendment reduces the rights of the holders of options, unless required by the Corporations Act or the Listing Rules, to correct any manifest error or mistake or for which the option holder consents. The Board may waive or vary the application of the ESOP plan rules in relation to any eligible employee at any time.

<b>Employee Benefits expense</b>	<b>2021</b>	<b>2020</b>
Share-based payment expense recognised during the financial year	<b>\$'000</b>	<b>\$'000</b>
Options issued under employee option plan	573	603
	<b>573</b>	<b>603</b>

The options issued in prior years vest in tranches over a three year period from the date of grant, with vesting conditions solely linked to the holder maintaining employment with the Group over that period and are issued at an exercise price based on the volume weighted average price of the Company's shares in the five days prior to each grant. Options issued in 2021 vest in three years from the grant date, with vesting conditions linked to the holder maintaining employment with the Group over that period and Total Shareholder Return on shares overperforming ASX 300 accumulated index (AXCOA).

Grant date	Vesting date	Expiry date	Exercise Price \$	Number beginning of year	Granted	Forfeited	Exercised	Share Price \$ <sup>1</sup>	Number at end of year
<b>2021</b>									
<i>Options granted to employees</i>									
15/07/15	15/07/18	15/07/20	0.57	11,500	-	-	(11,500)	0.99	-
8/09/15	8/09/16	8/09/20	0.56	469,990	-	(28,332)	(441,658)	1.16	-
8/09/15	8/09/17	8/09/20	0.56	469,990	-	(28,332)	(441,658)	1.16	-
8/09/15	8/09/18	8/09/20	0.56	480,020	-	(28,336)	(451,684)	1.16	-
29/11/16	29/11/17	29/11/21	0.54	33,333	-	-	(33,333)	1.27	-
29/11/16	29/11/18	29/11/21	0.54	33,333	-	-	(33,333)	1.27	-
29/11/16	29/11/19	29/11/21	0.54	33,334	-	-	(33,334)	1.27	-

<sup>1</sup> Weighted average share price at the exercise date

# NOTES ON THE FINANCIAL STATEMENTS

## 23. Share Based Payments (Continued)

Grant date	Vesting date	Expiry date	Exercise Price \$	Number beginning of year	Granted	Forfeited	Exercised	Share Price \$ <sup>1</sup>	Number at end of year
<b>2021</b>									
<i>Options granted to employees (cont.)</i>									
9/02/17	9/02/18	9/02/22	0.59	484,994	-	-	(298,332)	1.18	186,662
9/02/17	9/02/19	9/02/22	0.59	484,994	-	-	(298,332)	1.18	186,662
9/02/17	9/02/20	9/02/22	0.59	443,346	-	-	(256,670)	1.18	186,676
8/06/18	8/06/18	8/06/22	0.57	33,333	-	-	(33,333)	1.15	-
8/06/18	8/06/19	8/06/22	0.57	33,333	-	-	(33,333)	1.15	-
8/06/18	8/06/20	8/06/22	0.57	63,336	-	-	(46,668)	1.10	16,668
31/10/17	31/10/18	31/10/22	0.77	601,661	-	(33,333)	(290,000)	1.17	278,328
31/10/17	31/10/19	31/10/22	0.77	601,665	-	(33,332)	(290,000)	1.17	278,333
31/10/17	31/10/20	31/10/22	0.77	801,675	-	(8,334)	(365,001)	1.16	428,340
15/03/18	15/03/19	15/03/23	0.67	106,670	-	-	(50,001)	1.37	56,669
15/03/18	15/03/20	15/03/23	0.67	115,003	-	-	(58,334)	1.37	56,669
15/03/18	15/03/21	15/03/23	0.67	114,994	-	-	(33,332)	1.49	81,662
13/09/18	13/09/19	13/09/23	0.61	755,044	-	(16,667)	(474,995)	1.20	263,382
13/09/18	13/09/20	13/09/23	0.61	1,060,040	-	(16,666)	(571,661)	1.15	471,713
13/09/18	13/09/21	13/09/23	0.61	1,060,086	-	(108,338)	-	-	951,748
14/12/18	14/12/19	14/12/23	0.58	204,327	-	-	(124,996)	1.20	79,331
14/12/18	14/12/20	14/12/23	0.58	297,669	-	(10,000)	(158,334)	1.27	129,335
14/12/18	14/12/21	14/12/23	0.58	297,672	-	(26,667)	-	-	271,005
15/03/19	15/03/20	15/03/24	0.58	426,663	-	-	(266,664)	1.24	159,999
15/03/19	15/03/21	15/03/24	0.58	426,667	-	(33,334)	-	-	393,333
15/03/19	15/03/22	15/03/24	0.58	426,670	-	(33,334)	-	-	393,336
7/06/19	7/06/20	7/06/24	0.60	100,000	-	-	(100,000)	1.17	0
7/06/19	7/06/21	7/06/24	0.60	100,000	-	-	-	-	100,000
7/06/19	7/06/22	7/06/24	0.60	100,000	-	-	-	-	100,000
14/09/20	14/09/21	14/09/25	1.15	-	66,665	-	-	-	66,665
14/09/20	14/09/22	14/09/25	1.15	-	66,665	-	-	-	66,665
14/09/20	14/09/23	14/09/25	1.15	-	66,670	-	-	-	66,670
12/11/20	12/11/23	12/11/25	0.00	-	1,389,605	(65,770)	-	-	1,323,835
23/03/21	23/03/24	23/03/26	0.00	-	1,350,572	(34,290)	-	-	1,316,282
<b>TOTAL</b>				<b>10,671,342</b>	<b>2,940,177</b>	<b>(505,065)</b>	<b>(5,196,486)</b>	<b>1.18</b>	<b>7,909,968</b>
Weighted average exercise price, \$				0.63	0.08	0.50	0.62		0.43

<sup>1</sup> Weighted average share price at the exercise date

# NOTES ON THE FINANCIAL STATEMENTS

## 23. Share Based Payments (Continued)

Grant date	Vesting date	Expiry date	Exercise Price \$	Number beginning of year	Granted	Forfeited	Exercised	Share Price \$ <sup>1</sup>	Number at end of year
<b>2020</b>									
<i>Options granted to employees</i>									
31/10/14	31/10/15	31/10/19	0.61	33,332	-		(33,332)	0.89	-
31/10/14	31/10/16	31/10/19	0.61	33,334	-		(33,334)	0.89	-
31/10/14	31/10/17	31/10/19	0.61	33,334	-		(33,334)	0.89	-
3/03/15	3/03/16	3/03/20	0.59	1,243,982	-	(38,329)	(1,205,653)	1.06	-
3/03/15	3/03/17	3/03/20	0.59	1,229,650	-	(38,333)	(1,191,317)	1.05	-
3/03/15	3/03/18	3/03/20	0.59	1,207,368	-	(63,338)	(1,144,030)	1.06	-
15/07/15	15/07/16	15/07/20	0.57	33,333	-	-	(33,333)	0.85	-
15/07/15	15/07/17	15/07/20	0.57	33,333	-	-	(33,333)	0.83	-
15/07/15	15/07/18	15/07/20	0.57	33,334	-	-	(21,834)	0.89	11,500
8/09/15	8/09/16	8/09/20	0.56	991,649	-	(3,333)	(518,326)	0.91	469,990
8/09/15	8/09/17	8/09/20	0.56	991,649	-	(3,333)	(518,326)	0.91	469,990
8/09/15	8/09/18	8/09/20	0.56	1,011,702	-	(3,334)	(528,348)	0.91	480,020
29/08/16	29/08/17	29/08/21	0.49	41,666	-	-	(41,666)	0.76	-
29/08/16	29/08/18	29/08/21	0.49	41,667	-	-	(41,667)	0.76	-
29/08/16	29/08/19	29/08/21	0.49	41,667	-	-	(41,667)	0.76	-
29/11/16	29/11/17	29/11/21	0.54	166,665	-	-	(133,332)	1.04	33,333
29/11/16	29/11/18	29/11/21	0.54	166,665	-	-	(133,332)	1.04	33,333
29/11/16	29/11/19	29/11/21	0.54	166,670	-	-	(133,336)	1.04	33,334
9/02/17	9/02/18	9/02/22	0.59	809,989	-	(20,000)	(304,995)	0.97	484,994
9/02/17	9/02/19	9/02/22	0.59	809,989	-	(20,000)	(304,995)	0.97	484,994
9/02/17	9/02/20	9/02/22	0.59	776,688	-	(16,668)	(316,674)	0.98	443,346
8/06/18	8/06/18	8/06/22	0.57	96,665	-	(13,333)	(49,999)	0.94	33,333
8/06/18	8/06/19	8/06/22	0.57	96,665	-	(13,333)	(49,999)	0.94	33,333
8/06/18	8/06/20	8/06/22	0.57	96,670	-	-	(33,334)	1.06	63,336
31/10/17	31/10/18	31/10/22	0.77	951,658	-	(99,999)	(249,998)	0.91	601,661
31/10/17	31/10/19	31/10/22	0.77	851,665	-	-	(250,000)	0.89	601,665
31/10/17	31/10/20	31/10/22	0.77	851,676	-	(50,001)	-	-	801,675
15/03/18	15/03/19	15/03/23	0.67	140,003	-	(8,333)	(25,000)	1.12	106,670
15/03/18	15/03/20	15/03/23	0.67	140,003	-	(25,000)	-	-	115,003
15/03/18	15/03/21	15/03/23	0.67	139,994	-	(25,000)	-	-	114,994

<sup>1</sup> Weighted average share price at the exercise date

# NOTES ON THE FINANCIAL STATEMENTS

## 23. Share Based Payments (Continued)

Grant date	Vesting date	Expiry date	Exercise Price \$	Number beginning of year	Granted	Forfeited	Exercised	Share Price \$ <sup>1</sup>	Number at end of year
<b>2020</b>									
<i>Options granted to employees (cont.)</i>									
13/09/18	13/09/19	13/09/23	0.61	1,135,038	-	(8,333)	(371,661)	0.88	755,044
13/09/18	13/09/20	13/09/23	0.61	1,135,038	-	(74,998)	-	-	1,060,040
13/09/18	13/09/21	13/09/23	0.61	1,135,090	-	(75,004)	-	-	1,060,086
14/12/19	14/12/18	14/12/23	0.58	297,659	-	-	(93,332)	1.05	204,327
14/12/20	14/12/18	14/12/23	0.58	297,669	-	-	-	-	297,669
14/12/21	14/12/18	14/12/23	0.58	297,672	-	-	-	-	297,672
15/03/19	15/03/20	15/03/24	0.58	426,663	-	-	-	-	426,663
15/03/19	15/03/21	15/03/24	0.58	426,667	-	-	-	-	426,667
15/03/19	15/03/22	15/03/24	0.58	426,670	-	-	-	-	426,670
7/06/19	7/06/20	7/06/24	0.60	100,000	-	-	-	-	100,000
7/06/19	7/06/21	7/06/24	0.60	100,000	-	-	-	-	100,000
7/06/19	7/06/22	7/06/24	0.60	100,000	-	-	-	-	100,000
<b>TOTAL</b>				<b>19,140,831</b>	<b>-</b>	<b>(600,002)</b>	<b>7,869,487</b>	<b>0.99</b>	<b>10,671,342</b>
Weighted average exercise price, \$				0.61		0.65	0.59		0.63

<sup>1</sup> Weighted average share price at the exercise date

The weighted average remaining contractual life of share options outstanding at the end of the period was 2.9 years (2020: 2.5 years).

The fair values at grant date for the options were estimated using a Trinomial Lattice model which defines the conditions under which employees are expected to exercise their options after vesting in terms of the stock price reaching a specified multiple of the exercise price. For zero exercise price options, the Monte Carlo simulation run by the model takes into account multiple scenarios for the exercising of the options.

The model inputs for options granted during the 2021, 2019, 2018, 2017, 2016, 2015 financial years included:

Grant date	Vesting date	Share price \$	Exercise price \$	Expected volatility %	Weighted average life, years	Expected dividends %	Risk-free interest rate <sup>1</sup> , %	Fair value at grant Date, \$
31/10/14	31/10/15	0.60	0.61	55	5.0	nil	2.81	0.21
3/03/15	3/03/16	0.56	0.59	55	5.0	nil	1.84	0.19
3/03/15	3/03/17	0.56	0.59	55	5.0	nil	1.84	0.23
3/03/15	3/03/18	0.56	0.59	55	5.0	nil	1.84	0.25
15/07/15	15/07/16	0.57	0.57	46	5.0	nil	2.29	0.18
15/07/15	15/07/17	0.57	0.57	46	5.0	nil	2.29	0.20

# NOTES ON THE FINANCIAL STATEMENTS

## 23. Share Based Payments (Continued)

Grant date	Vesting date	Share price \$	Exercise price \$	Expected volatility %	Weighted average life, years	Expected dividends %	Risk-free interest rate <sup>1</sup> , %	Fair value at grant Date, \$
15/07/15	15/07/18	0.57	0.57	46	5.0	nil	2.29	0.22
8/09/15	8/09/16	0.55	0.56	46	5.0	nil	2.04	0.17
8/09/15	8/09/17	0.55	0.56	46	5.0	nil	2.04	0.19
8/09/15	8/09/18	0.55	0.56	46	5.0	nil	2.04	0.21
29/08/16	29/08/17	0.51	0.49	43	5.0	nil	1.57	0.13
29/08/16	29/08/18	0.51	0.49	43	5.0	nil	1.57	0.16
29/08/16	29/08/19	0.51	0.49	43	5.0	nil	1.57	0.18
29/11/16	29/11/17	0.50	0.54	43	5.0	nil	2.16	0.11
29/11/16	29/11/18	0.50	0.54	43	5.0	nil	2.16	0.14
29/11/16	29/11/19	0.50	0.54	43	5.0	nil	2.16	0.16
9/02/17	9/02/18	0.63	0.59	43	5.0	nil	2.12	0.17
9/02/17	9/02/19	0.63	0.59	43	5.0	nil	2.12	0.21
9/02/17	9/02/20	0.63	0.59	43	5.0	nil	2.12	0.23
8/06/17	8/06/18	0.54	0.57	43	5.0	nil	1.95	0.12
8/06/17	8/06/19	0.54	0.57	43	5.0	nil	1.95	0.15
8/06/17	8/06/20	0.54	0.57	43	5.0	nil	1.95	0.17
31/10/17	31/10/18	0.77	0.77	42	5.0	nil	2.24	0.19
31/10/17	31/10/19	0.77	0.77	42	5.0	nil	2.24	0.23
31/10/17	31/10/20	0.77	0.77	42	5.0	nil	2.24	0.26
15/03/18	15/03/19	0.67	0.67	42	5.0	nil	2.30	0.17
15/03/18	15/03/20	0.67	0.67	42	5.0	nil	2.30	0.20
15/03/18	15/03/21	0.67	0.67	42	5.0	nil	2.30	0.23
13/09/18	13/09/19	0.65	0.61	41	5.0	nil	2.22	0.17
13/09/18	13/09/20	0.65	0.61	41	5.0	nil	2.22	0.21
13/09/18	13/09/21	0.65	0.61	41	5.0	nil	2.22	0.23
14/12/18	14/12/19	0.58	0.58	41	5.0	nil	2.14	0.14
14/12/18	14/12/20	0.58	0.58	41	5.0	nil	2.14	0.17
14/12/18	14/12/21	0.58	0.58	41	5.0	nil	2.14	0.19
15/03/19	15/03/20	0.55	0.58	41	5.0	nil	1.60	0.12
15/03/19	15/03/21	0.55	0.58	41	5.0	nil	1.60	0.15
15/03/19	15/03/22	0.55	0.58	41	5.0	nil	1.60	0.17
7/06/19	7/06/20	0.59	0.60	41	5.0	nil	1.14	0.14
7/06/19	7/06/21	0.59	0.60	41	5.0	nil	1.14	0.16
7/06/19	7/06/22	0.59	0.60	41	5.0	nil	1.14	0.19
14/09/20	14/09/21	1.14	1.15	45	5.0	nil	0.40	0.28
14/09/20	14/09/22	1.14	1.15	45	5.0	nil	0.40	0.34
14/09/20	14/09/23	1.14	1.15	45	5.0	nil	0.40	0.39
12/11/20	12/11/23	1.12	0.00	45	5.0	nil	0.30	0.70
23/03/21	23/03/24	1.29	0.00	45	5.0	nil	0.46	0.80

<sup>1</sup> based on government bonds

The expected price volatility is based on the historic volatility compared to that of similar listed companies and the remaining life of the options.

# NOTES ON THE FINANCIAL STATEMENTS

## 24. Parent Entity Disclosures

As at and throughout the financial year ending 30 June 2021 the parent entity of the Group was RPMGlobal Holdings Limited.

### Summary financial information

The individual financial statements for the parent entity show the following aggregation:

	2021 \$000	2020 \$000
<b>Result of parent entity</b>		
Profit/(loss)	(5,684)	(1,612)
Other comprehensive income	-	-
<b>Total comprehensive income</b>	<b>(5,684)</b>	<b>(1,612)</b>
<b>Financial position of parent entity at year end</b>		
Current assets	51,223	46,175
Total assets	72,382	73,859
Current liabilities	9,987	10,987
Total liabilities	13,742	13,282
<b>Total equity of the parent entity comprising of:</b>		
Issued capital	98,574	94,399
Share-based Payments Reserve	1,259	1,734
Revaluation Surplus Reserve	18	18
Reserve Arising From an Equity Transaction	(600)	(600)
Accumulated losses	(40,611)	(34,974)
<b>Total equity</b>	<b>58,640</b>	<b>60,577</b>
Contingent liabilities	-	-
Contractual commitments for the acquisition or property, plant or equipment	-	-

The parent entity has provided guarantees to third parties in relation to the performance and obligations of its subsidiary, GeoGAS Pty Ltd in respect of property lease rentals. The guarantees are for the terms of the leases and total \$92,445 (2020: \$92,445). The periods covered by the guarantees range from two to three years.

No deficiency of net assets existed in the controlled entities covered by guarantees at 30 June 2021 or 30 June 2020. No liability was recognised by the parent entity in relation to these guarantees, as the fair value of the guarantee is immaterial.

## 25. Interests in other entities

### (a) Material subsidiaries

The Group's principal subsidiaries at 30 June 2021 are set out below. All subsidiaries have share capital consisting solely of ordinary shares that are 100% (2020: 100%) held directly by the Group, and the proportions of ownership interests held equals the voting rights held by the Group. The country of incorporation or registration is also their principal place of business.

# NOTES ON THE FINANCIAL STATEMENTS

## 25. Interests in other entities (Continued)

### (a) Material subsidiaries (Continued)

Name of entity	Place of business/ incorporation	Principal Activities
GeoGAS Pty Ltd	Australia	Laboratory Services
RPM Software Pty Ltd	Australia	Software Sales and Services
RPM Advisory Services Pty Ltd	Australia	Advisory Services
RPM Software International Pty Ltd	Australia	Software Sales and Services
RPMGlobal USA, Inc.	USA	Advisory Services
RPM Software USA, Inc.	USA	Software Sales and Services
RPMGlobal Canada Ltd	Canada	Software Sales and Services
PT RungePincocKMinarco	Indonesia	Advisory Services
RPMGlobal Asia Limited	Hong Kong	Advisory Services
RPMGlobal China Limited	China	Advisory Services
RPMGlobal LLC	Mongolia	Advisory Services
CJSC Runge	Russia	Software and Advisory Services
RPMGlobal LLC	Russia	Software Sales and Services
RPMGlobal Africa (Pty) Ltd	South Africa	Software Sales and Services
RPMGlobal Chile Limitada	Chile	Software Sales and Services
RPMGlobal Software Do Brasil Ltda	Brazil	Software Sales and Services
Revolution Mining Software Inc	Canada	Software Sales and Services
IMAFS Inc	Canada	Software Sales and Services
iSolutions International Pty Ltd	Australia	Software Sales and Services
iSolutions Holdings Pty Ltd	Australia	Software Sales and Services
MineOptima Holdings Pty Ltd	Australia	Software Sales and Services
MineOptima Operations Pty Ltd	Australia	Software Sales and Services
Minvu Pty Ltd	Australia	Software Sales and Services
Minvu Holdings Pty Ltd	Australia	Software Sales and Services
Kurilpa Investments Pty Ltd	Australia	Software Sales and Services
RPM Global Turkey Danışmanlık Hizmetleri ve Ticaret A.Ş.	Turkey	Advisory Services
RPMGlobal Kazakhstan LLP	Kazakhstan	Software Sales and Services
RPMGlobal Colombia SAS	Colombia	Software Sales and Services

All entities other than GeoGAS Pty Ltd trade as RPM and RPMGlobal.

### (b) Significant Restrictions

Cash and short term deposits held in Chile, Brazil, South Africa, China, Indonesia, Mongolia and Russia are subject to local exchange control regulations. These regulations provide restrictions on exporting capital from those countries other than through normal trading transactions or dividends. The carrying amount of cash included within the consolidated financial statements to which these restrictions apply is \$11,009,000 (2020: \$12,721,000).

# NOTES ON THE FINANCIAL STATEMENTS

## 26. Operating Segments

Operating segments are reported in a manner consistent with the internal reporting provided to the CEO in order to make decisions about resource allocations and to assess performance of the Group. The reports are split into functional divisions: Software Division, Advisory Division and GeoGAS.

Software Division provides all of the Group's Software offerings, including support (maintenance), training and implementation services to mining companies. Advisory Division provides consulting and advisory services which cover technical and economic analysis and assessment of mining activities and resources on behalf of mining companies, financial institutions, customers of mining companies (e.g. coal fired electricity generators), lessors and potential lessors of mineral rights to mining companies, government departments and agencies and suppliers to mining companies and projects. GeoGAS provides services to coal mining clients in respect of gas content testing and relevant consulting services. Segment revenue, expenses and results include transfers between segments. Such transfers are priced on an "arms-length" basis and are eliminated on consolidation.

### (a) Information about reportable segments

	2021				2020			
	Software Division	Advisory Division	GeoGAS	Total	Software Division	Advisory Division	GeoGAS	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>Revenue</b>								
External Sales	48,800	18,038	4,103	70,941	48,852	25,762	4,174	78,788
Inter-segment sales	242	180	10	432	242	107	38	387
<b>Total Revenue</b>	<b>49,042</b>	<b>18,218</b>	<b>4,113</b>	<b>71,373</b>	<b>49,094</b>	<b>25,869</b>	<b>4,212</b>	<b>79,175</b>
Inter-segment expenses	(165)	(252)	(15)	(432)	(107)	(280)	-	(387)
Rechargeable expenses	(813)	(2,371)	(127)	(3,311)	(1,373)	(5,302)	(107)	(6,782)
<b>Net revenue</b>	<b>48,064</b>	<b>15,595</b>	<b>3,971</b>	<b>67,630</b>	<b>47,614</b>	<b>20,287</b>	<b>4,105</b>	<b>72,006</b>
Expenses	(23,724)	(15,040)	(1,457)	(40,221)	(24,615)	(17,656)	(1,588)	(43,859)
Software Development	(13,217)	-	-	(13,217)	(11,620)	-	-	(11,620)
<b>Segment profit/(loss)</b>	<b>11,123</b>	<b>555</b>	<b>2,514</b>	<b>14,192</b>	<b>11,419</b>	<b>2,603</b>	<b>2,441</b>	<b>16,463</b>

### (b) Disaggregation of revenue from contracts with customers

<b>Revenue</b>								
Segment Revenue	49,042	18,218	4,113	71,373	49,094	25,869	4,212	79,175
Leases and asset disposal	-	(2)	(10)	(12)	-	-	(10)	(10)
Inter-segment revenue	(242)	(180)	(10)	(432)	(242)	(107)	(38)	(387)
<b>Revenue from external customers</b>	<b>48,800</b>	<b>18,036</b>	<b>4,093</b>	<b>70,929</b>	<b>48,852</b>	<b>25,762</b>	<b>4,164</b>	<b>78,778</b>
<i>Timing of revenue recognition</i>								
At a point in time	5,246	-	3,158	8,404	6,909	-	3,175	10,084
Over time	43,554	18,036	935	62,525	41,943	25,762	989	68,694
<b>Revenue from external customers</b>	<b>48,800</b>	<b>18,036</b>	<b>4,093</b>	<b>70,929</b>	<b>48,852</b>	<b>25,762</b>	<b>4,164</b>	<b>78,778</b>

Segment revenue is based on the geographical location of customers and segment assets are based on the geographical location of the assets.

# NOTES ON THE FINANCIAL STATEMENTS

## 26. Operating Segments (Continued)

(c) Geographical Information	2021		2020	
	Revenues \$'000	Non-current assets <sup>1</sup> \$'000	Revenues \$'000	Non-current assets <sup>1</sup> \$'000
Australia	24,510	30,648	25,901	34,869
Asia	10,621	681	14,915	750
Americas	22,727	5,156	22,215	1,761
Africa & Europe	13,083	617	15,757	673
<b>Operating Segment</b>	<b>70,941</b>	<b>37,102</b>	<b>78,788</b>	<b>38,053</b>
Add: Unallocated Income	3,650	-	1,805	-
Less: Discontinued operations:				
- GeoGAS	(4,103)	-	(4,174)	-
- GeoGAS in Advisory	(419)	-	(1,113)	-
Assets Classified as held for sale	-	(1,097)	-	-
<b>Total Revenue</b>	<b>70,069</b>	<b>36,005</b>	<b>75,306</b>	<b>38,053</b>

<sup>1</sup> Excludes financial instruments and deferred tax assets

(d) Reconciliation of segment profit to reported net profit:	2021 \$'000	2020 \$'000
Segment result	14,192	16,463
Adjustments:		
Foreign exchange gains/(losses)	(264)	(282)
Employment benefits – corporate and IT	(6,270)	(6,990)
Other unallocated costs – corporate and IT	(3,608)	(4,528)
Depreciation and amortisation	(6,888)	(6,331)
GeoGAS contribution	(2,514)	(2,441)
Advisory contribution from GeoGAS business	24	10
Net finance costs	(103)	(157)
Unallocated income	3,650	1,772
Loss before income tax	(1,781)	(2,484)
Income tax expense	(567)	(871)
<b>Loss after income tax from continuing operations</b>	<b>(2,348)</b>	<b>(3,355)</b>

## 27. Key Management Personnel Disclosures

(a) Compensation	2021	2020
	\$	\$
Short term employee benefits	2,434,658	2,860,915
Post-employment benefits	56,625	67,925
Share-based payments	54,620	86,693
	<b>2,545,903</b>	<b>3,015,533</b>

No other transactions with Key Management personal occurred during the year.

# NOTES ON THE FINANCIAL STATEMENTS

## 28. Discontinued operation

### (a) Description

In May 2021 the board decided to divest its GeoGAS business via a Management Buy Out (MBO). The associated assets and liabilities were consequently presented as held for sale in the 2021 financial statements.

The subsidiary was sold on 14 August 2021 and is reported in the current period as a discontinued operation. The consideration to be paid for this divestment is equal to \$500,000, being the net assets of the GeoGAS business as at 30 June 2021. The consideration will be paid to the Group by the GeoGAS management in a once-off cash payment in full at closing plus or minus customary post-completion balance sheet adjustments.

### (b) Assets and liabilities of disposal group classified as held for sale

The following assets and liabilities were classified as held for sale in relation to the discontinued operation as at 30 June 2021:

Assets classified as held for sale	2021 \$'000	2020 \$'000
Cash and cash equivalents	176	
Trade and other receivables	765	-
Contract assets	24	-
Other assets	8	-
Property, plant and equipment	1,097	-
Deferred tax assets	137	-
<b>Total assets of disposal company held for sale</b>	<b>2,207</b>	<b>-</b>
<b>Liabilities directly associated with assets classified as held for sale</b>		
Trade and other payables	195	-
Provisions	525	-
Other Liabilities	987	-
<b>Total liabilities of disposal company held for sale</b>	<b>1,707</b>	<b>-</b>

### (c) Profit/(Loss) from discontinued operations

Revenue from contracts with customers – services	4,512	5,242
Other revenue – Government subsidies and leases	184	154
Rechargeable expenses	(158)	(237)
Depreciation	(376)	(361)
Employee benefits	(1,725)	(1,696)
Other expenses	(208)	(554)
Impairment of Property Plant and Equipment	(317)	-
Interest expenses	(6)	(10)
Income tax benefit/(expense)	(98)	104
Impairment of Goodwill	(4,921)	-
<b>Profit/Loss from discontinued operations</b>	<b>(3,111)</b>	<b>2,642</b>

# NOTES ON THE FINANCIAL STATEMENTS

## 29. Events occurring after the reporting period

On 31 July 2021, the Group acquired 100% of the issued share capital of Nitro Solutions Pty Ltd (Nitro), an Australian headquartered Environmental and Social Governance services company. The business will be incorporated in the advisory division and become a catalyst to create first global ESG mining advisory business.

The financial effects of this transaction have not been brought to account at 30 June 2021. The operating results, assets and liabilities of the company will be consolidated from 1 July 2021.

The provisionally determined fair values of the assets and liabilities of Nitro as at the date of acquisition are as follows:

<b>Purchase consideration</b>	<b>\$000</b>
Cash	1,680
Shares	166
Deferred consideration	266
	<b>2,112</b>

Acquisition related costs will be included in professional fees and other expenses in profit and loss in the reporting period ended 30 June 2022. The provisionally determined fair values of the assets and liabilities recognised as at the date of the acquisition are as follows:

<b>Purchase consideration</b>	<b>\$000</b>
Cash and cash equivalents	148
Trade and other receivables	322
Contract and other assets	38
Tax and other liabilities	(221)
Provisions	(28)
Net identifiable assets acquired	<b>259</b>
Goodwill	1,853
Net Assets Acquired	<b>2,112</b>

At the time the financial statements were authorised for issue, the group had not yet completed the accounting for the acquisition of Nitro. In particular, the fair values of the assets and liabilities disclosed above have only been determined provisionally as the preparation of accounts have not been finalised. It is also not yet possible to provide detailed information about each class of acquired receivables and any contingent liabilities of the acquired entity.

GeoGAS business was sold on 16 August 2021, for further information about the sale refer to disclosures in note 28.

No other matter or circumstance other than COVID-19 related matters have arisen since 30 June 2021 that has significantly affected the Group's operations, results or state of affairs, or may do so in the future years.

## 30. Contingent liabilities and contingent assets

There are no contingent liabilities or contingent assets that require disclosure in the financial report.

# DIRECTORS' DECLARATION

In the directors' opinion:

- the attached financial statements and notes thereto comply with the *Corporations Act 2001*, the Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements;
- the attached financial statements and notes thereto comply with International Financial Reporting Standards as issued by the International Accounting Standards Board as described in note 1 (a) to the financial statements;
- the attached financial statements and notes thereto give a true and fair view of the consolidated entity's financial position as at 30 June 2021 and of its performance for the financial year ended on that date;
- the remuneration disclosures included in pages 15 to 23 of the Directors' report (as part of audited Remuneration Report), for the year ended 30 June 2021, comply with section 300A of the *Corporations Act 2001*; and
- there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

The directors have been given the declarations required by section 295A of the *Corporations Act 2001*.

Signed in accordance with a resolution of Directors



**Stephen Baldwin,**

Chairman

Dated this 24 August 2021

## INDEPENDENT AUDITOR'S REPORT

To the members of RPMGlobal Holdings Limited

### Report on the Audit of the Financial Report

#### Opinion

We have audited the financial report of RPMGlobal Holdings Limited (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 30 June 2021, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial report, including a summary of significant accounting policies and the directors' declaration.

In our opinion the accompanying financial report of the Group, is in accordance with the *Corporations Act 2001*, including:

- (i) Giving a true and fair view of the Group's financial position as at 30 June 2021 and of its financial performance for the year ended on that date; and
- (ii) Complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

#### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report. We are independent of the Group in accordance with the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

For personal use only

### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### Revenue recognition

<i>Key audit matter</i>	<i>How the matter was addressed in our audit</i>
<p>The Group generates revenue from multiple streams, including: software sales (perpetual and SaaS), maintenance, advisory and consultancy.</p> <p>The Group has continued to shift software sales from historically a one-off perpetual licence sale to now focusing on recurring subscription sales. This shift has increased importance under the requirements of AASB 15 <i>Revenue from Contracts with Customers</i> and the way that subscription revenue is recognised.</p> <p>The Group’s disclosures about revenue recognition are included in Note 1(f), which detail the accounting policies applied under the requirements of AASB 15 <i>Revenue from Contracts with Customers</i>.</p> <p>The assessment of the Group’s revenue recognition was significant to our audit due to the significant of revenue to the financial report, and the complex nature of accounting for the appropriate timing of revenue related to the sale of software and related maintenance services under the requirements of AASB 15 <i>Revenue from Contracts with Customers</i>.</p>	<p>Our audit procedures included, amongst others:</p> <ul style="list-style-type: none"> <li>Assessing the revenue recognition policy for compliance with AASB 15 <i>Revenue from Contracts with Customers</i>.</li> <li>Selecting significant software licence contracts, and reconciling the contract from inception to reporting, alongside the revenue recognition under AASB 15. This included a focus on new subscription sales and the recognition of revenue ‘over time’.</li> <li>Selecting a sample of licence sales, maintenance services and consulting fees recognised as revenue, and agreeing to supporting invoices, signed customer contracts and proof of delivery where available.</li> <li>Obtaining and evaluating credit notes issued post year-end, and the auditing the first and last invoices post and pre year-end, to ensure an appropriate revenue cut-off was achieved at balance sheet date.</li> <li>Analytical review procedures on all significant revenue streams on a disaggregated balance against expected trends and prior year levels.</li> <li>Selecting a sample of receipts and maintenance invoices from the clients’ income in advance schedule and recalculating appropriate deferred portion of revenue.</li> <li>Assessing the adequacy of the Group’s revenue recognition disclosures within the financial statements.</li> </ul>

## Carrying value of Goodwill - impairment assessment

<i>Key audit matter</i>	<i>How the matter was addressed in our audit</i>
<p>The Group's disclosures on Goodwill impairment are included in Note 11, detailing the allocation of Goodwill to the Group's various cash-generating units ('CGUs'), setting out the key assumptions for value-in-use calculations and the impact possible changes in these assumptions would have.</p> <p>This annual impairment test is significant to our audit given the material balance of Goodwill as at 30 June 2021, and its importance to the financial statements.</p> <p>The continued impact of COVID-19 on inputs used in management's assessment required significant auditor attention.</p> <p>In addition, management's assessment process is complex and highly judgemental, based on assumptions, specifically forecast future cash flows, growth rates and discount rates, which are affected by expected future market and economic conditions.</p>	<p>Our audit procedures included, amongst others:</p> <ul style="list-style-type: none"> <li>• Obtaining an understanding of the value-in-use models, and critically evaluating management's methodologies and their key assumptions.</li> <li>• Assessing management's allocation of Goodwill, and assets and liabilities, including corporate assets to the CGU's.</li> <li>• Evaluating the inputs used in the value-in-use calculations, including growth rates, discount rates and underlying cash flows applied by management. Specific consideration was made as to the COVID-19 environment and the impact on forecast results.</li> <li>• Involving our internal specialists to assess the discount rates and terminal growth rates against comparable market information.</li> <li>• Obtaining information relating to the disposal of the GeoGAS CGU, confirming treatment as a discontinued operation. We further obtained sale agreements to confirm the recoverable amount and the impairment of the Goodwill to this recoverable amount.</li> <li>• Assessing the disclosures related to the Goodwill and impairment assessment by comparing these disclosures to our understanding of the matter and the applicable accounting standards.</li> </ul>

For personal use only

### **Other information**

The directors are responsible for the other information. The other information comprises the information in the Group's annual report for the year ended 30 June 2021, but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Responsibilities of the directors for the Financial Report**

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

### **Auditor's responsibilities for the audit of the Financial Report**

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website (<http://www.auasb.gov.au/Home.aspx>) at:

[https://www.auasb.gov.au/admin/file/content102/c3/ar1\\_2020.pdf](https://www.auasb.gov.au/admin/file/content102/c3/ar1_2020.pdf)

This description forms part of our auditor's report.

For personal use only



## Report on the Remuneration Report

### Opinion on the Remuneration Report

We have audited the Remuneration Report included on pages 15 to 23 of the directors' report for the year ended 30 June 2021.

In our opinion, the Remuneration Report of RPMGlobal Holdings Limited, for the year ended 30 June 2021, complies with section 300A of the *Corporations Act 2001*.

### Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

**BDO Audit Pty Ltd**



**T R Mann**  
Director

Brisbane, 24 August 2021

For personal use only

# CORPORATE GOVERNANCE STATEMENT

## **Corporate Governance Statement – Year Ended 30 June 2021**

The Board and Management of RPMGlobal Holdings Limited (ASX:RUL) (the 'Company') consider that it is crucial to the Company's long term performance and sustainability and to protect and enhance the interests of the Company's shareholders and other stakeholders, that it adopts an appropriate corporate governance framework pursuant to which the Company and its related companies globally (the 'Group') will conduct its operations in Australia and internationally with integrity, accountability and in a transparent and open manner.

The Company regularly reviews its governance arrangements as well as developments in market practice, expectations, and regulation. The Company's Corporate Governance Statement, which is available to view at <https://www.rpmglobal.com/wp-content/uploads/2021/08/20210824-RPM-Corporate-Governance-Statement-FY21-22-Clean.pdf>, has been approved by the Board of RPMGlobal Holdings Limited and explains how the Group addresses the requirements of the Corporations Act 2001, the ASX Listing Rules 2001 and the 4<sup>th</sup> Edition of the ASX Principles and Recommendations (the 'ASX Principles and Recommendations') and is **current as at 24 August 2021**.

The Company's ASX Appendix 4G, which is available to view at <https://www.rpmglobal.com/wp-content/uploads/2021/08/20210817-RPM-FY21-22-Appendix-4g-4th-Edition-RUL-Final.pdf>, is a checklist cross-referencing the ASX Principles and Recommendations to the relevant disclosures in the Company's Corporate Governance Statement, this 2021 Annual Report and other relevance governance documents and materials on the Company's website, which are provided in the Corporate Governance section of the Company's website at <http://www.rpmglobal.com/about-us/investor-centre/corporate-governance/>. The Corporate Governance Statement together with the ASX Appendix 4G and the Company's 2021 Annual Report, were also lodged with the ASX on **24 August 2021**.

The Board of the Company strives to meet the highest standards of Corporate Governance and also recognises that it is also crucial that the Company's governance framework appropriately reflects the current size, operations and industry in which the Company operates.

The Company has complied with the majority of the recommendations of the ASX Principles and Recommendations. The Board believes the areas of non-conformance, which are explained in the Corporate Governance Statement and the ASX Appendix 4G, do not materially impact on the Company's ability to achieve the highest standards of Corporate Governance, whilst at the same time ensuring the Company is able to achieve the expectations of its shareholders and other stakeholders.

# SHAREHOLDER INFORMATION

The shareholder information set out below was applicable as at 18 August 2021.

## A. Distribution of Equity Securities

Analysis of number of equity security holders by size of holding:

	No. Holders	Options
1 – 1,000	4,722	-
1,001 – 5,000	5,798	-
5,001 – 10,000	1,540	4
10,001 – 100,000	1,381	30
100,001 – and over	127	17
	<b>13,568</b>	<b>51</b>

The number of shareholdings held in less than marketable parcels of 257 shares is 230 (Close Price 17 August 2021 \$1.95).

## B. Equity Security Holders

The names of the twenty largest holders of quoted equity securities (as at 18 August 2021) are listed below:

Name	Number held	Percentage of issued shares
J P MORGAN NOMINEES AUSTRALIA PTY LIMITED	35,659,110	15.53
CITICORP NOMINEES PTY LIMITED	21,190,710	9.23
NATIONAL NOMINEES LIMITED	19,206,388	8.37
HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	16,511,448	7.19
RUNGE INTERNATIONAL PTY LTD <RUNGE FAMILY A/C>	10,591,450	4.61
PAUA PTY LTD <THE PAUA A/C>	6,795,753	2.96
ANACACIA PTY LTD <WATTLE FUND A/C>	5,408,094	2.36
BOND STREET CUSTODIANS LIMITED <SALTER - D79836 A/C>	3,500,000	1.52
MR STEPHEN JOHN BALDWIN + MRS ANDREA MAREE BALDWIN <THE STEVE BALDWIN S/FUND A/C>	2,642,511	1.15
BNP PARIBAS NOMINEES PTY LTD <IB AU NOMS RETAILCLIENT DRP>	2,445,912	1.07
BNP PARIBAS NOMS PTY LTD <DRP>	2,137,115	0.93
CS THIRD NOMINEES PTY LIMITED <HSBC CUST NOM AU LTD 13 A/C>	1,946,887	0.85
TODD GLOBAL INVESTMENTS PTY LTD <TODD A/C>	1,919,009	0.84
UBS NOMINEES PTY LTD	1,680,282	0.73
THE RIDGE NZ PTY LTD <THE RIDGE NZ SUPER FUND A/C>	1,424,385	0.62
BRETTON PTY LTD <WALKER SUPER FUND A/C>	1,000,000	0.44
MR IAN JAMES LUXTON	982,934	0.43
BNP PARIBAS NOMINEES PTY LTD <AGENCY LENDING DRP A/C>	960,615	0.42
CITICORP NOMINEES PTY LIMITED <DPSL A/C>	935,029	0.41
BNP PARIBAS NOMS(NZ) LTD<DRP>	913,852	0.40
	<b>137,851,484</b>	<b>60.05</b>

### Unquoted equity securities

7,716,635 options over unissued shares (as at the date of this report): for further details see note 23.

# SHAREHOLDER INFORMATION

## C. Substantial Holders

The names of the substantial shareholders listed in the holding register as at 30 June 2021 are:

Estimated beneficial holdings as at 30 June 2021	Number held	Percentage
Clime Asset Management	17,961,901	7.82%
Perennial Value Management	15,131,297	6.59%
First Sentier Investors	14,810,799	6.45%

## D. Voting Rights

Refer to note 15 for voting rights attached to ordinary shares.

For personal use only

# CORPORATE DIRECTORY

## Directors

**Richard Mathews**  
*Managing Director*

**Stephen Baldwin**  
*Chairman*  
*Non-executive Director*

**Angeleen Jenkins**  
*Non-executive Director*

**Paul Scurrah**  
*Non-executive Director*

**Ross Walker**  
*Non-executive Director*

## Company Secretary

**James O'Neill**  
*Group General Counsel and Company Secretary*

## **Registered Office**

Level 14, 310 Ann Street  
Brisbane QLD 4000  
Ph: +61 7 3100 7200  
Fax: +61 7 3100 7297  
Web: [www.rpmglobal.com](http://www.rpmglobal.com)

## **Auditor**

BDO Audit Pty Ltd  
Level 10, 12 Creek St  
Brisbane QLD 4000

## **Share Registry**

Computershare Investor Services Pty Limited  
Level 1, 200 Mary Street  
Brisbane QLD 4000

## **Stock Exchange Listing**

The Company is listed on the Australian Securities Exchange Limited (ASX: RUL)

## **RPMGlobal Holdings Limited**

**ABN 17 010 672 321**

For personal use only

For personal use only

# RPMGLOBAL

Level 14, 310 Ann St, Brisbane QLD 4000  
P: +61 7 3100 7200 F: +61 7 3100 7297

[www.rpmglobal.com](http://www.rpmglobal.com)