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Half Year Review

six months to 31 December 2013

Runge Pincock Minarco

Runge Pincock Minarco

(RPM)

We are:

The largest publicly traded independent group of mining technical experts in the world.



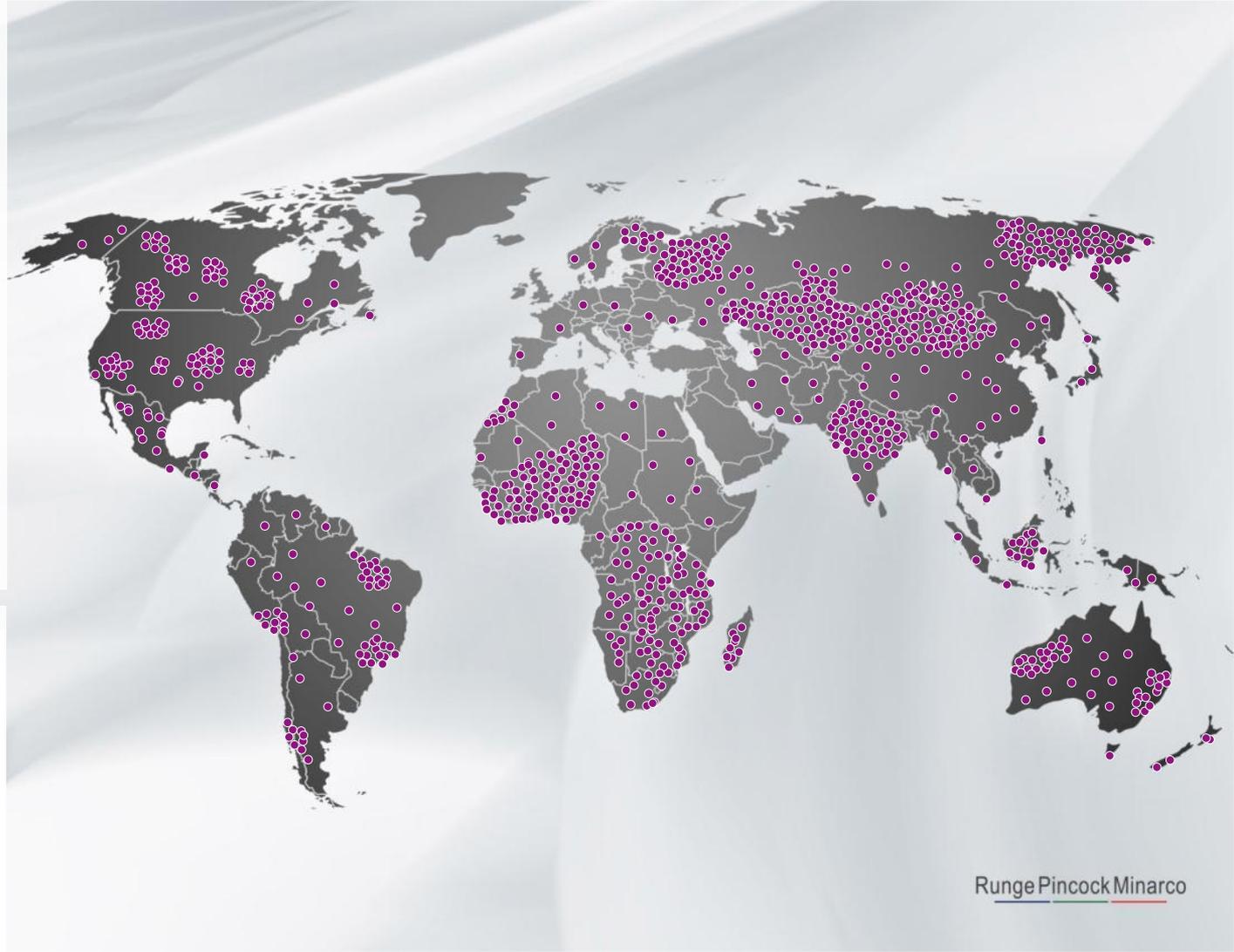
We are the Experts

Expert:

in Mining Strategy, Economic
Risk and Return

We have completed over
11,000 mining studies
around the world

¹⁹ K					⁶ C
²³ V	²⁶ Fe	²⁸ Ni	²⁹ Cu	³⁰ Zn	
⁴² Mo		⁴⁷ Ag	⁷⁹ Au	⁸² Pb	
⁹² U					



Coal



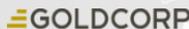
We have been scheduling coal mines all around the world for **30 years**.

Iron Ore



60% of the world's export iron ore is scheduled using our software.

Gold



9 of the top 10 gold miners in the world use our software across their global operations.

Uranium



Extraction at the **world's largest uranium mines** is planned using RPM specialised software and expert consultants.

Diamonds



The **world's largest diamond miners** utilise software from RPM across their operations.

Oil Sands



100% of Canada's oil sands mines use RPM's scheduling software.

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Mining Value Chain – Where we fit

Advisory Services

Exploration management & advice | Geological modelling | Resource definition | Due diligence studies | Feasibility studies | Reserve definition | Environmental & social services | Expert witness & legal support | Asset advisory support | Valuation, appraisal & fairness opinion

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Exploration

Resource
Definition

Strategic
Mine
Planning

Mine
Design

xpac

Mine
Scheduling

CAT

Extraction

xact

KOMATSU

Production &
Beneficiation

Sales

SAP

ERP

<<Mine Costing >>

xeras

Financial Analysis

Runge Pincock Minarco

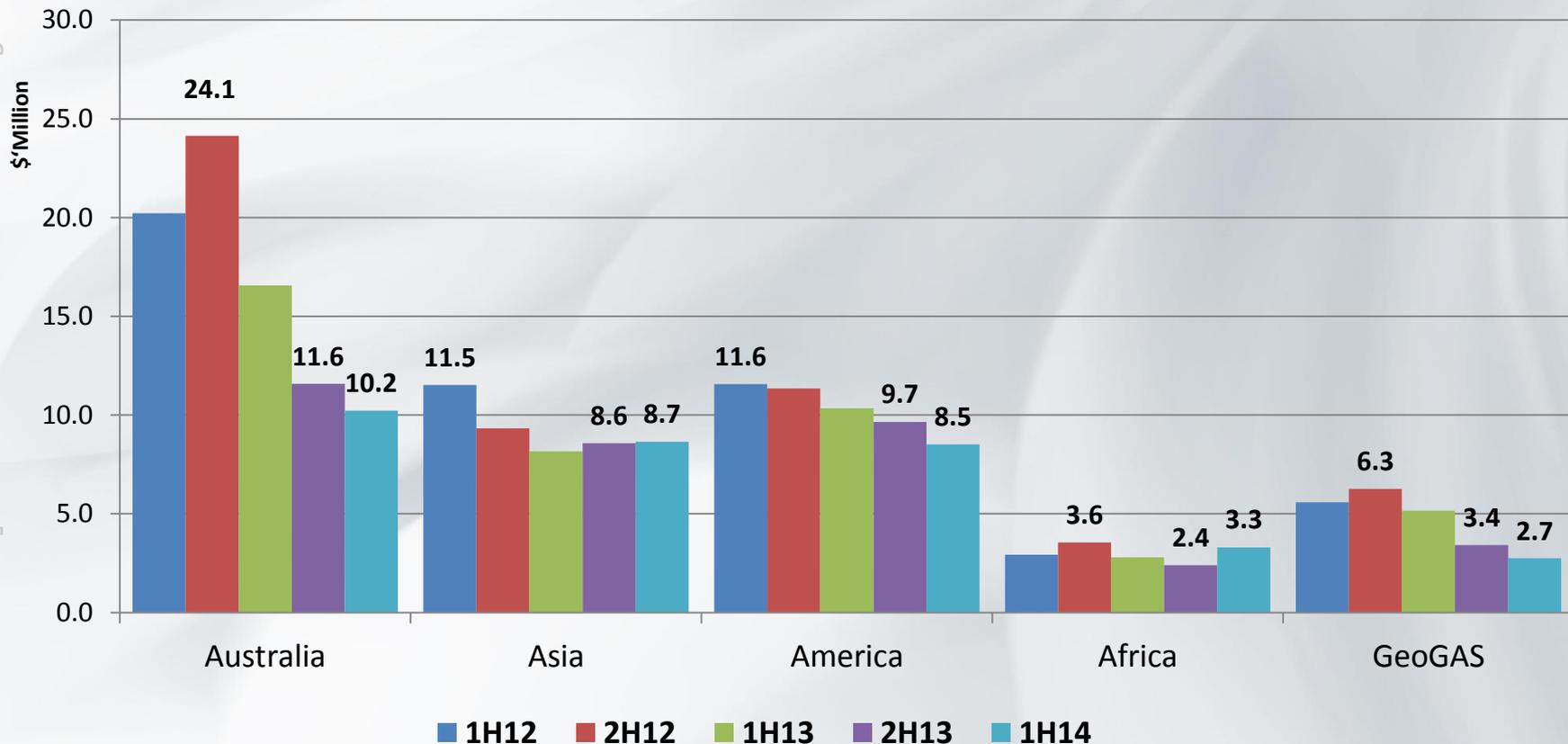
Financial Overview 1H14 *by half*

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A\$'m	1H14	2H13	1H13
Net operating revenue	31.7	33.5	40.4
Operating expenses	(30.2)	(32.3)	(39.7)
Operating EBITDA	1.5	1.2	0.7
Depreciation & amortisation	(1.7)	(1.8)	(2.0)
Operating EBIT	(0.2)	(0.6)	(1.3)
Net finance costs	(0.2)	(0.2)	(0.3)
Significant items	(0.4)	(1.3)	(4.1)
Income tax benefit/(expense)	0.3	(0.9)	1.1
Reported NPAT	(0.5)	(3.0)	(4.6)
Net Cash/(Debt)	6.6	6.9	(6.5)

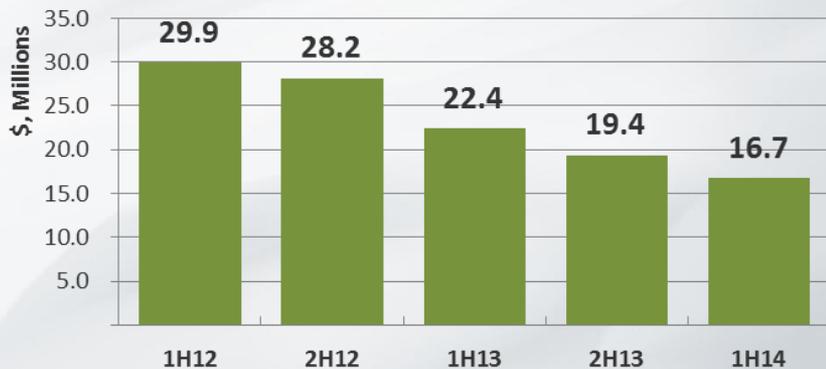
Regional Revenue Mix *(external sales revenue by region; by half)*

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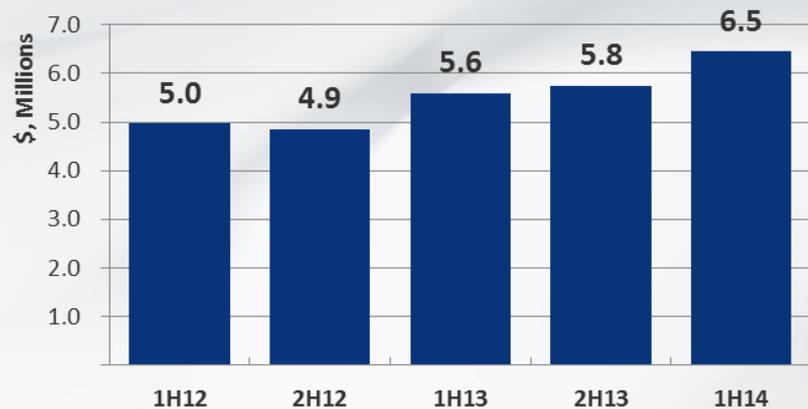


Revenue Mix (by half)

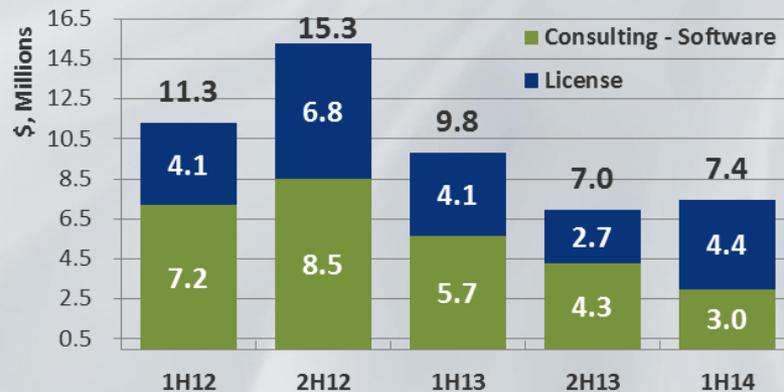
Advisory Consulting



Maintenance



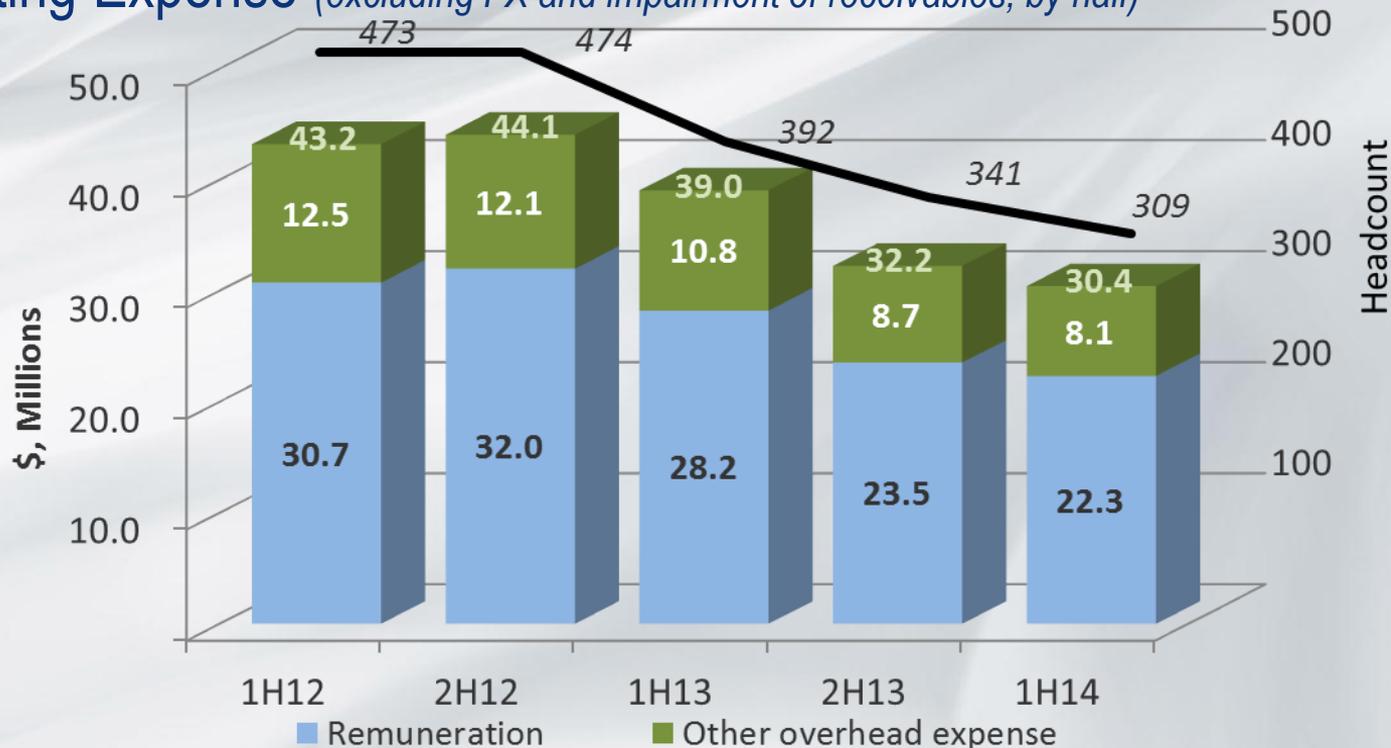
Software Licence & Consulting



GeoGAS



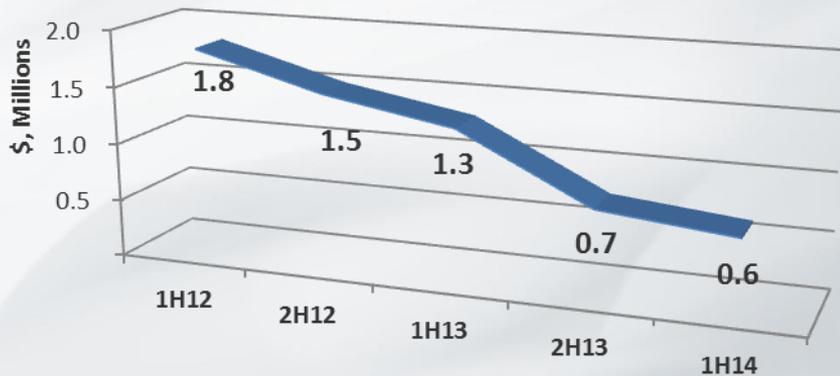
Operating Expense *(excluding FX and impairment of receivables; by half)*



Headcount by division		Jun-12	Dec-12	Jun-13	Dec-13	% var
Consulting, Labs & Software		355	310	267	243	(32%)
Corporate & Administration		119	82	74	66	(45%)
Total		474	392	341	309	(35%)

Expenditure: Overhead Costs *(by half)*

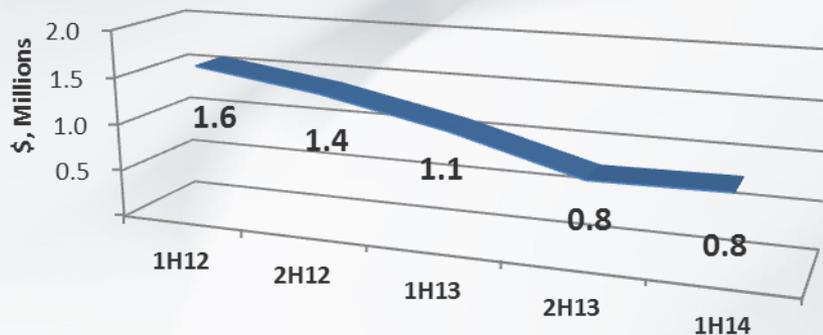
Other Employee Costs



Professional Fees



Travel



IT, Marketing and Other Costs



Cashflow

A\$m	1H14	2H13	1H13
Cash from operations	305	5,506	(8,684)
Restructure - Staff	(541)	(1,006)	(1,255)
Restructure - Leases	(122)	(409)	-
Property Plant & Equipment	97	(253)	(1,050)
Capitalised R&D	(235)	(341)	-
Dividends	-	-	(2,482)
Cap Raising	-	9,247	-
Borrowings	-	(12,504)	7,500
Net Inc/(Dec) in Cash	(496)	240	(5,971)
Net Cash/(Debt)	6,614	6,928	(6,510)

Progress on our Software Strategy

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Software Strategies - Objectives

Simplification and Standardisation

- Deliver Commercial-off-the-Shelf “Commodity Based Solutions” based on standard mining methods 



End-to-End Business Process Integration

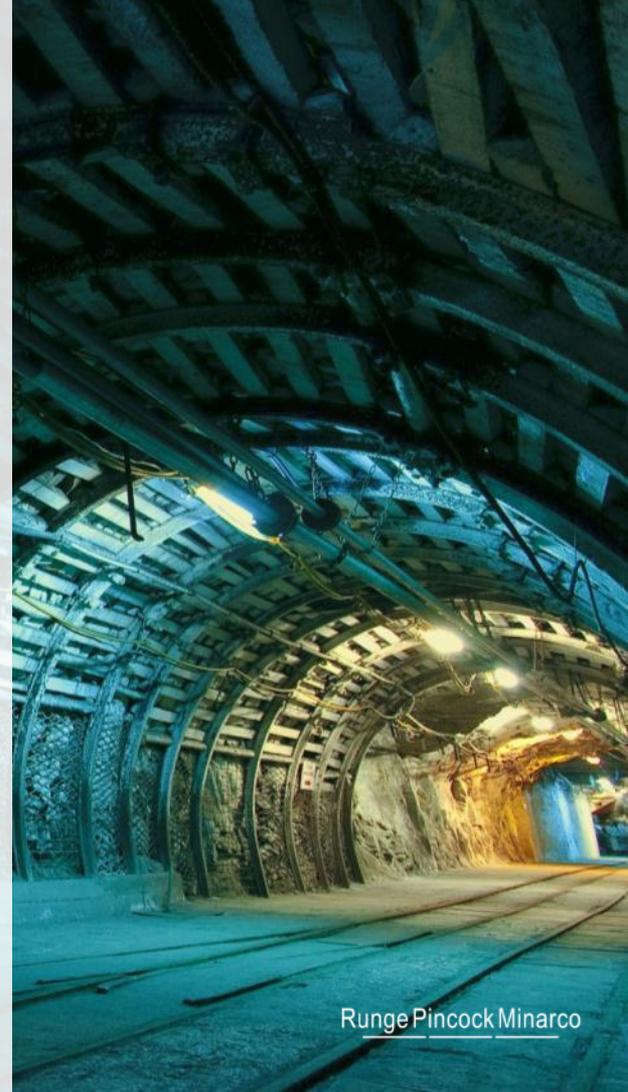
- Provide transactional enterprise solutions from mine design all the way through to fleet management and across budget/forecasting with full integration to corporate systems 



- Provide spatial solutions which include all spatial data in one 4 Dimensional environment. 



- Provide productivity simulation solutions 



Chinese Website

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全球最大的独立采矿技术顾问集团

RungePincockMinarco公司始建于1968年，是世界上最大的上市独立矿业技术顾问公司。我公司在世界各大采矿区域均有常驻专家，专业领域涵盖全部矿业商品和采矿方法

RungePincockMinarco公司于2008年5月27日在澳大利亚证券交易所上市（ASX：RUL），作为业内领先企业为整个采矿行业提供提供咨询顾问服务、技术及专业发展软件产品等。

RPM在全球118个国家及地区拥有丰富的工作经验，我们提供的矿业服务与产品均以经济性为基本原则，我们在12个国家和地区拥有18个办事机构，包括澳大利亚、巴西、加拿大、智利、中国、中国香港、印度、印度尼西亚、蒙古、俄罗斯、南非和美国等。

关于我们的更多信息

新闻与媒体

- > 07.03.14 RPM's latest release of XERAS for Enterprise delivers a true rapid deployment solution for SAP BPC
- > 24.02.14 RPM launches exciting new product at SME Annual Meeting & Exhibit
- > 28.01.14 RungePincockMinarco welcomes Chinese website to the fold
- > 20.12.13 RPM reflects on the year that was 2013

更多新闻与媒体

E Commerce Portal

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TALPAC

AUD \$11,000.00

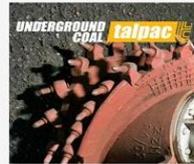
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FRAC SIS

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Underground Coal TALPAC

AUD \$5,500.00

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Smartminer

AUD \$548.90

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New Product Releases

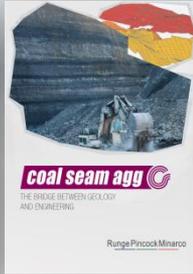
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Desktop
Solutions
Enterprise



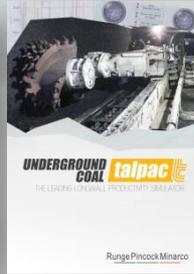
Feb 13



Feb 13



Mar 13



May 13



Feb 14



Feb 13



Jul 13



Sep 13

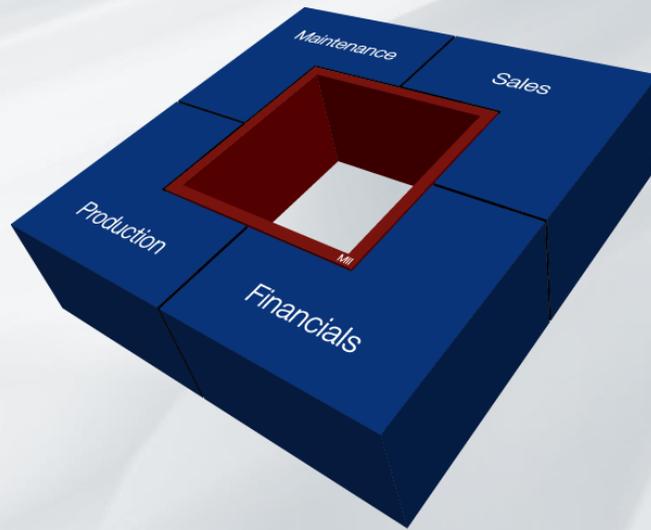


May 13



Sep 13

Enterprise



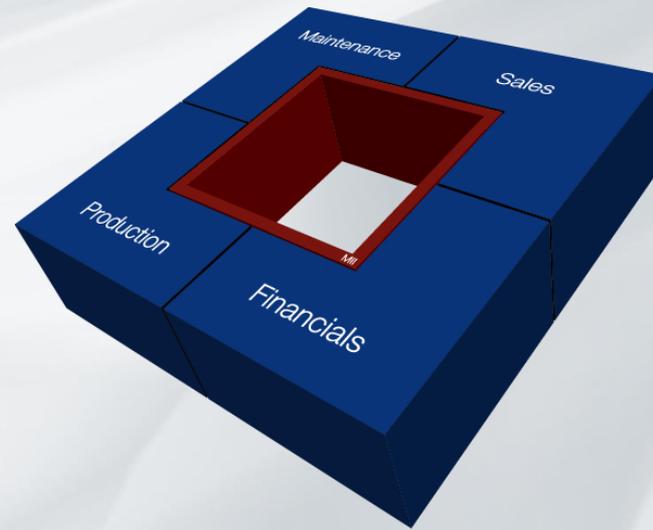
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Above the operational line

Below the operational line



Enterprise

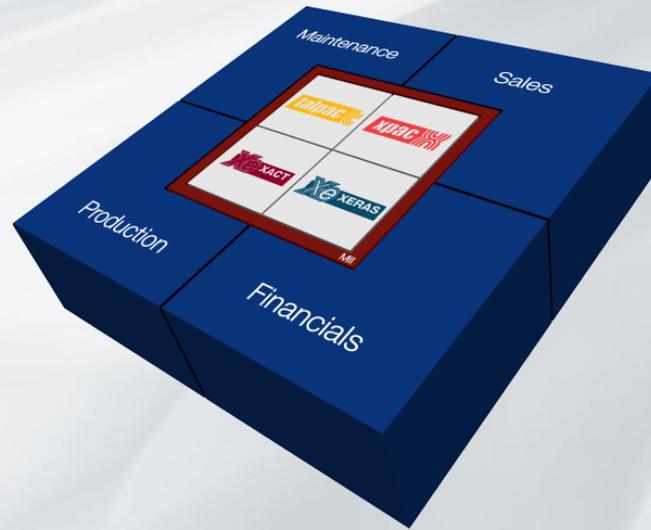


Above the operational line

Below the operational line



Enterprise



One Version
of the Truth

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Above the operational line

Below the operational line

Single Source of the Truth

Transactional



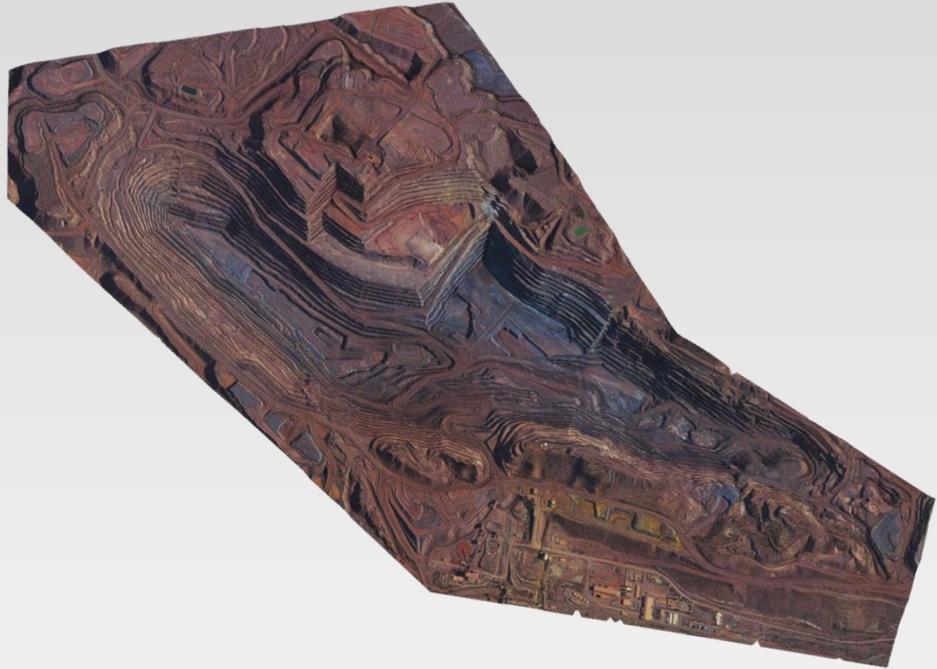
MINE DESIGN

Runge Pincock Minarco
Short Term Planning



MODULAR

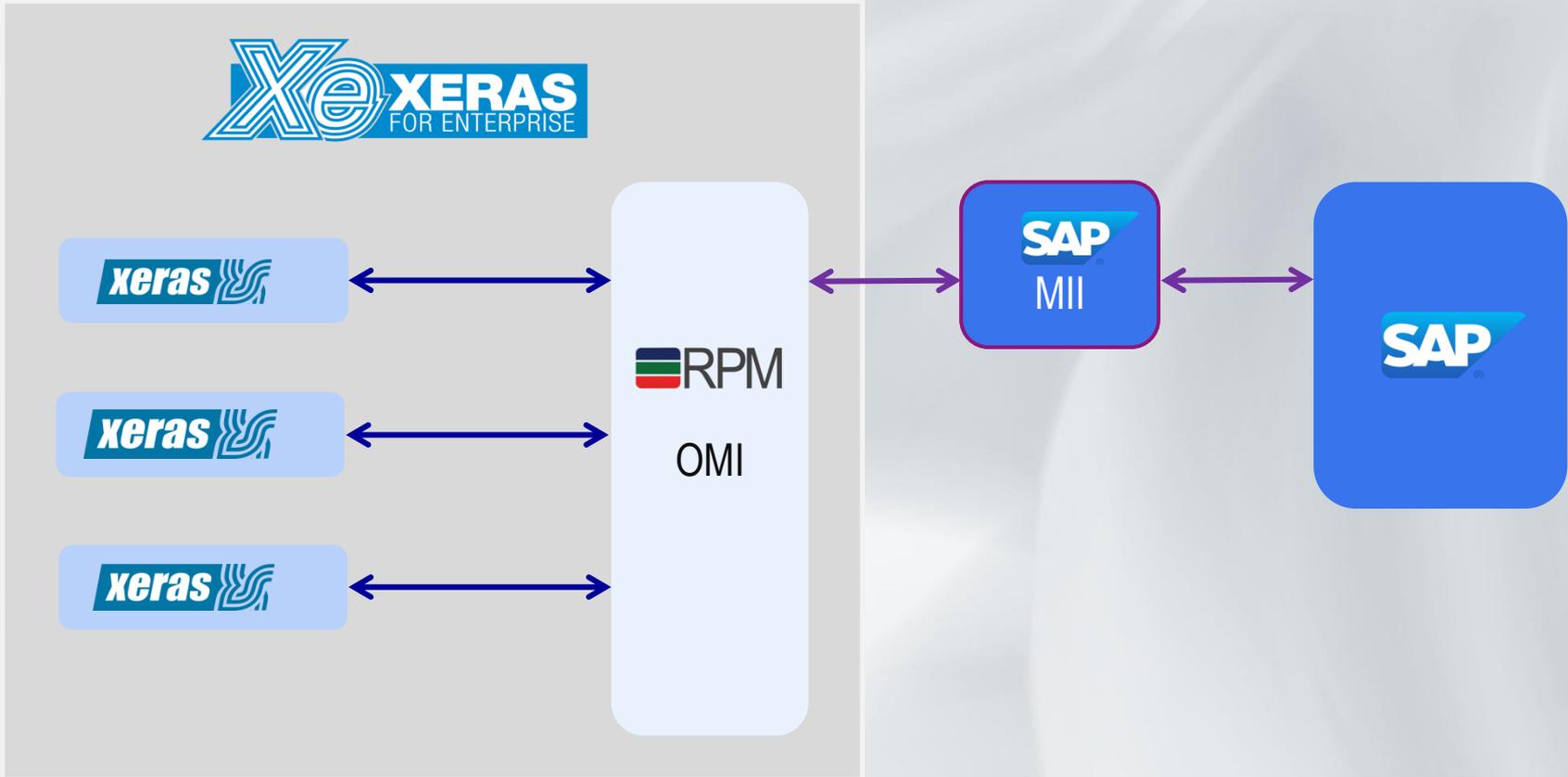
Spatial



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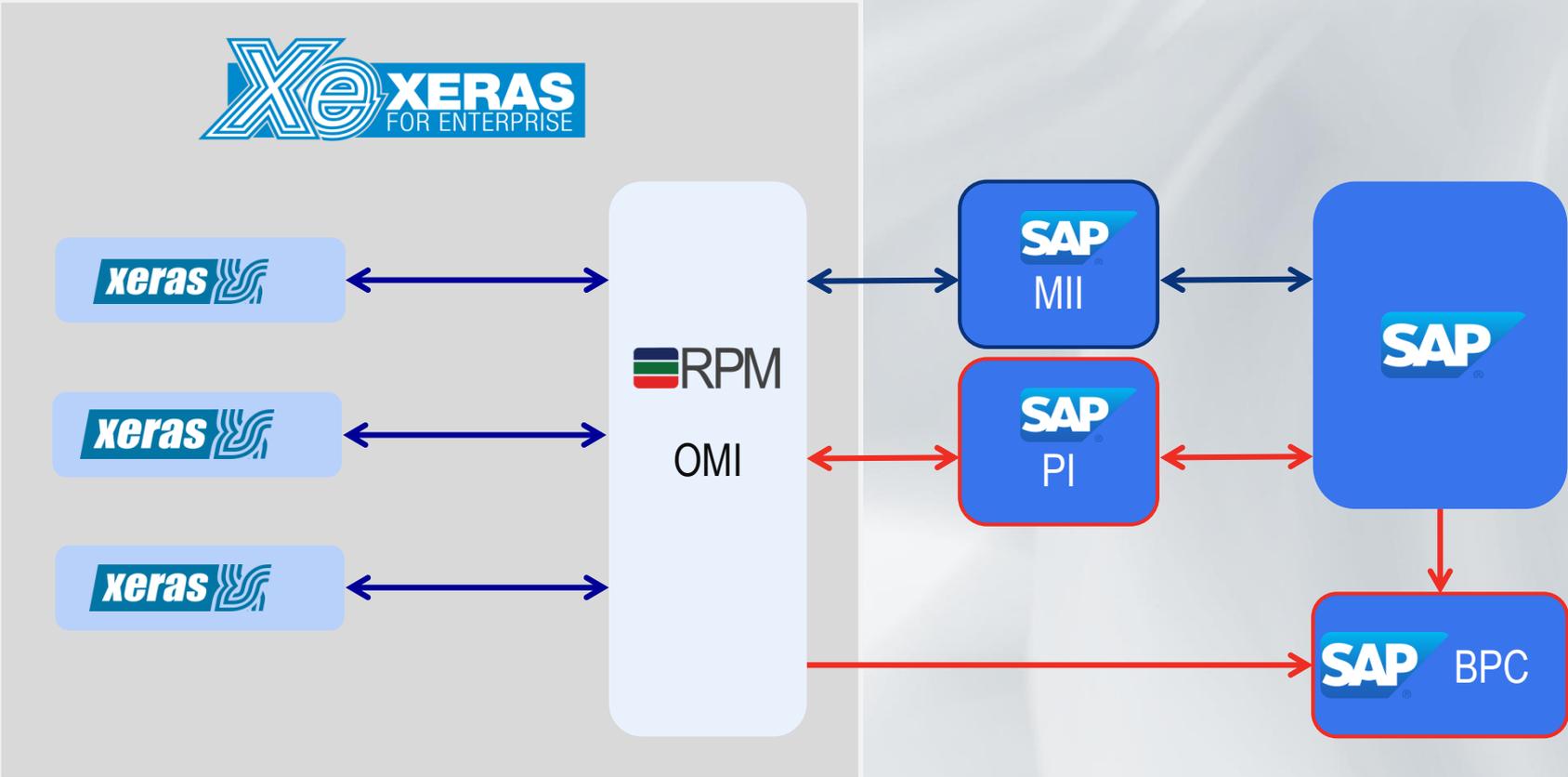
Enterprise Integration with SAP - MII

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New Enterprise Integration with SAP – PI and BPC

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DISCLAIMER

The material in this presentation is a summary of the results of RungePincockMinarco Limited (RPM) for the 6 months ended 31 December 2013 including historical financial information from prior half year's results as announced to the market and an update on RPM's business and activities and is current at the date of preparation, 11 March 2014. Further details are provided in RPM's Appendix 4D - Half Yearly Results - 31 December 2013 released on 19 February 2014 and RPM's Appendix 4E and Annual Report released on 22 August 2013.

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