

RUNGE LIMITED



2012 Annual Results Presentation



1. Change in MD and CEO
2. Operational Highlights and Business Update
3. Strategic Direction
 - Strategic Advantage
 - Competitive Advantage
4. Financial Commentary

Change in MD and CEO

On 28 August David Meldrum stood down as Managing Director and Chief Executive Officer for personal reasons.

David took on the CEO role in July 2011 and has spent the last 12 months stabilising the business, setting strategy and aligning the business to this strategy.

The rapidly changing market conditions have been requiring David's deeper engagement in this business. These demands together with the demands of running a public company have exceeded his personal constraints.

Richard Mathews presently a Non-executive Director of the company has been permanently appointed to both the MD and CEO roles effective immediately.

Agenda

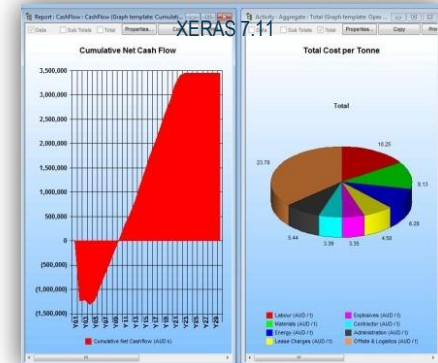
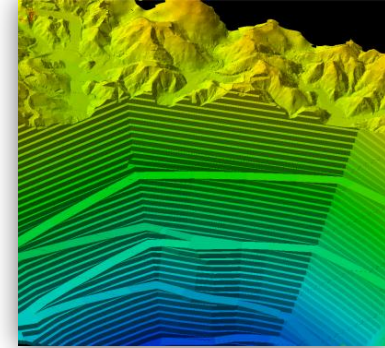


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Operational Highlights



- Successful launch of our mine scheduling product - XPAC 7.12
- Successful launch of our financial modelling product - XERAS 7.11
- GeoGAS delivered 52% growth in revenue and opened a new laboratory in Brisbane
- Continued growth and strong margins in Asia
- America contributed to strong growth in revenue and profitability



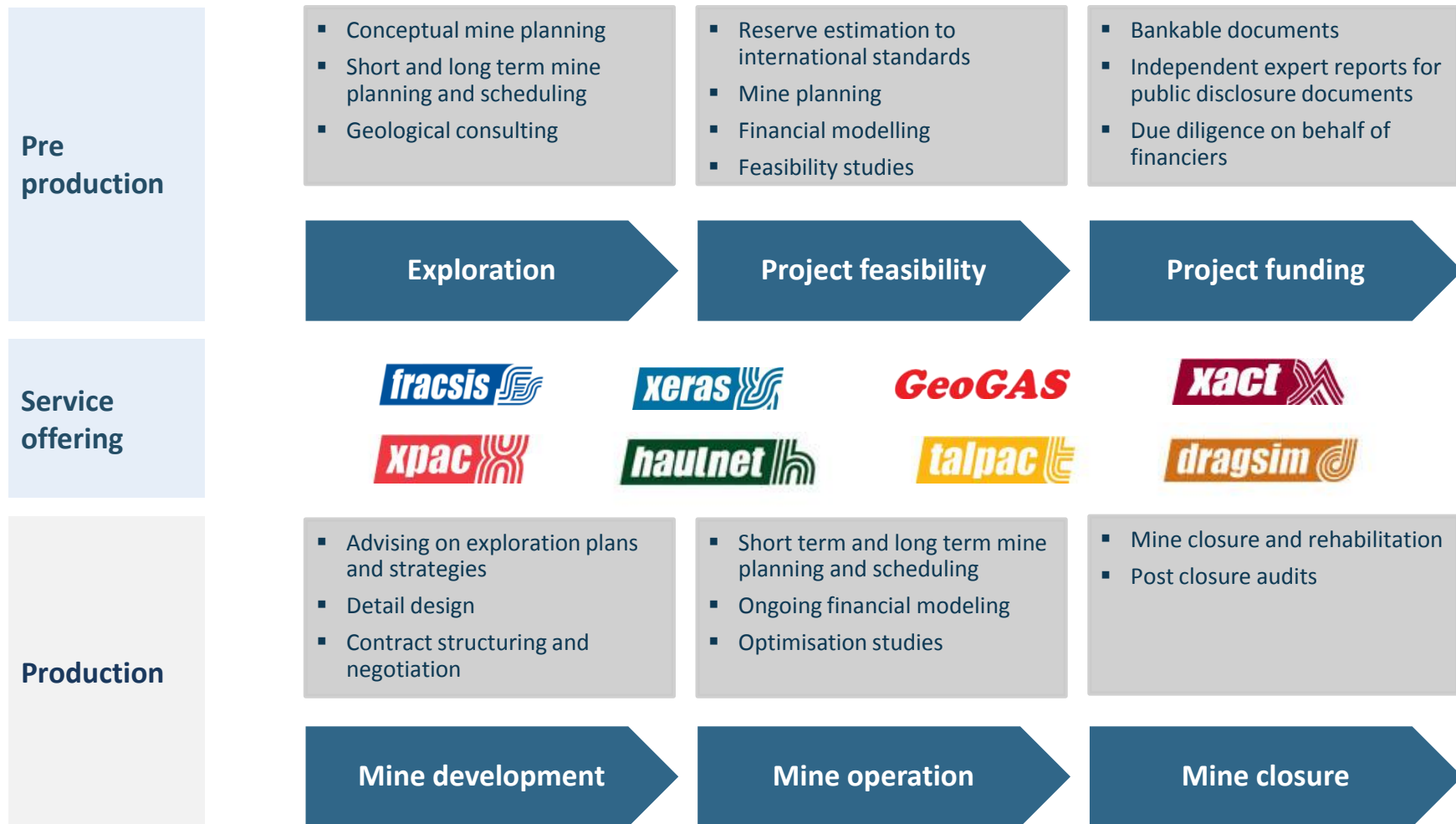
- GeoGAS
- Australia
- Asia
- Americas
- Africa

GeoGAS



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Strategic Advantage



Integrated Technology Services and Mining Consulting activities are a key point of differentiation and competitive advantage

Consultants use Runge Limited's technology in advisory work which provides opportunity to improve software to account for industry changes and anticipate our clients' technology needs

Mining Consulting and Technology Services create cross-selling opportunities



Agenda



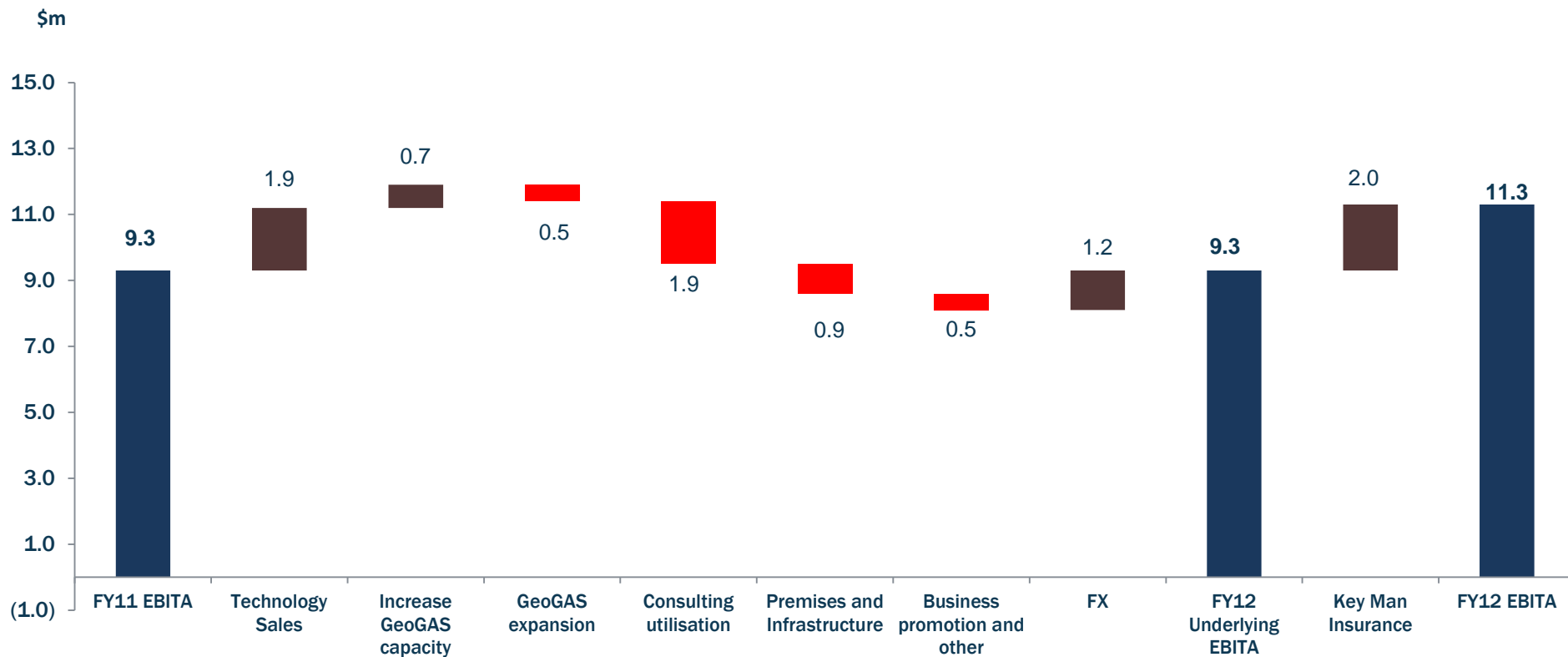
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Financial Highlights

- Statutory results in line with July guidance
- Total Revenue up 13% to \$106.9m (2011: \$94.2m)
- Operating EBITA steady at \$9.3m (2011: \$9.3m)
- Total Dividend for FY2012 3 cents (2011: 2 cents)
 - Interim Unfranked Dividend 1 cent (2011: 1 cent unfranked)
 - Final 50% Franked Dividend 1 cent (2011: 1 cent unfranked)
 - Special Unfranked Dividend 1 cent (2011: nil)
 - Record date for Final and Special Dividends 15 September 2012
 - Payment date for Final and Special Dividends 5 October 2012



EBITA Bridge



Financial Summary



Income Statement	2012 \$m	2011 \$m	Change
Operating Revenue *	106.9	94.2	↑ 13%
Operating EBITA *	9.3	9.3	↑ -
Underlying NPAT *	4.3	4.3	↑ -
Reported NPAT	6.2	3.6	↑ 72%
Earnings per share (cents)	5.0	2.9	↑ 72%
Dividends per share (cents)	3.0	2.0	↑ 50%
Net Cash/(Debt)	7.1	3.9	↑ 82%

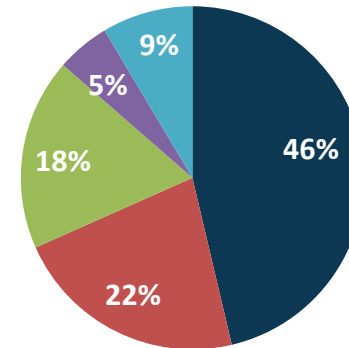
*Operating Revenue, Operating EBITA and Underlying NPAT – exclude impairment of intangible assets and key man insurance proceeds.

Operating Revenue Mix

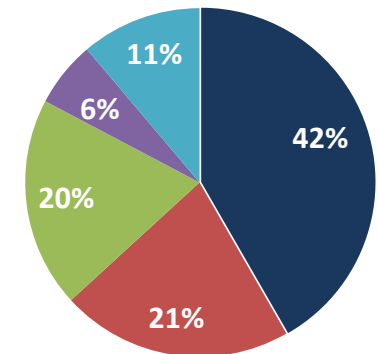
Revenue by Geography

Revenue (\$m)	FY11	FY12	Change
Australia	43.3	44.4	3%
Americas	20.6	22.9	11%
Asia	16.9	20.8	23%
Africa	4.7	6.5	38%
GeoGAS	8.0	11.9	49%
Total	93.5	106.5	14%

2011



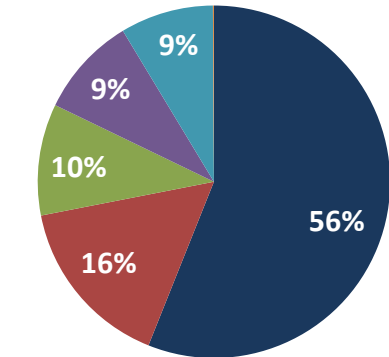
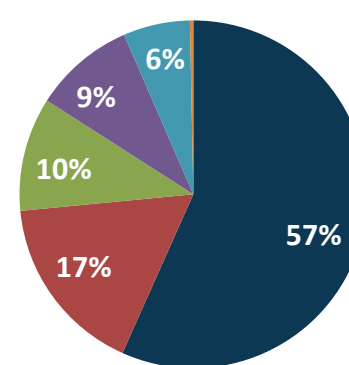
2012



■ Australia ■ Americas ■ Asia ■ Africa ■ GeoGAS

Revenue by Service

Revenue (\$m)	FY11	FY12	Change
Consulting fees			
Advisory	53.0	59.7	13%
Technical	15.7	16.9	8%
Technology fees			
Licence	9.9	10.9	10%
Maintenance	8.8	9.8	11%
Laboratory testing	5.8	9.1	57%
Other	0.3	0.1	(67%)
Total	93.5	106.5	14%



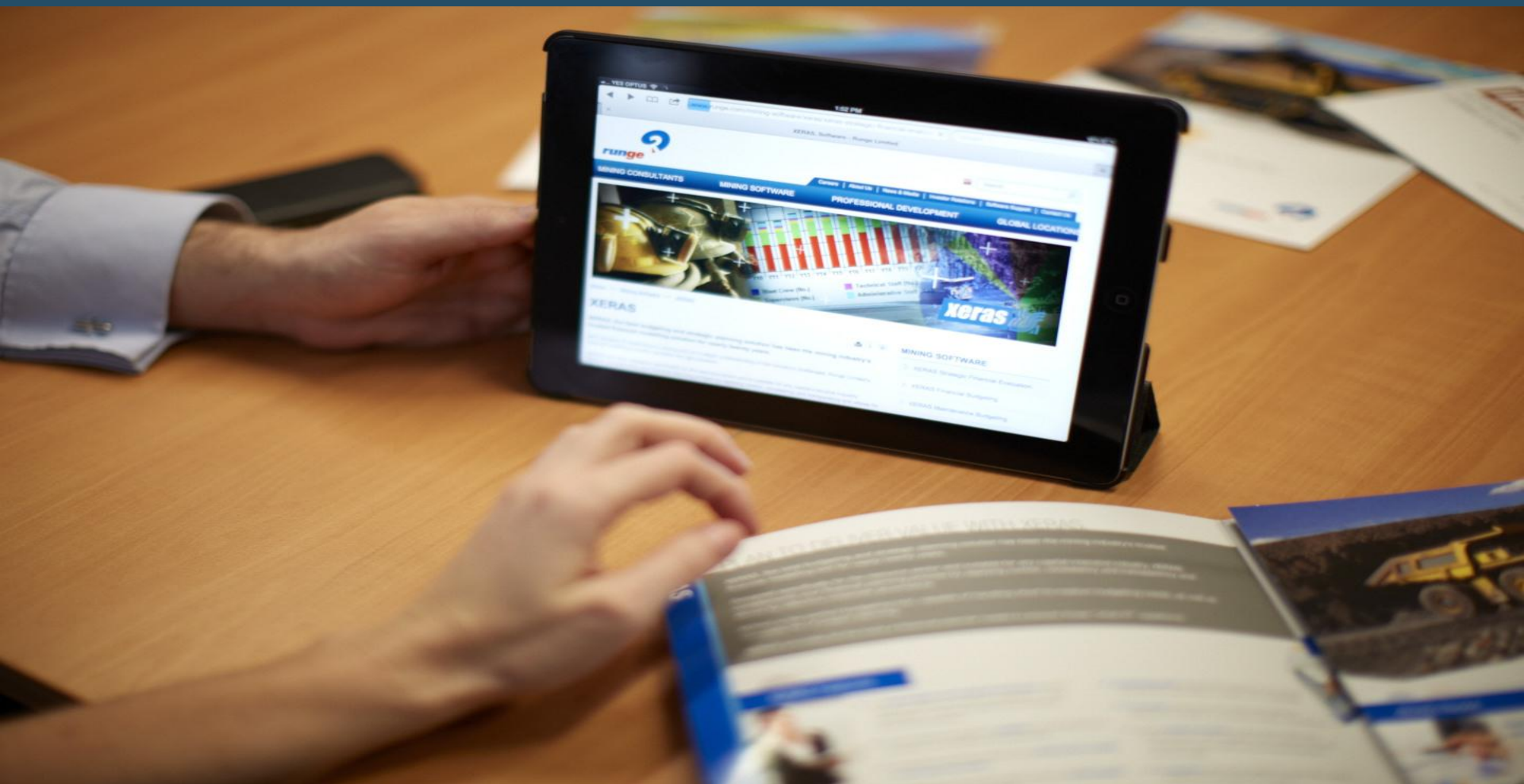
■ Advisory consulting ■ Technical consulting ■ Licence fees
 ■ Maintenance fees ■ Laboratory testing

- Operating Cashflow \$11.1 million (2011: \$11.8 million)
- Capital Expenditure \$5.2 million (2011: \$4.6 million)
 - GeoGAS – \$2.3 million
- Dividends paid \$2.5 million (2011: \$1.2 million)
- Net Cashflow \$2.9 million (2011: \$0.9 million)
- Net cash of \$7.1m (2011: \$3.9 million)

RUNGE LIMITED



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